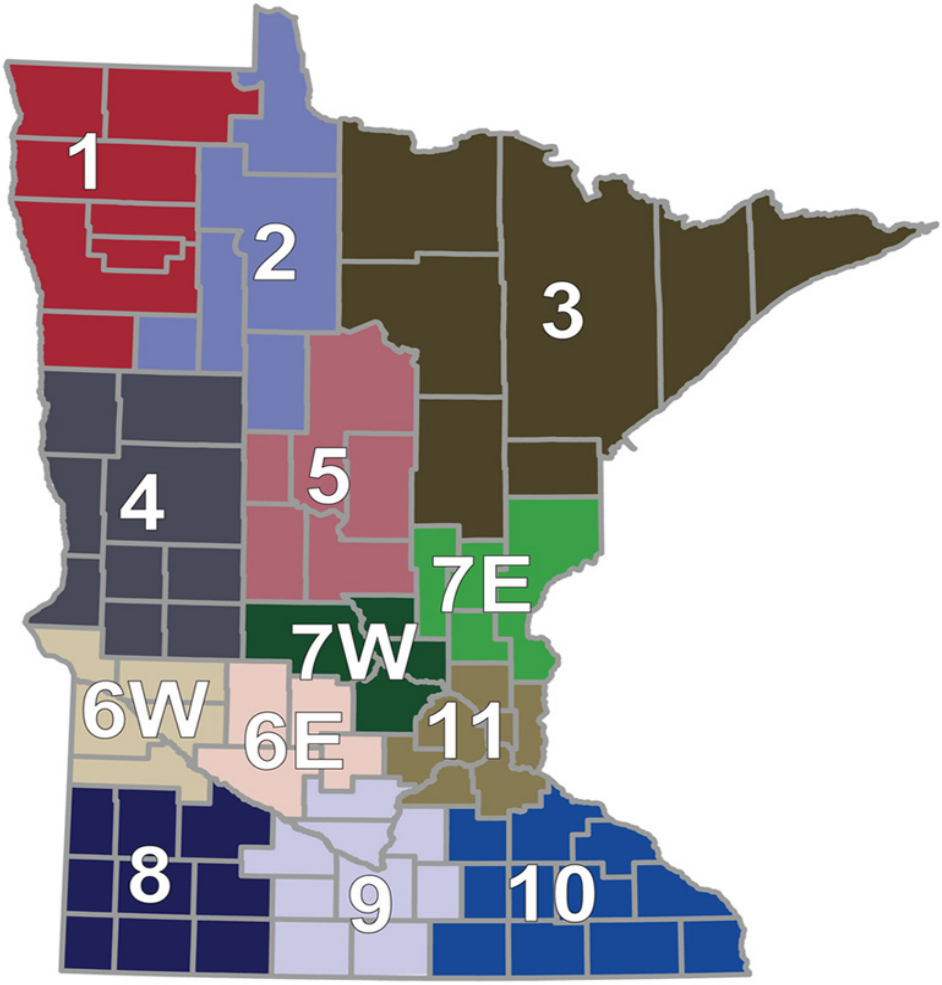
Local Market Updates for October 2026

A Research Tool Provided by the Minnesota REALTORS®

Minnesota Regional Development Organizations



- 1 – Northwest Region
- 2 – Headwaters Region
- 3 – Arrowhead Region
- 4 – West Central Region
- 5 – North Central Region
- 6E – Southwest Central Region
- 6W – Upper Minnesota Valley Region
- 7E – East Central Region
- 7W – Central Region
- 8 – Southwest Region
- 9 – South Central Region
- 10 – Southeast Region
- 11 – 7-County Twin Cities Region

Current as of November 6, 2026. All data from the multiple listing services in the state of Minnesota. Report © 2026 ShowingTime Plus, LLC.

Local Market Update for October 2026

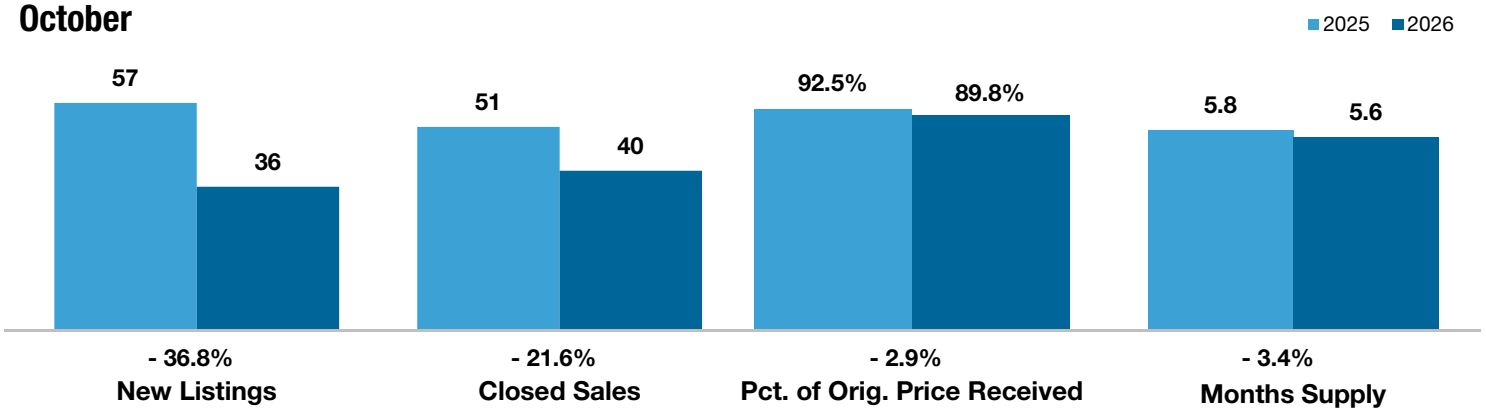
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1 – Northwest Region

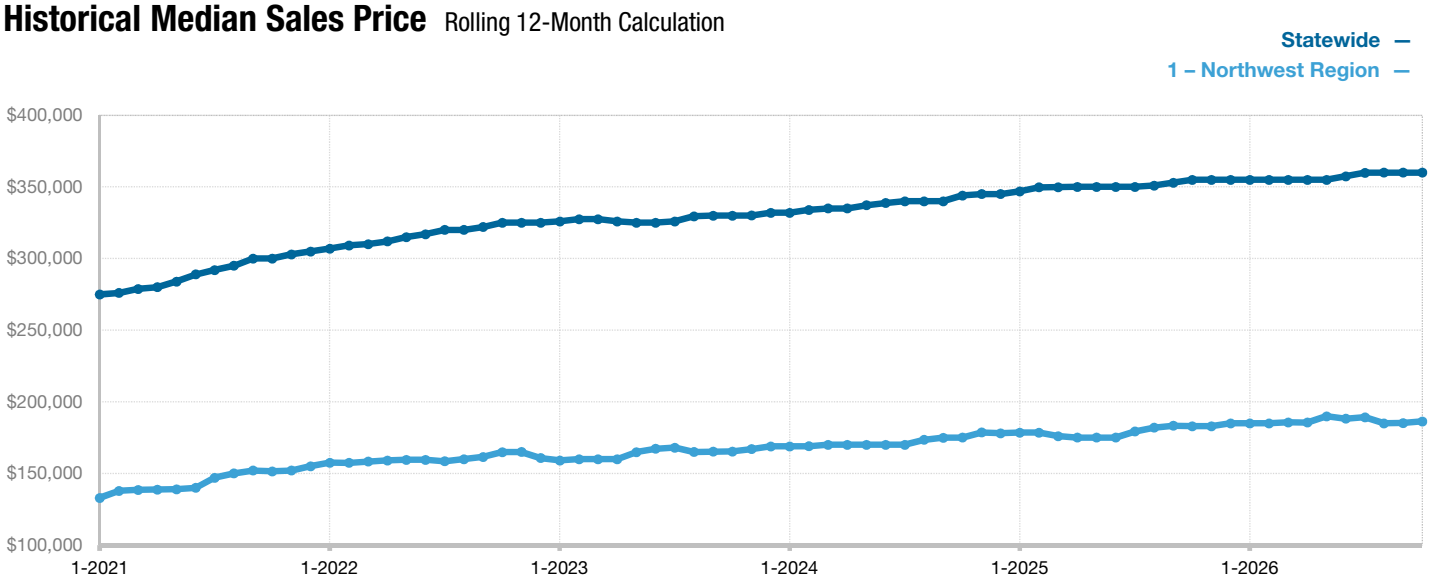
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	57	**36**	- 36.8%	620	**597**	- 3.7%
Pending Sales	44	**39**	- 11.4%	422	**415**	- 1.7%
Closed Sales	51	**40**	- 21.6%	399	**392**	- 1.8%
Median Sales Price*	$178,750	**$174,000**	- 2.7%	$185,000	**$185,500**	+ 0.3%
Percent of Original List Price Received*	92.5%	**89.8%**	- 2.9%	92.8%	**92.1%**	- 0.8%
Days on Market Until Sale	82	**78**	- 4.9%	88	**86**	- 2.3%
Months Supply of Inventory	5.8	**5.6**	- 3.4%	--	**--**	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for October 2026

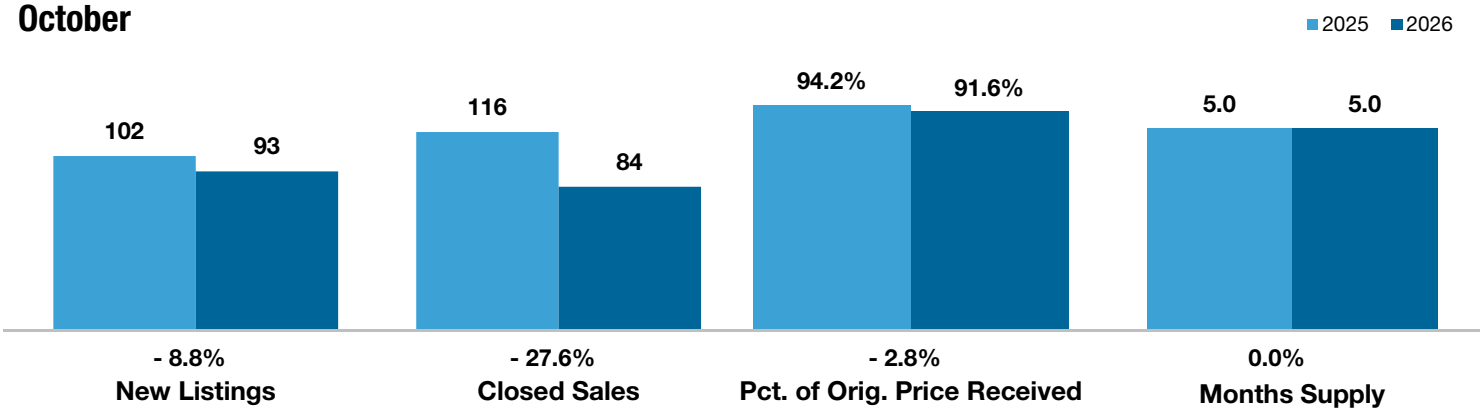
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2 – Headwaters Region

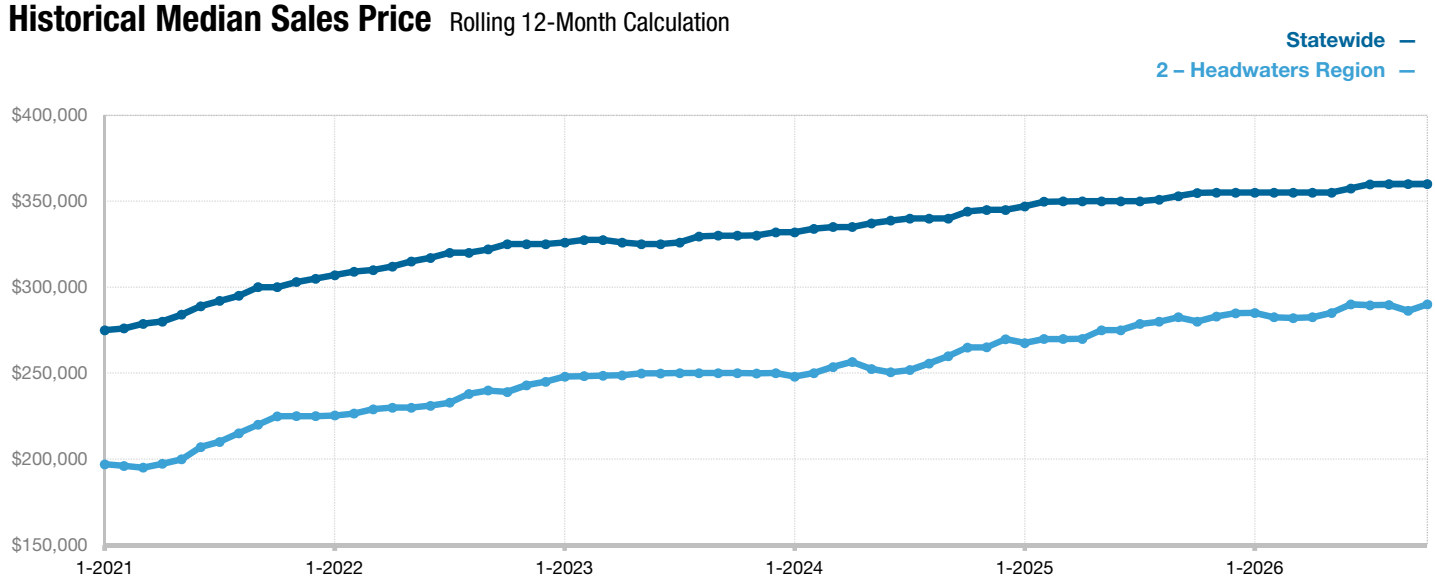
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	102	**93**	- 8.8%	1,216	**1,266**	+ 4.1%
Pending Sales	91	**93**	+ 2.2%	835	**893**	+ 6.9%
Closed Sales	116	**84**	- 27.6%	813	**855**	+ 5.2%
Median Sales Price*	$287,000	**$312,000**	+ 8.7%	$287,000	**$292,000**	+ 1.7%
Percent of Original List Price Received*	94.2%	**91.6%**	- 2.8%	95.0%	**94.9%**	- 0.1%
Days on Market Until Sale	68	**81**	+ 19.1%	71	**75**	+ 5.6%
Months Supply of Inventory	5.0	**5.0**	0.0%	--	**--**	--

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October



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for October 2026

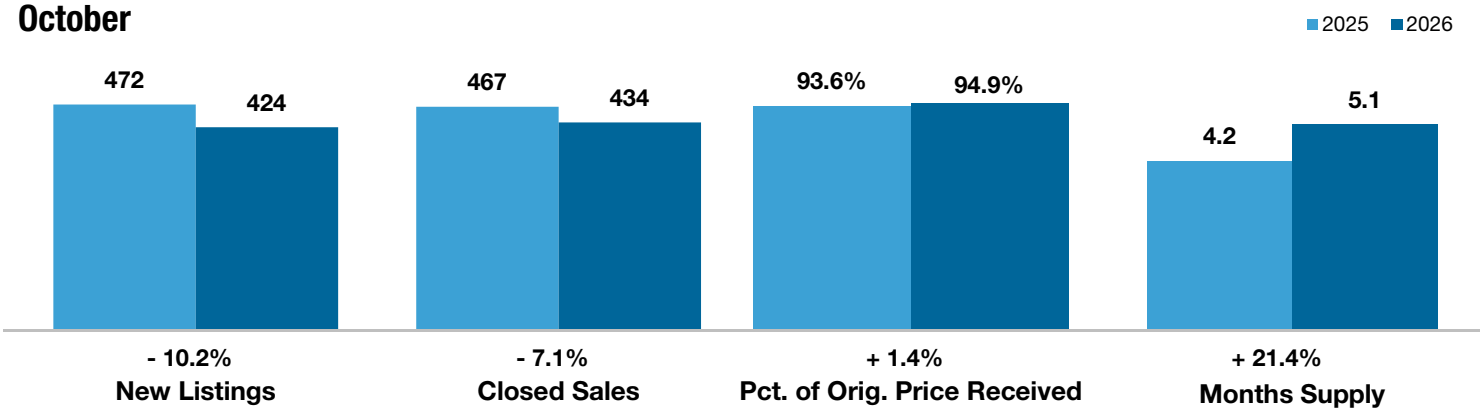
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3 – Arrowhead Region

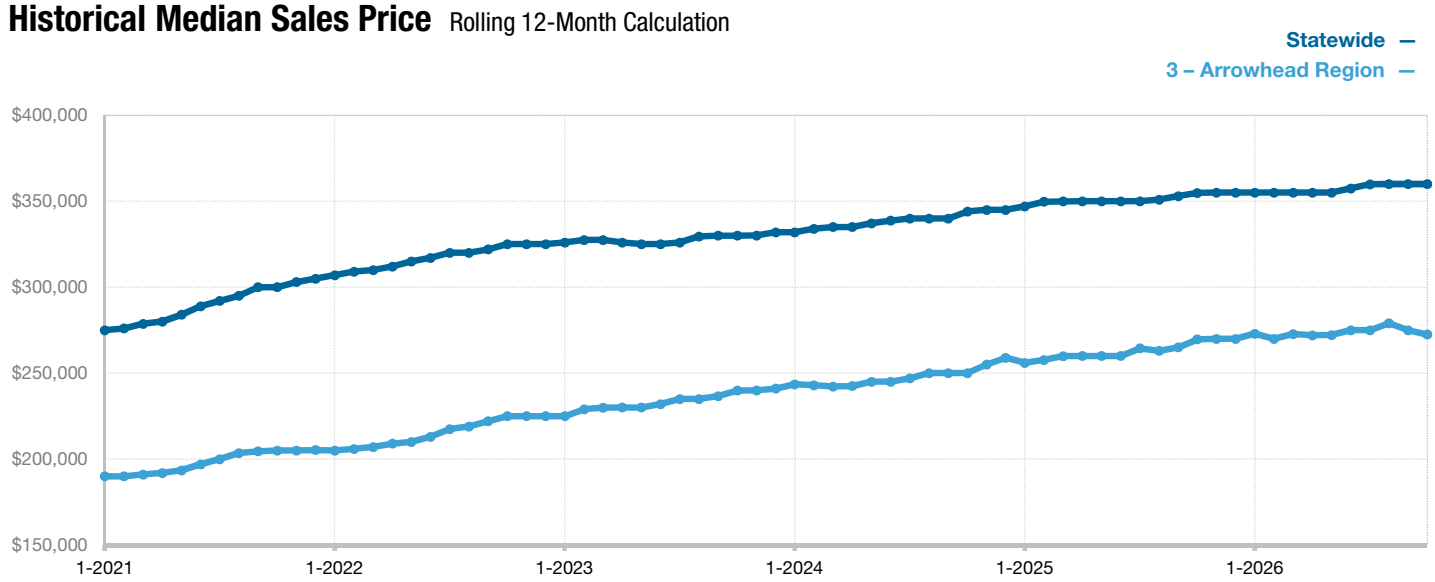
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	472	**424**	- 10.2%	4,863	**5,131**	+ 5.5%
Pending Sales	372	**279**	- 25.0%	3,622	**3,527**	- 2.6%
Closed Sales	467	**434**	- 7.1%	3,485	**3,479**	- 0.2%
Median Sales Price*	$286,250	**$271,000**	- 5.3%	$270,000	**$273,000**	+ 1.1%
Percent of Original List Price Received*	93.6%	**94.9%**	+ 1.4%	96.1%	**96.0%**	- 0.1%
Days on Market Until Sale	60	**50**	- 16.7%	53	**53**	0.0%
Months Supply of Inventory	4.2	**5.1**	+ 21.4%	--	**--**	--

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October



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for October 2026

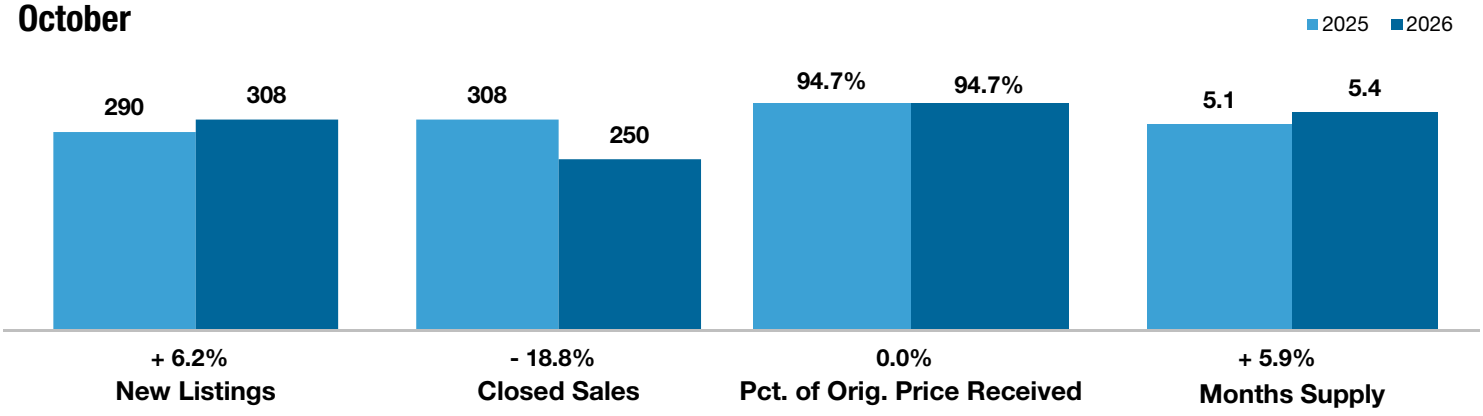
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4 – West Central Region

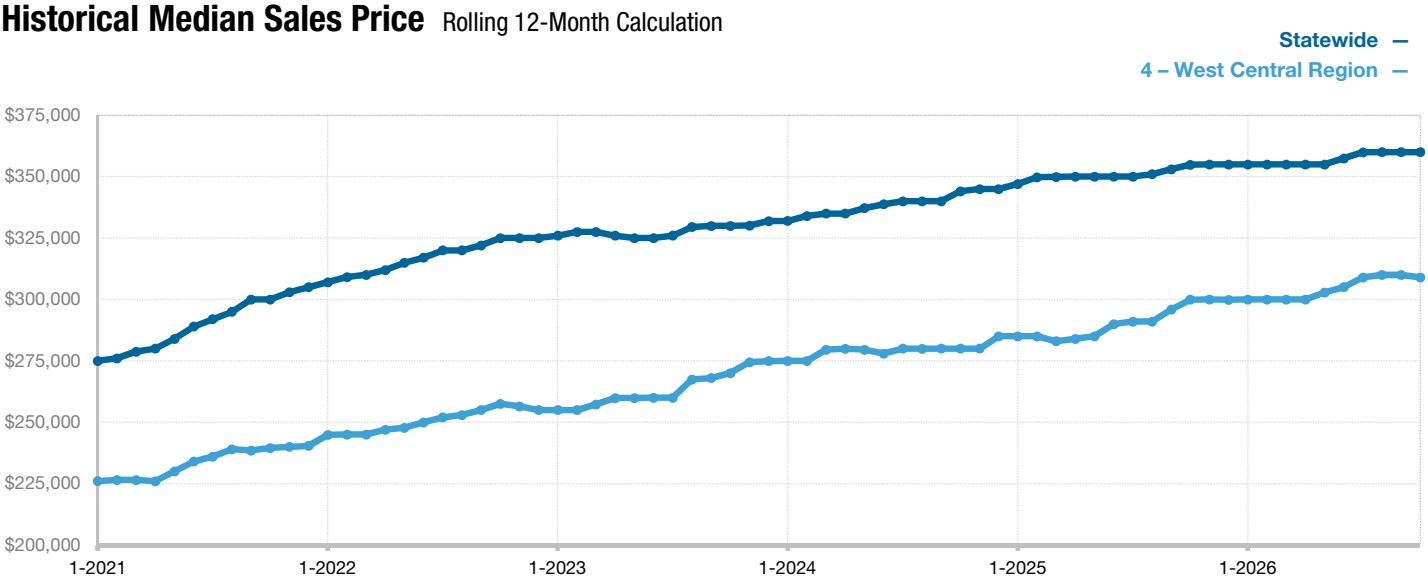
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	290	**308**	+ 6.2%	3,708	**3,837**	+ 3.5%
Pending Sales	260	**191**	- 26.5%	2,610	**2,518**	- 3.5%
Closed Sales	308	**250**	- 18.8%	2,527	**2,472**	- 2.2%
Median Sales Price*	$317,450	**$297,000**	- 6.4%	$300,000	**$310,000**	+ 3.3%
Percent of Original List Price Received*	94.7%	**94.7%**	0.0%	95.7%	**95.7%**	0.0%
Days on Market Until Sale	59	**63**	+ 6.8%	61	**62**	+ 1.6%
Months Supply of Inventory	5.1	**5.4**	+ 5.9%	--	**--**	--

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October



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for October 2026

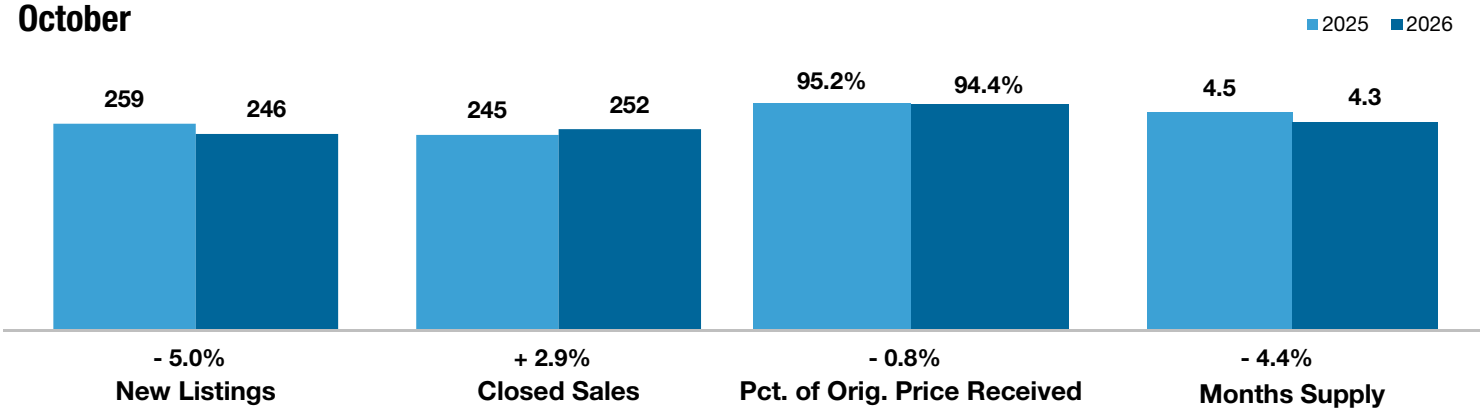
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5 – North Central Region

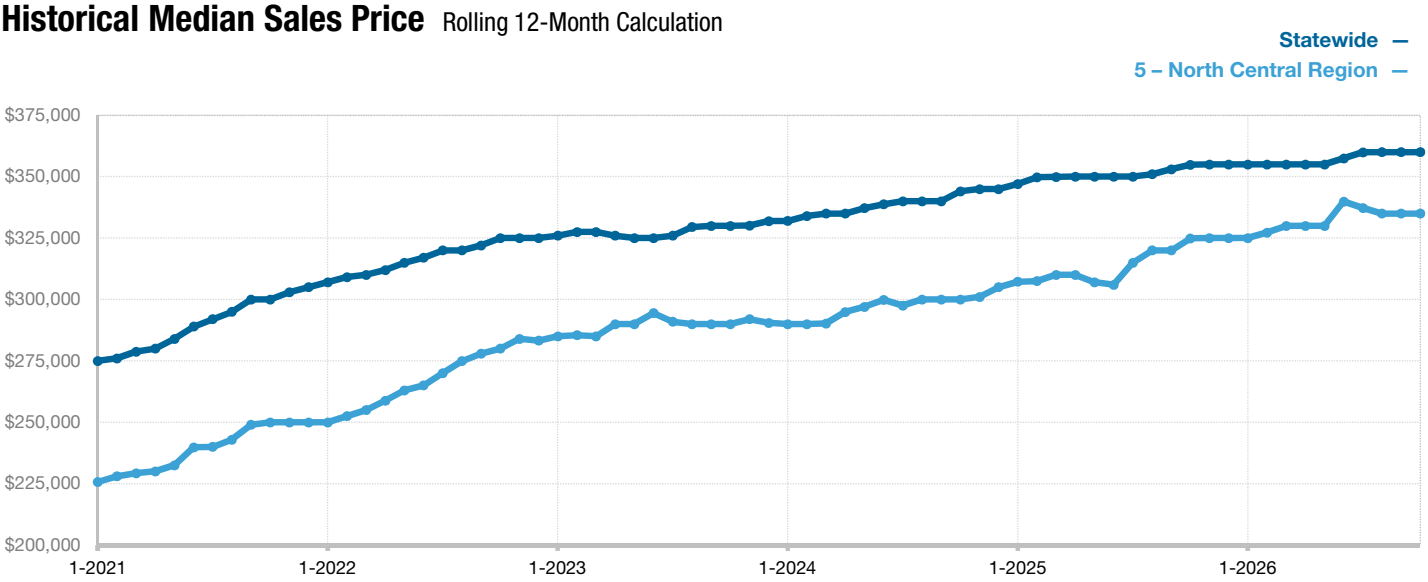
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	259	**246**	- 5.0%	3,169	**3,447**	+ 8.8%
Pending Sales	222	**211**	- 5.0%	2,128	**2,257**	+ 6.1%
Closed Sales	245	**252**	+ 2.9%	2,031	**2,178**	+ 7.2%
Median Sales Price*	$338,500	**$340,000**	+ 0.4%	$325,000	**$338,425**	+ 4.1%
Percent of Original List Price Received*	95.2%	**94.4%**	- 0.8%	96.1%	**95.8%**	- 0.3%
Days on Market Until Sale	55	**57**	+ 3.6%	52	**58**	+ 11.5%
Months Supply of Inventory	4.5	**4.3**	- 4.4%	--	**--**	--

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October



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for October 2026

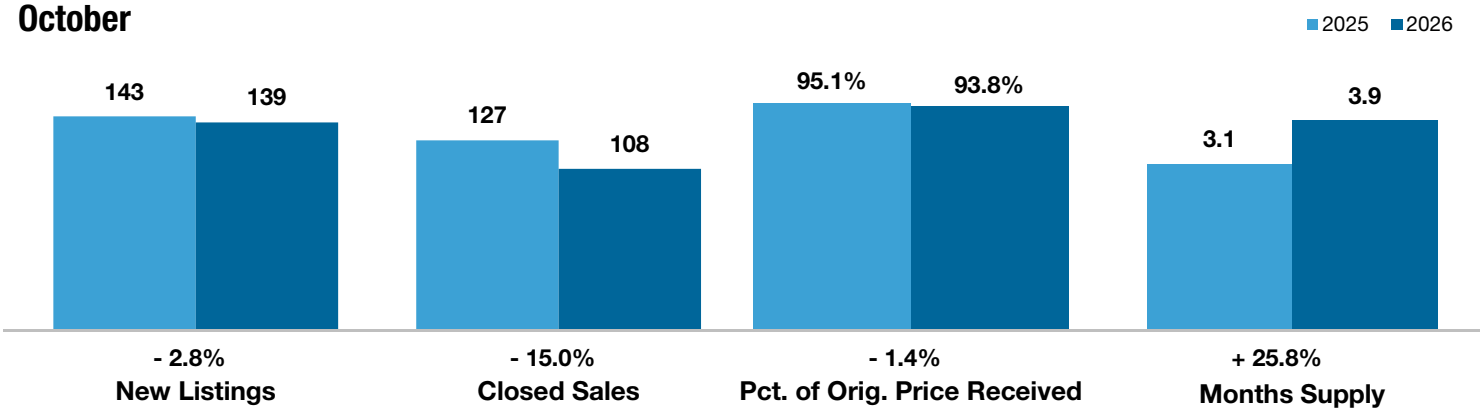
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6E – Southwest Central Region

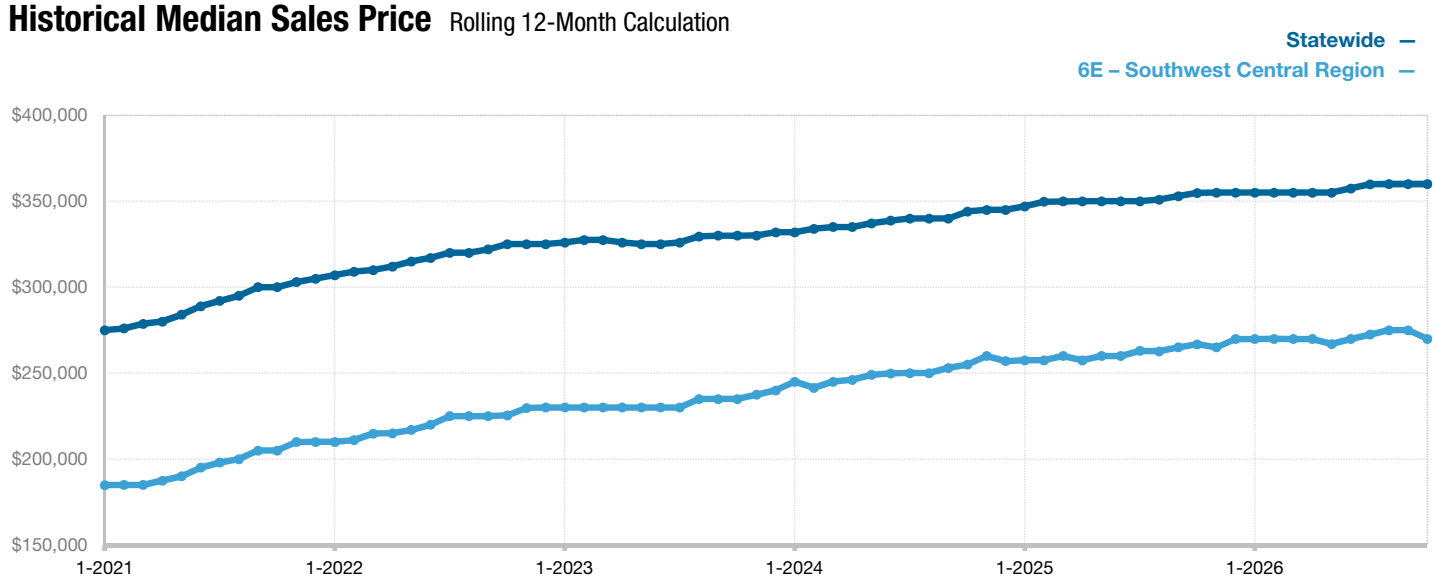
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	143	**139**	- 2.8%	1,506	**1,579**	+ 4.8%
Pending Sales	123	**93**	- 24.4%	1,152	**1,095**	- 4.9%
Closed Sales	127	**108**	- 15.0%	1,090	**1,066**	- 2.2%
Median Sales Price*	$300,000	**$260,000**	- 13.3%	$269,950	**$270,000**	+ 0.0%
Percent of Original List Price Received*	95.1%	**93.8%**	- 1.4%	96.5%	**95.8%**	- 0.7%
Days on Market Until Sale	49	**51**	+ 4.1%	47	**49**	+ 4.3%
Months Supply of Inventory	3.1	**3.9**	+ 25.8%	--	**--**	--

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October



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Local Market Update for October 2026

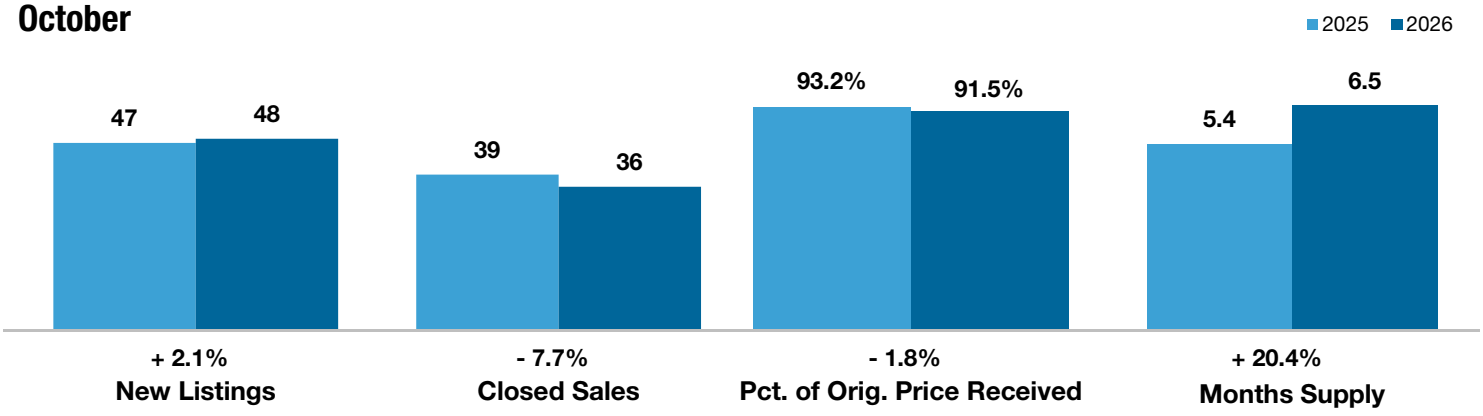
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6W – Upper Minnesota Valley Region

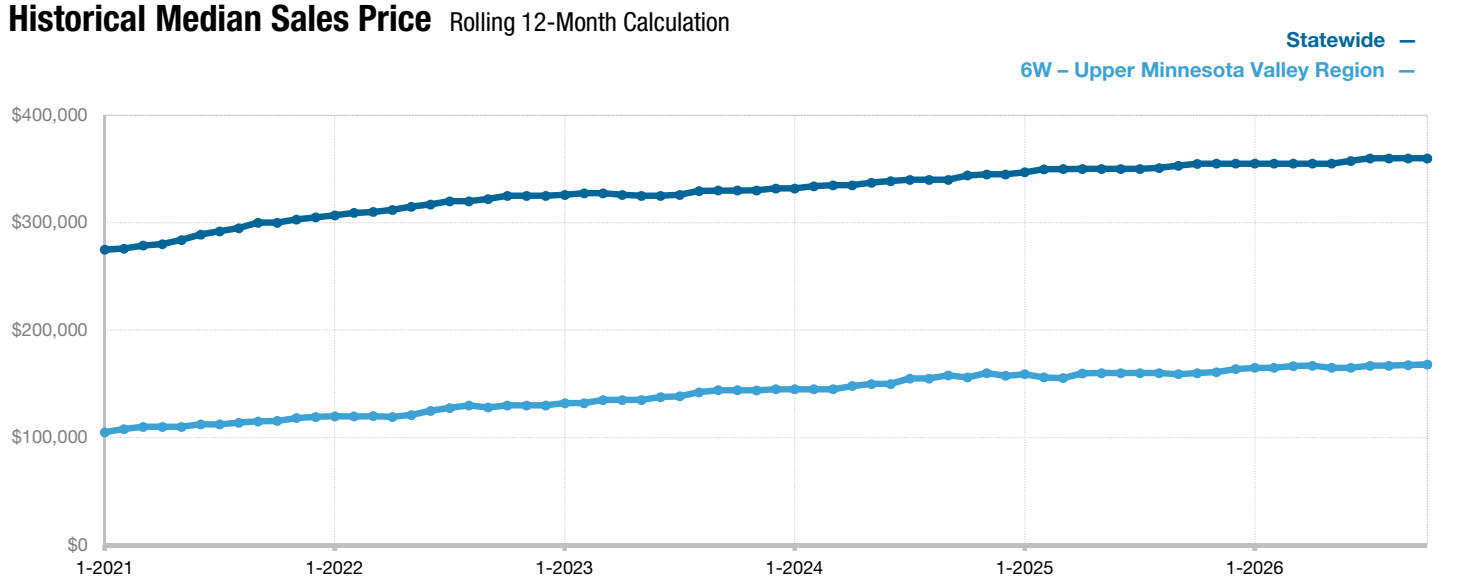
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	47	**48**	+ 2.1%	486	**466**	- 4.1%
Pending Sales	32	**28**	- 12.5%	328	**293**	- 10.7%
Closed Sales	39	**36**	- 7.7%	319	**290**	- 9.1%
Median Sales Price*	$165,000	**$170,000**	+ 3.0%	$160,000	**$167,450**	+ 4.7%
Percent of Original List Price Received*	93.2%	**91.5%**	- 1.8%	92.0%	**91.9%**	- 0.1%
Days on Market Until Sale	80	**77**	- 3.8%	75	**95**	+ 26.7%
Months Supply of Inventory	5.4	**6.5**	+ 20.4%	--	**--**	--

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October



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for October 2026

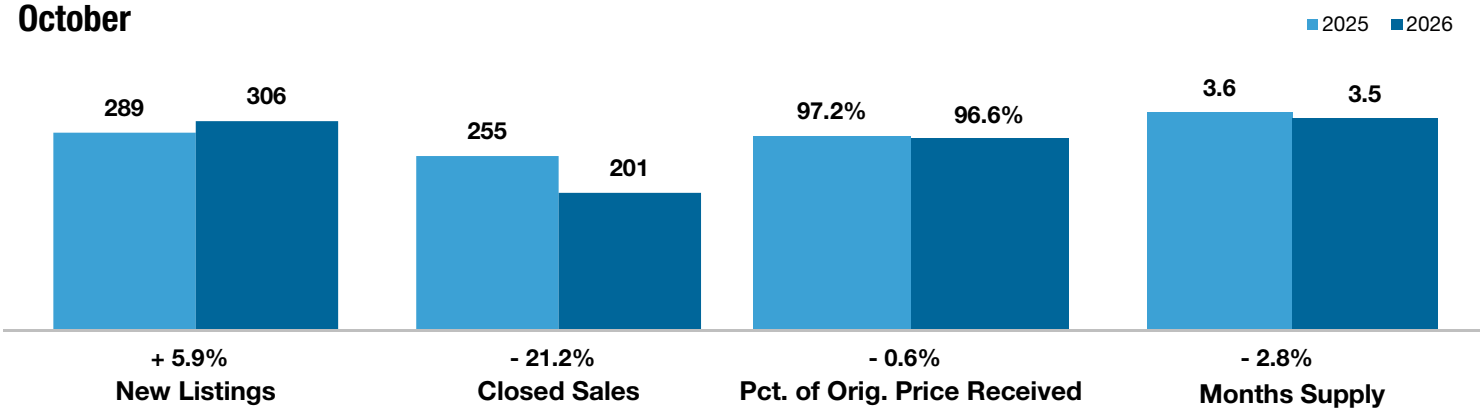
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7E – East Central Region

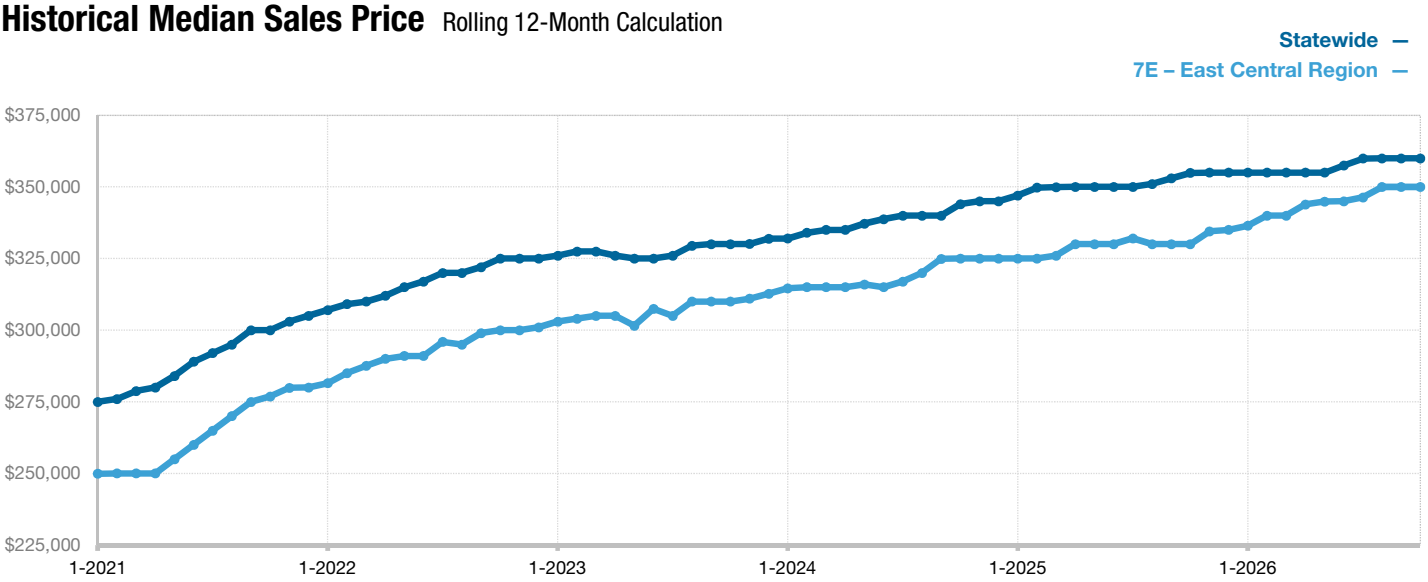
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	289	**306**	+ 5.9%	2,993	**3,101**	+ 3.6%
Pending Sales	217	**171**	- 21.2%	2,026	**2,024**	- 0.1%
Closed Sales	255	**201**	- 21.2%	1,946	**1,997**	+ 2.6%
Median Sales Price*	$330,000	**$337,450**	+ 2.3%	$335,000	**$350,900**	+ 4.7%
Percent of Original List Price Received*	97.2%	**96.6%**	- 0.6%	97.7%	**97.5%**	- 0.2%
Days on Market Until Sale	43	**49**	+ 14.0%	46	**48**	+ 4.3%
Months Supply of Inventory	3.6	**3.5**	- 2.8%	--	**--**	--

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October



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Local Market Update for October 2026

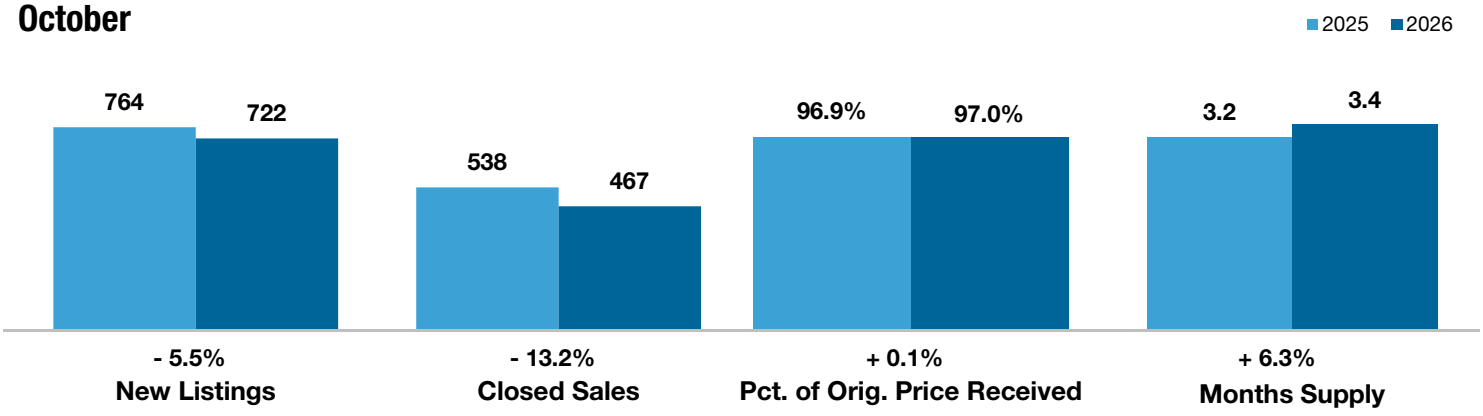
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7W – Central Region

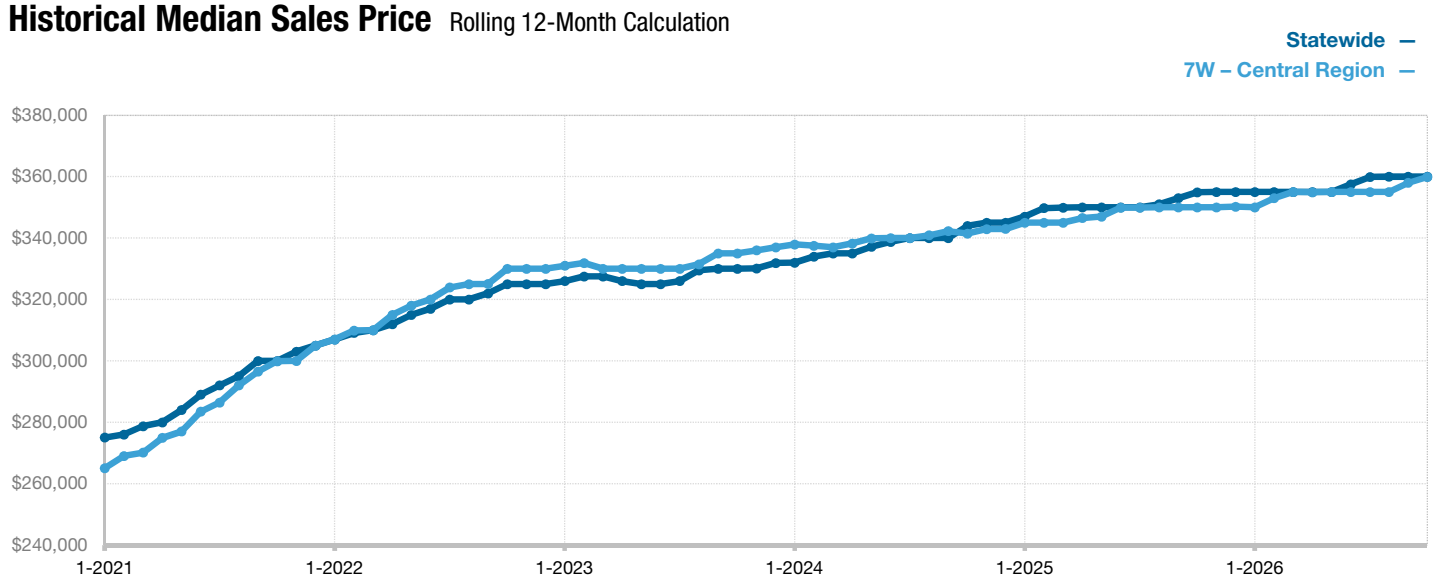
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	764	**722**	- 5.5%	8,034	**8,320**	+ 3.6%
Pending Sales	505	**423**	- 16.2%	5,144	**5,218**	+ 1.4%
Closed Sales	538	**467**	- 13.2%	4,979	**5,121**	+ 2.9%
Median Sales Price*	$349,000	**$357,500**	+ 2.4%	$352,000	**$360,000**	+ 2.3%
Percent of Original List Price Received*	96.9%	**97.0%**	+ 0.1%	97.9%	**97.9%**	0.0%
Days on Market Until Sale	46	**45**	- 2.2%	43	**44**	+ 2.3%
Months Supply of Inventory	3.2	**3.4**	+ 6.3%	--	**--**	--

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October



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Local Market Update for October 2026

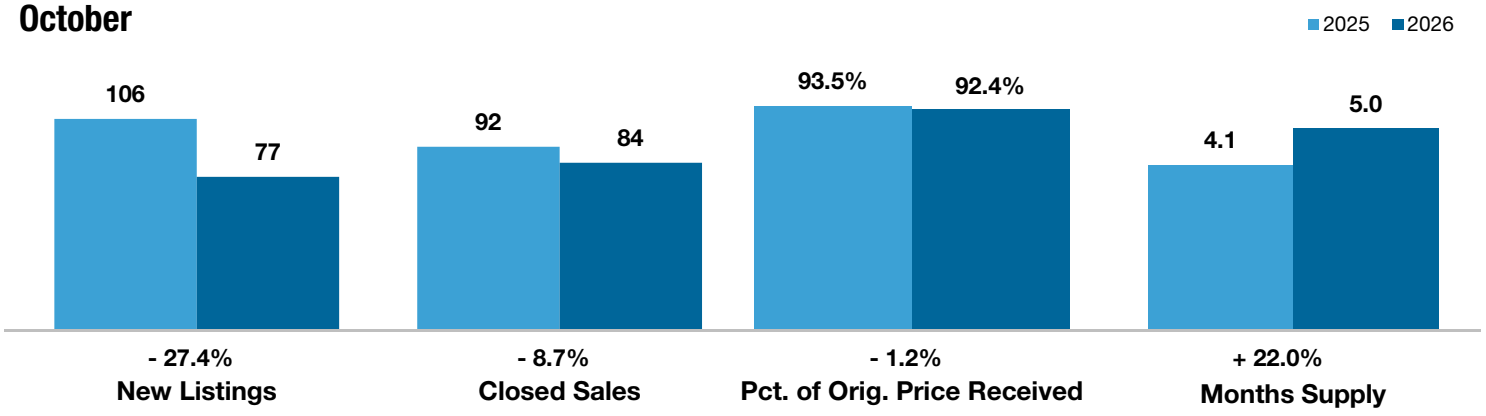
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8 – Southwest Region

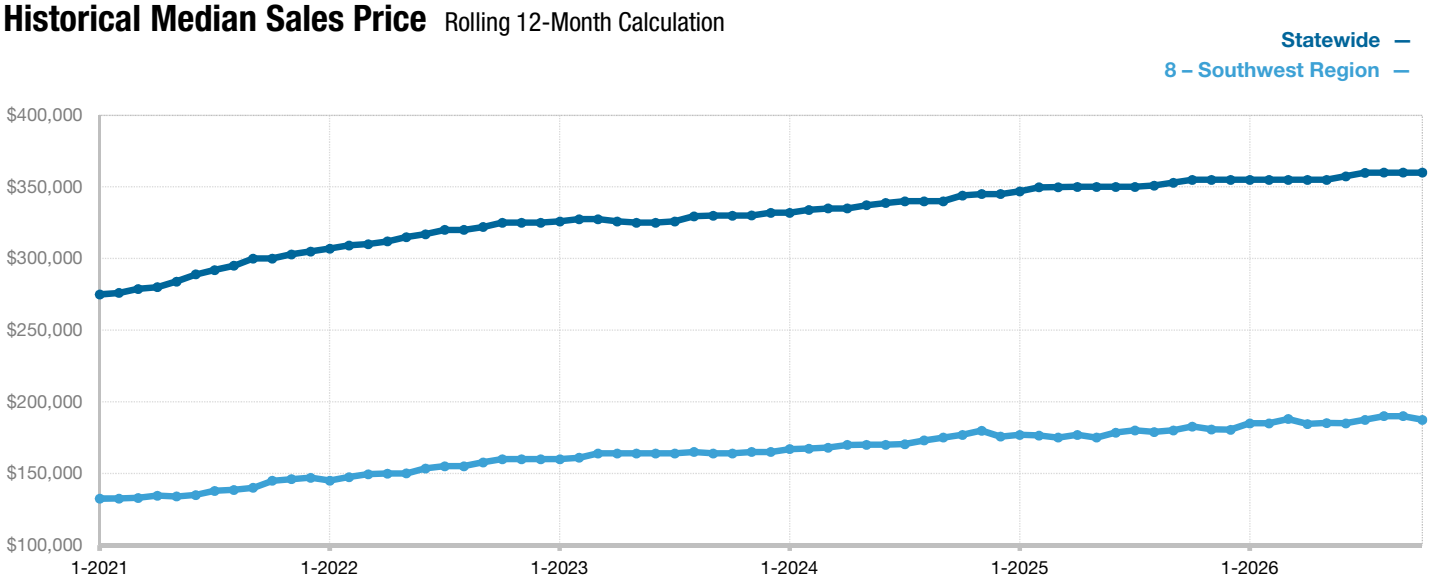
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	106	**77**	- 27.4%	1,094	**1,088**	- 0.5%
Pending Sales	95	**71**	- 25.3%	825	**792**	- 4.0%
Closed Sales	92	**84**	- 8.7%	807	**790**	- 2.1%
Median Sales Price*	$208,250	**$180,000**	- 13.6%	$185,000	**$194,000**	+ 4.9%
Percent of Original List Price Received*	93.5%	**92.4%**	- 1.2%	94.1%	**94.1%**	0.0%
Days on Market Until Sale	70	**71**	+ 1.4%	67	**70**	+ 4.5%
Months Supply of Inventory	4.1	**5.0**	+ 22.0%	--	**--**	--

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October



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Local Market Update for October 2026

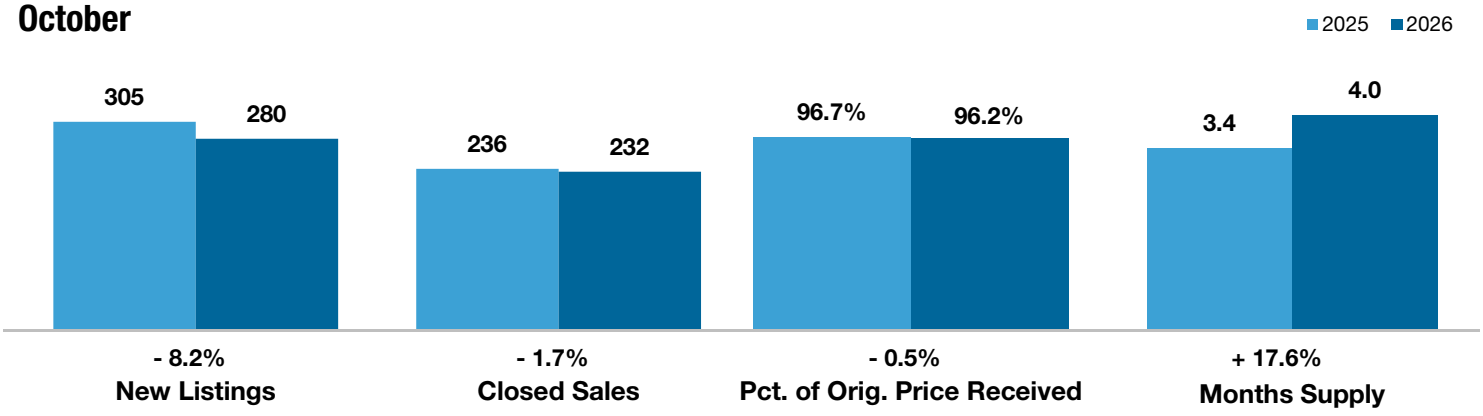
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9 – South Central Region

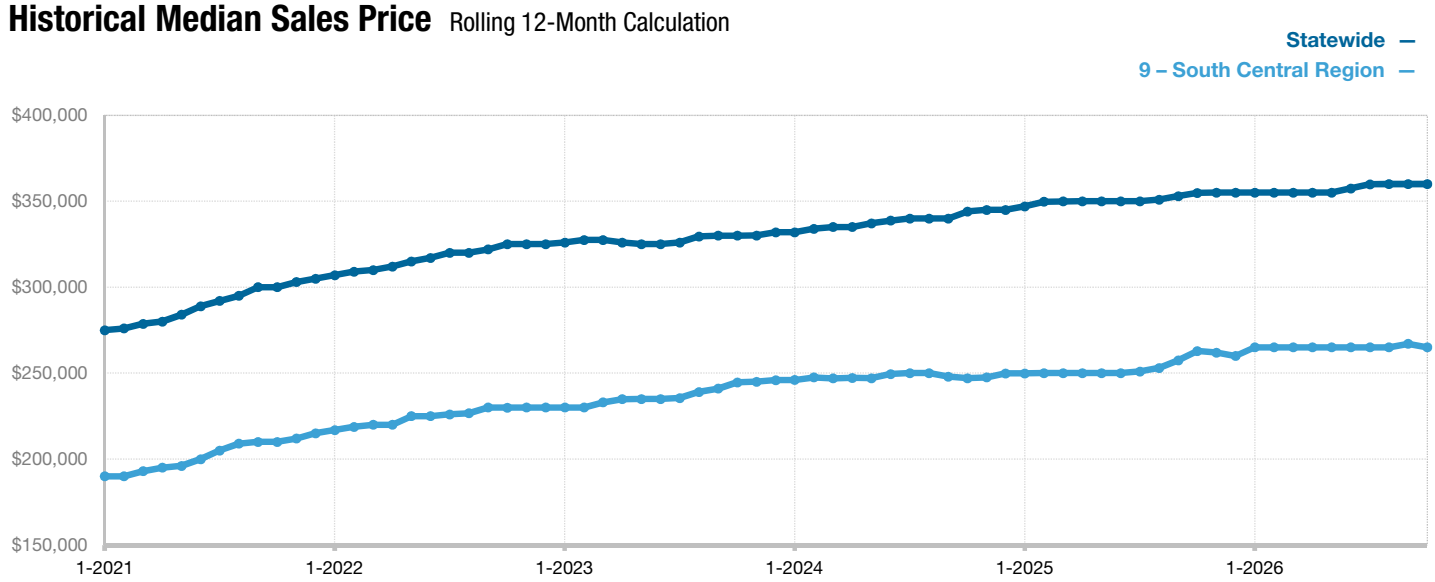
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	305	**280**	- 8.2%	2,925	**3,265**	+ 11.6%
Pending Sales	191	**194**	+ 1.6%	2,150	**2,252**	+ 4.7%
Closed Sales	236	**232**	- 1.7%	2,078	**2,209**	+ 6.3%
Median Sales Price*	$287,450	**$258,000**	- 10.2%	$265,000	**$270,000**	+ 1.9%
Percent of Original List Price Received*	96.7%	**96.2%**	- 0.5%	96.5%	**96.2%**	- 0.3%
Days on Market Until Sale	55	**56**	+ 1.8%	62	**64**	+ 3.2%
Months Supply of Inventory	3.4	**4.0**	+ 17.6%	--	**--**	--

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October



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Local Market Update for October 2026

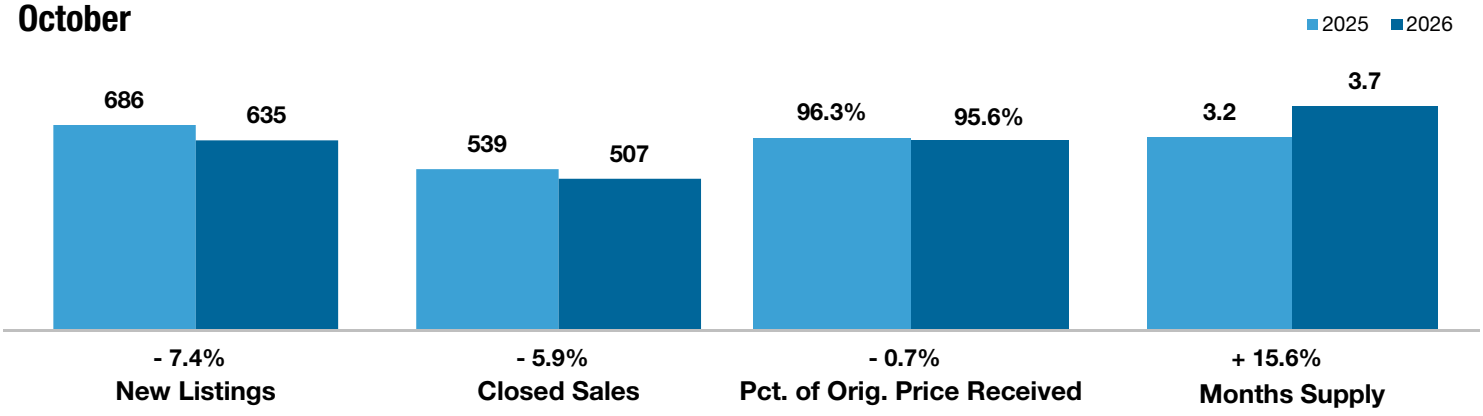
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10 – Southeast Region

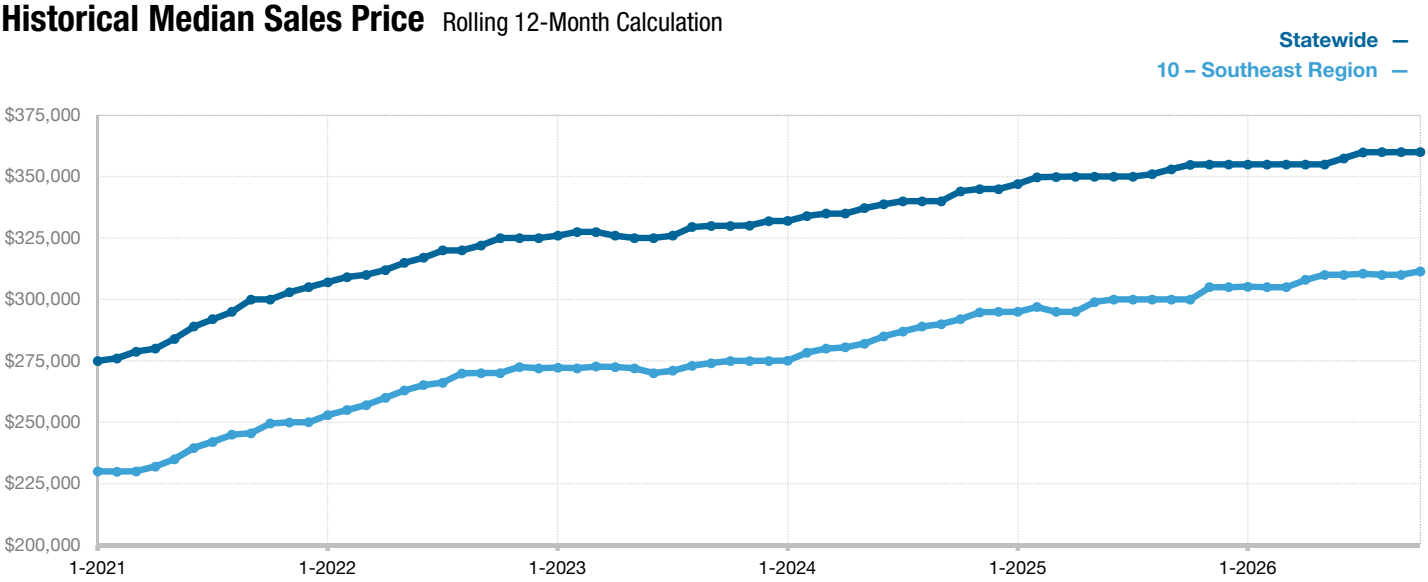
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	686	**635**	- 7.4%	6,614	**7,208**	+ 9.0%
Pending Sales	475	**431**	- 9.3%	5,039	**5,209**	+ 3.4%
Closed Sales	539	**507**	- 5.9%	4,878	**5,135**	+ 5.3%
Median Sales Price*	$291,000	**$315,000**	+ 8.2%	$305,900	**$315,000**	+ 3.0%
Percent of Original List Price Received*	96.3%	**95.6%**	- 0.7%	97.6%	**97.2%**	- 0.4%
Days on Market Until Sale	46	**52**	+ 13.0%	45	**49**	+ 8.9%
Months Supply of Inventory	3.2	**3.7**	+ 15.6%	--	**--**	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation



Current as of November 6, 2026. All data from the multiple listing services in the state of Minnesota. Report © 2026 ShowingTime Plus, LLC. Percent changes are calculated using rounded figures.

Local Market Update for October 2026

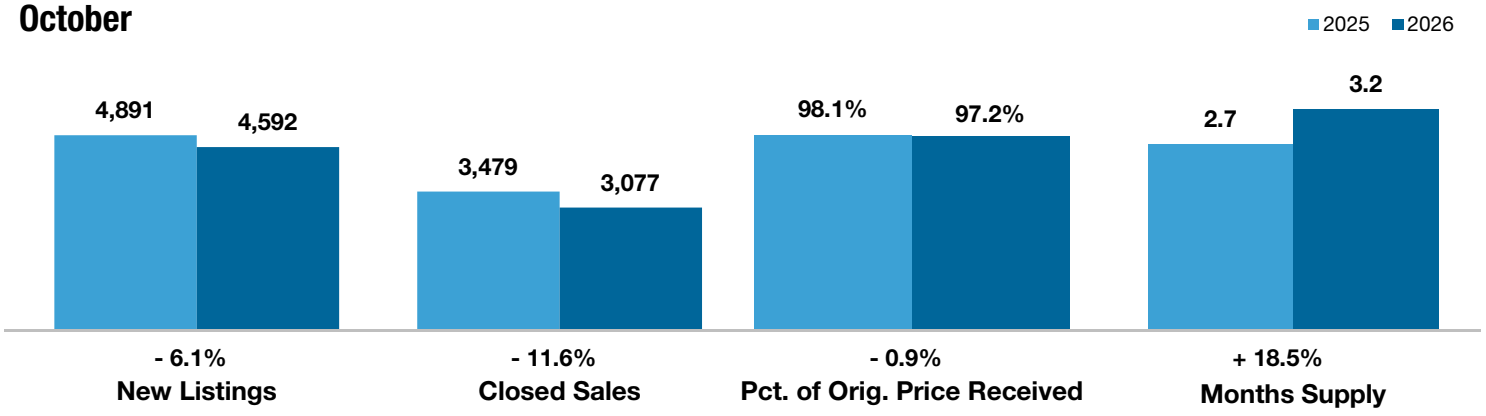
A Research Tool Provided by the Minnesota REALTORS®

11 – 7-County Twin Cities Region

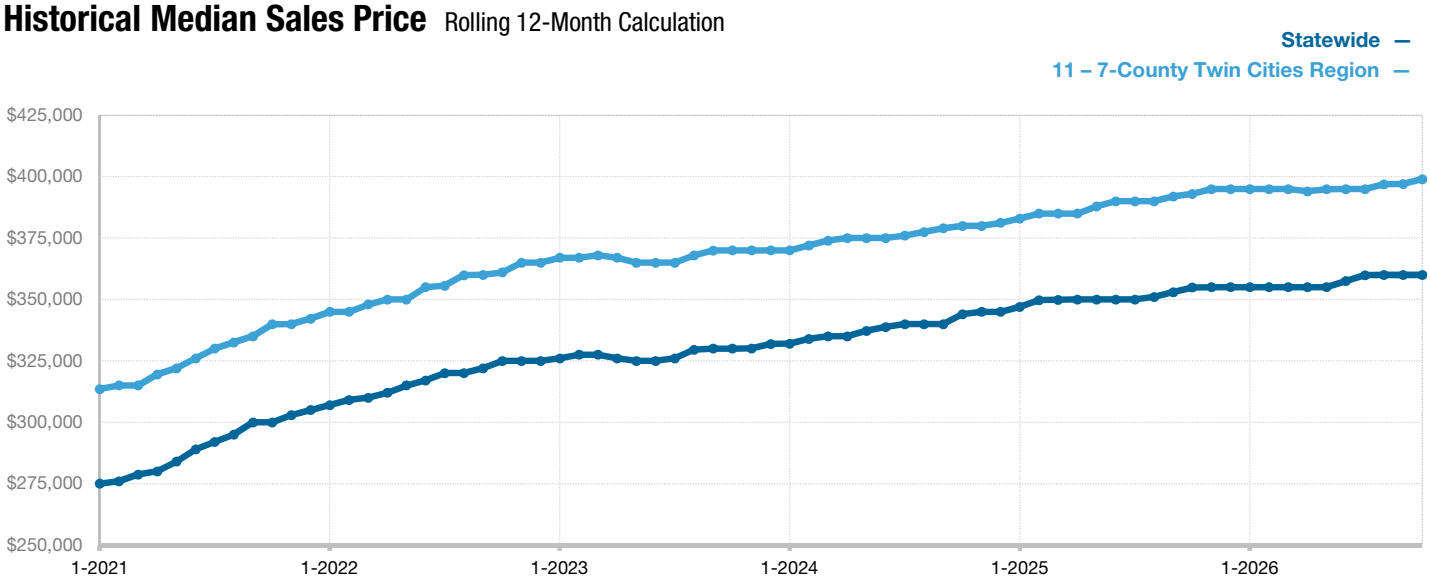
	October			Year to Date		
Key Metrics	**2025**	**2026**	Percent Change	**Thru 10-2025**	**Thru 10-2026**	Percent Change
New Listings	4,891	**4,592**	- 6.1%	50,369	**52,717**	+ 4.7%
Pending Sales	3,236	**2,692**	- 16.8%	33,843	**33,634**	- 0.6%
Closed Sales	3,479	**3,077**	- 11.6%	33,165	**32,990**	- 0.5%
Median Sales Price*	$393,000	**$404,000**	+ 2.8%	$395,000	**$400,000**	+ 1.3%
Percent of Original List Price Received*	98.1%	**97.2%**	- 0.9%	99.1%	**98.7%**	- 0.4%
Days on Market Until Sale	37	**41**	+ 10.8%	36	**37**	+ 2.8%
Months Supply of Inventory	2.7	**3.2**	+ 18.5%	--	**--**	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation



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