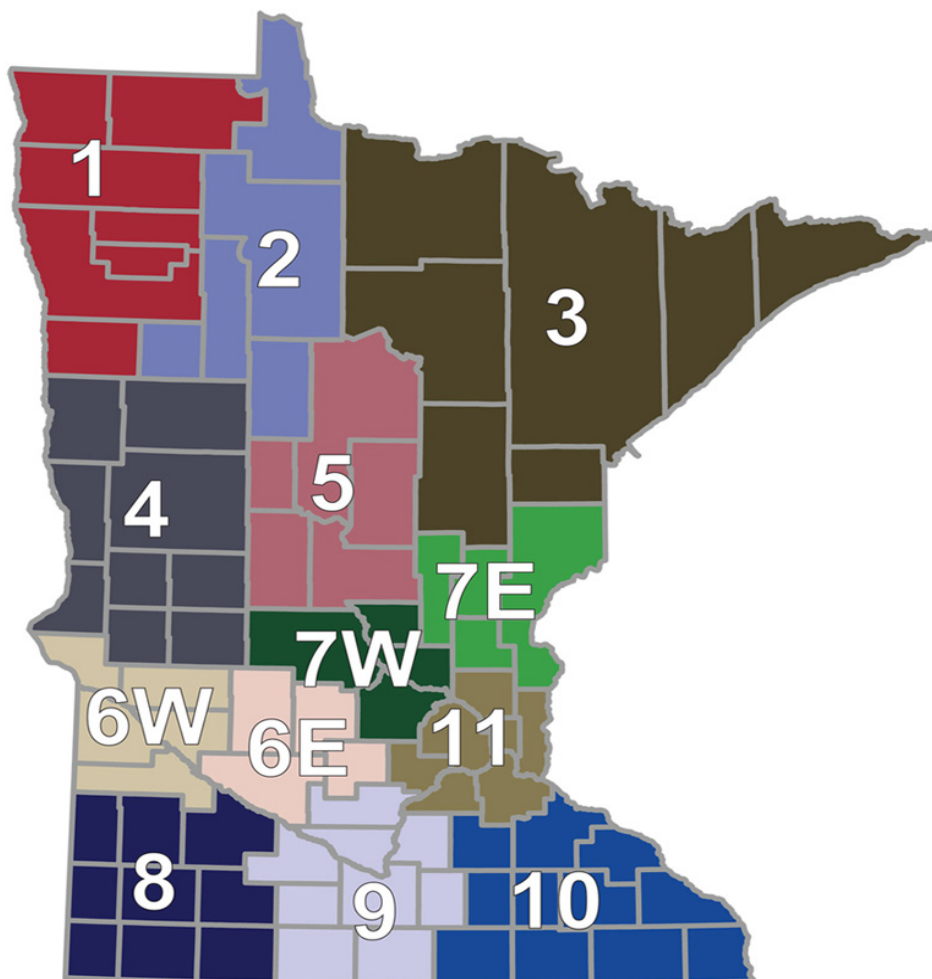


Minnesota Regional Development Organizations



- 1 - Northwest Region
- 2 - Headwaters Region
- 3 - Arrowhead Region
- 4 - West Central Region
- 5 - North Central Region
- 6E - Southwest Central Region
- 6W - Upper Minnesota Valley Region



- 7E - East Central Region
- 7W - Central Region
- 8 - Southwest Region
- 9 - South Central Region
- 10 - Southeast Region
- 11 - 7-County Twin Cities Region

Local Market Update for August 2026

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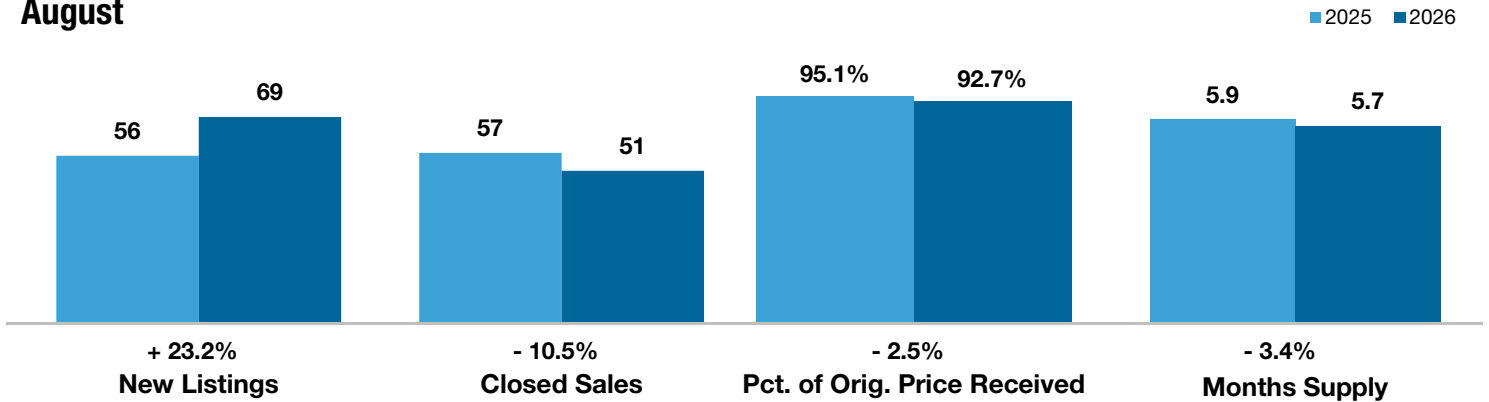


1 – Northwest Region

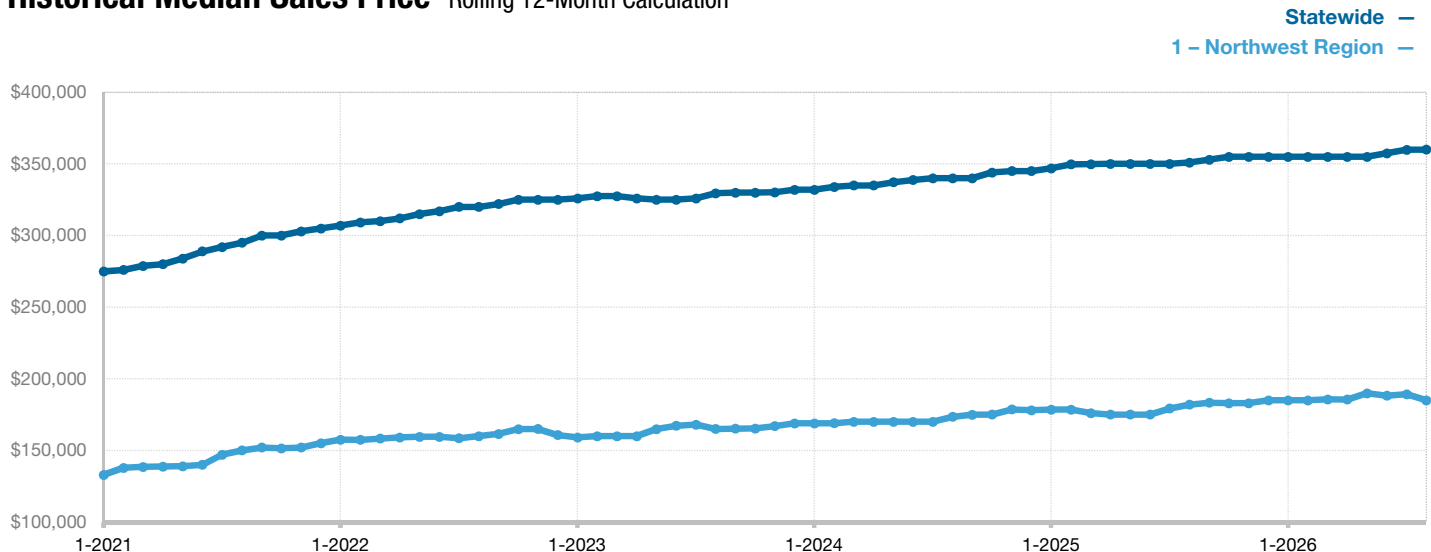
Key Metrics	August			Year to Date		
	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	56	69	+ 23.2%	502	486	- 3.2%
Pending Sales	51	58	+ 13.7%	337	331	- 1.8%
Closed Sales	57	51	- 10.5%	304	296	- 2.6%
Median Sales Price*	\$208,000	\$180,000	- 13.5%	\$185,400	\$187,000	+ 0.9%
Percent of Original List Price Received*	95.1%	92.7%	- 2.5%	93.0%	92.5%	- 0.5%
Days on Market Until Sale	78	68	- 12.8%	91	89	- 2.2%
Months Supply of Inventory	5.9	5.7	- 3.4%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

August



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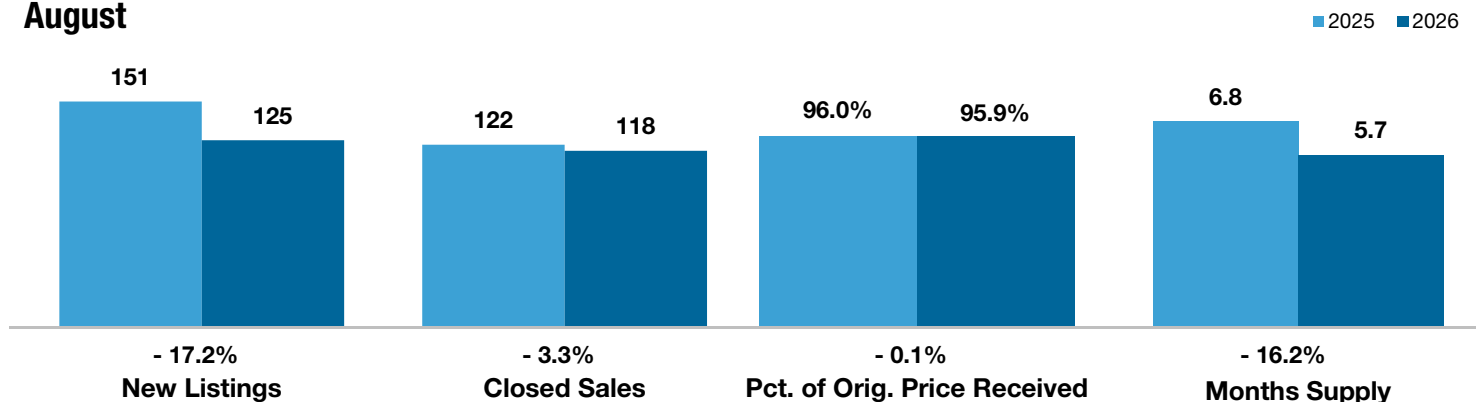


2 – Headwaters Region

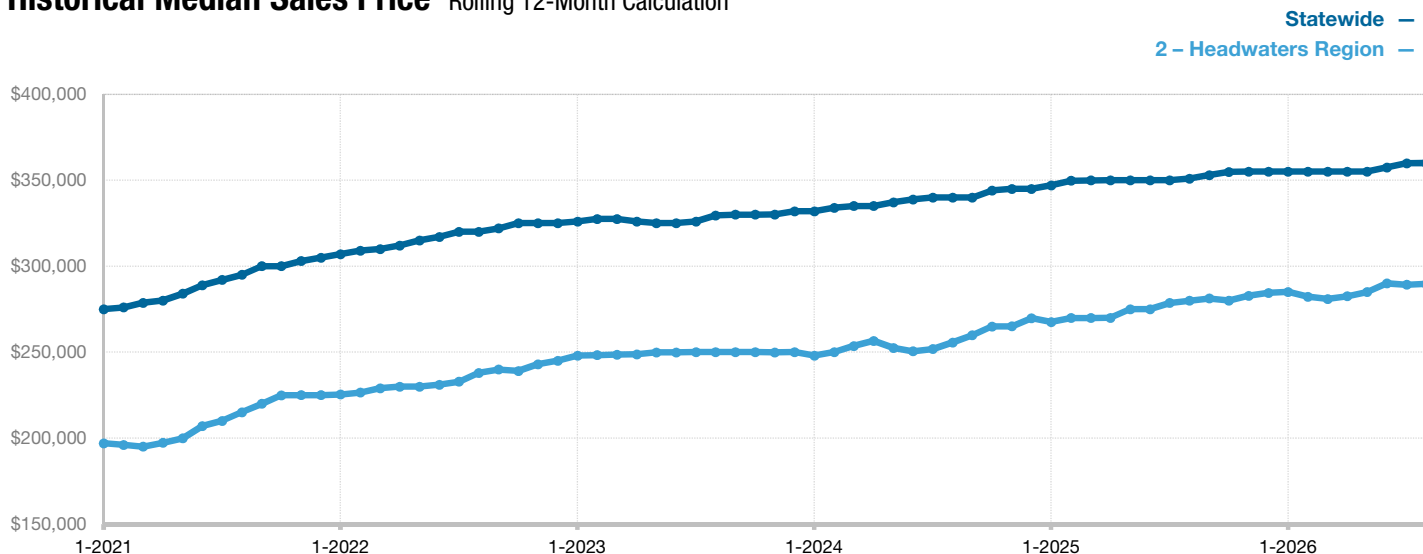
Key Metrics	August			Year to Date		
	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	151	125	- 17.2%	1,009	1,056	+ 4.7%
Pending Sales	117	101	- 13.7%	648	707	+ 9.1%
Closed Sales	122	118	- 3.3%	600	662	+ 10.3%
Median Sales Price*	\$293,000	\$297,025	+ 1.4%	\$283,250	\$290,000	+ 2.4%
Percent of Original List Price Received*	96.0%	95.9%	- 0.1%	95.2%	95.6%	+ 0.4%
Days on Market Until Sale	65	62	- 4.6%	72	74	+ 2.8%
Months Supply of Inventory	6.8	5.7	- 16.2%	--	--	--

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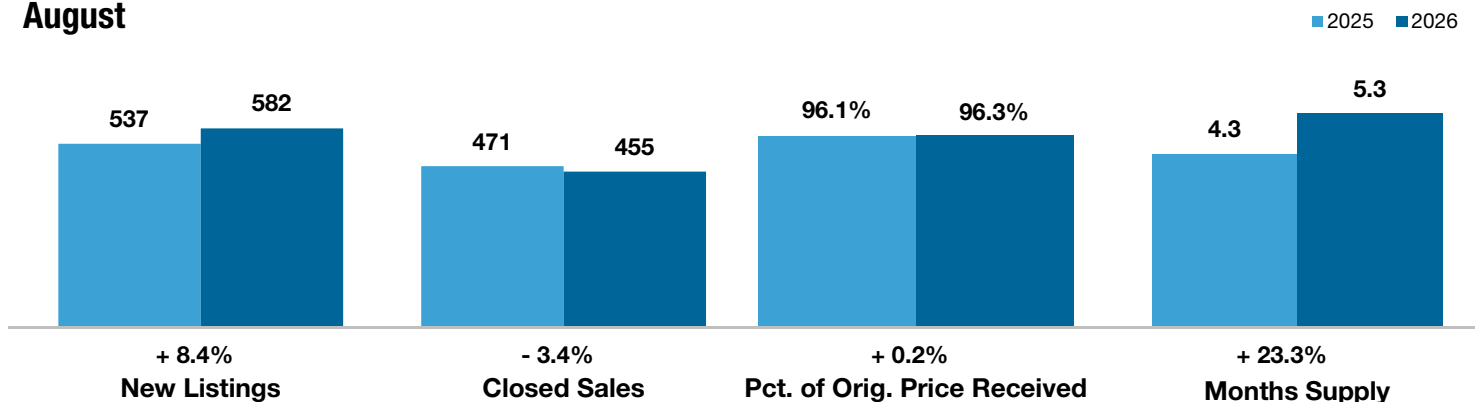


3 – Arrowhead Region

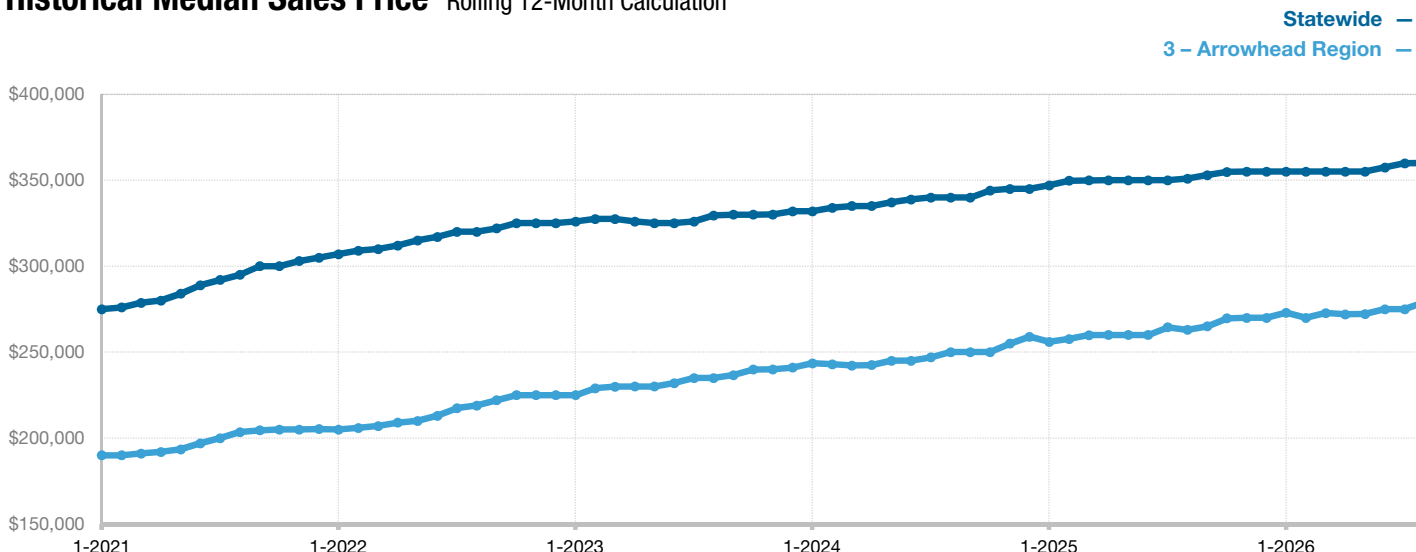
Key Metrics	August			Year to Date		
	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	537	582	+ 8.4%	3,922	4,181	+ 6.6%
Pending Sales	457	414	- 9.4%	2,869	2,817	- 1.8%
Closed Sales	471	455	- 3.4%	2,613	2,600	- 0.5%
Median Sales Price*	\$265,000	\$284,900	+ 7.5%	\$265,000	\$278,000	+ 4.9%
Percent of Original List Price Received*	96.1%	96.3%	+ 0.2%	96.6%	96.5%	- 0.1%
Days on Market Until Sale	50	46	- 8.0%	52	53	+ 1.9%
Months Supply of Inventory	4.3	5.3	+ 23.3%	--	--	--

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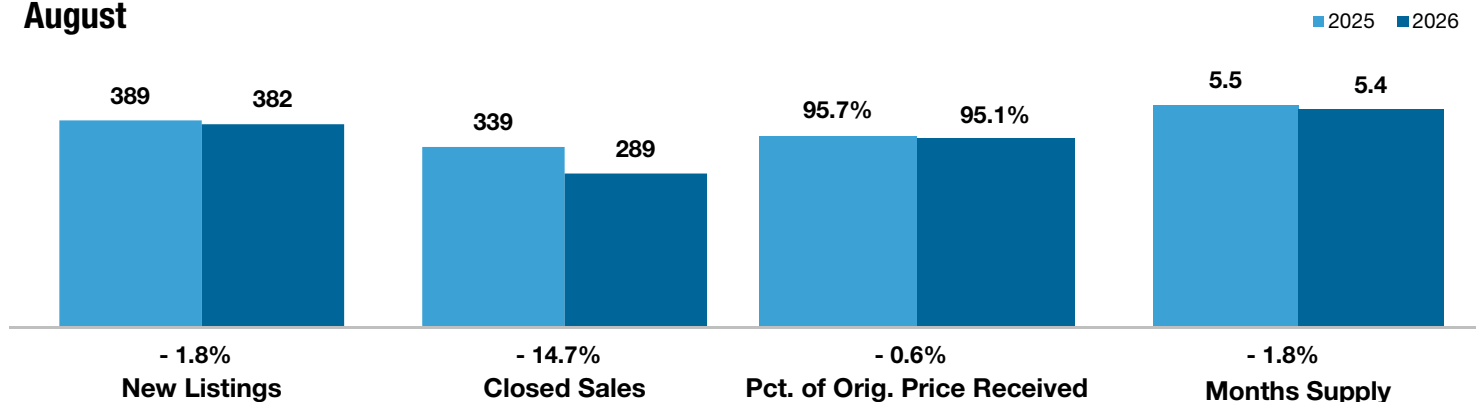


4 – West Central Region

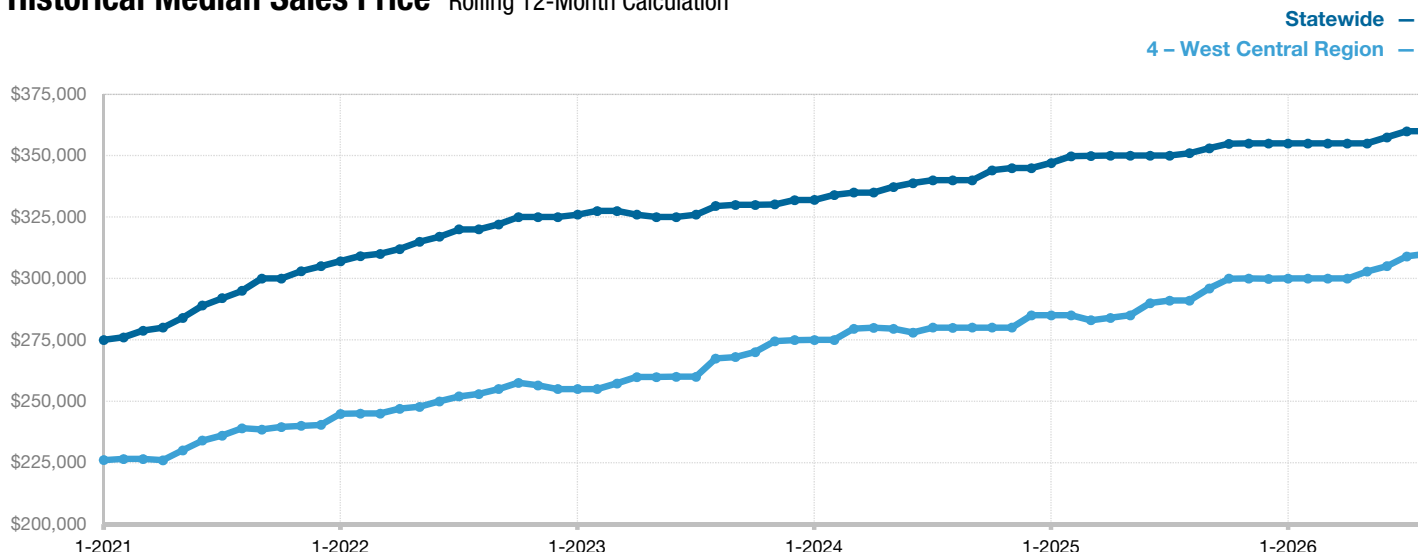
Key Metrics	August			Year to Date		
	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	389	382	- 1.8%	3,049	3,145	+ 3.1%
Pending Sales	315	284	- 9.8%	2,095	2,082	- 0.6%
Closed Sales	339	289	- 14.7%	1,940	1,932	- 0.4%
Median Sales Price*	\$296,500	\$320,000	+ 7.9%	\$294,000	\$312,000	+ 6.1%
Percent of Original List Price Received*	95.7%	95.1%	- 0.6%	96.0%	96.0%	0.0%
Days on Market Until Sale	57	60	+ 5.3%	62	61	- 1.6%
Months Supply of Inventory	5.5	5.4	- 1.8%	--	--	--

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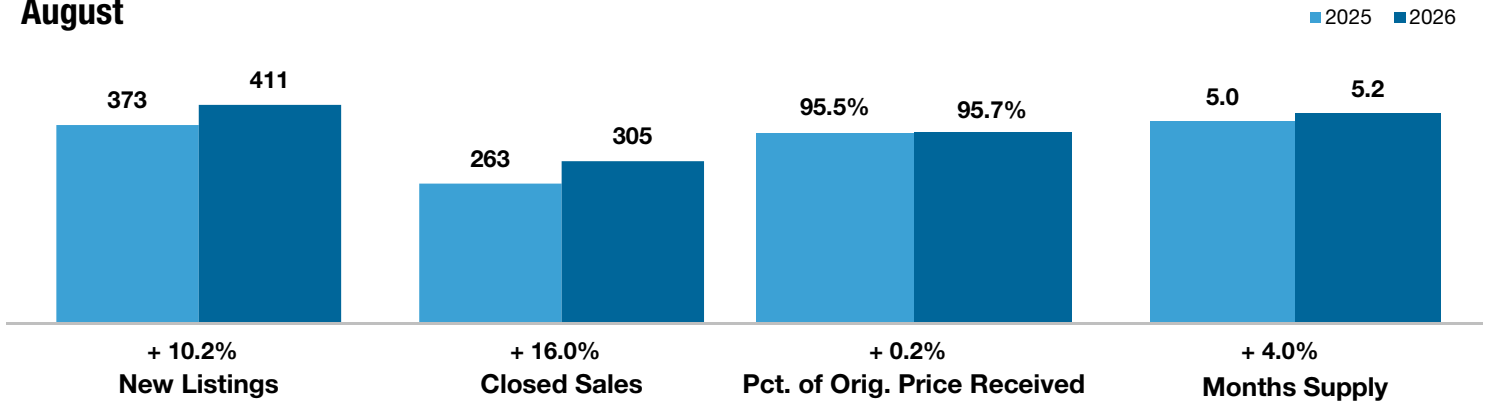


5 – North Central Region

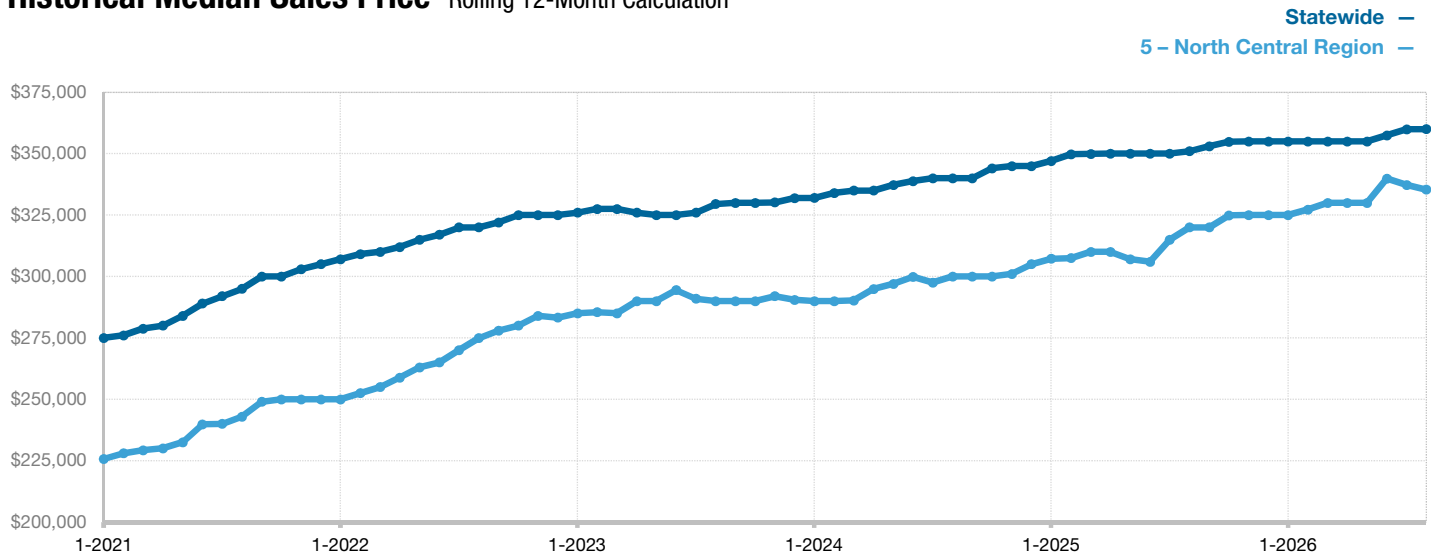
Key Metrics	August			Year to Date		
	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	373	411	+ 10.2%	2,603	2,878	+ 10.6%
Pending Sales	274	291	+ 6.2%	1,676	1,798	+ 7.3%
Closed Sales	263	305	+ 16.0%	1,523	1,655	+ 8.7%
Median Sales Price*	\$350,000	\$341,000	- 2.6%	\$320,050	\$337,750	+ 5.5%
Percent of Original List Price Received*	95.5%	95.7%	+ 0.2%	96.4%	96.0%	- 0.4%
Days on Market Until Sale	49	51	+ 4.1%	52	58	+ 11.5%
Months Supply of Inventory	5.0	5.2	+ 4.0%	--	--	--

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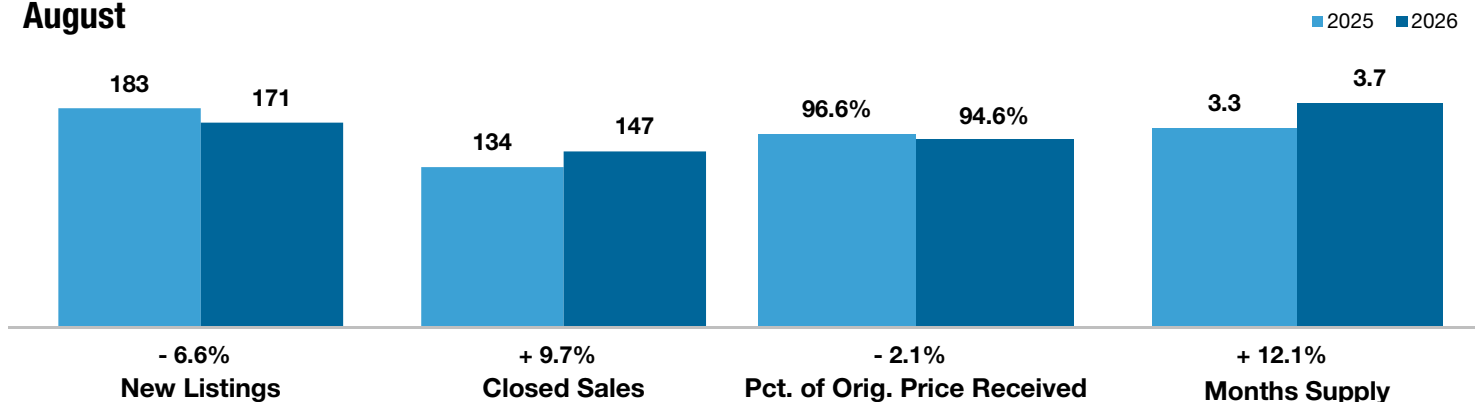


6E – Southwest Central Region

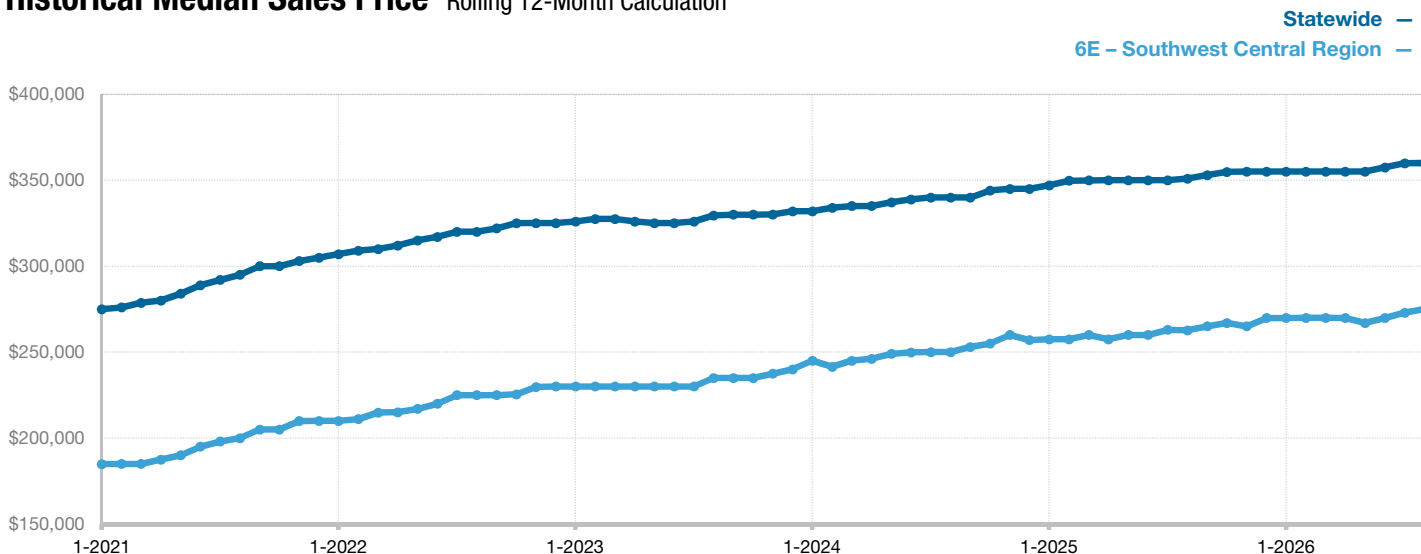
Key Metrics	August			Year to Date		
	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	183	171	- 6.6%	1,191	1,281	+ 7.6%
Pending Sales	121	137	+ 13.2%	900	901	+ 0.1%
Closed Sales	134	147	+ 9.7%	839	823	- 1.9%
Median Sales Price*	\$265,000	\$285,000	+ 7.5%	\$265,000	\$270,000	+ 1.9%
Percent of Original List Price Received*	96.6%	94.6%	- 2.1%	96.8%	96.1%	- 0.7%
Days on Market Until Sale	46	45	- 2.2%	48	49	+ 2.1%
Months Supply of Inventory	3.3	3.7	+ 12.1%	--	--	--

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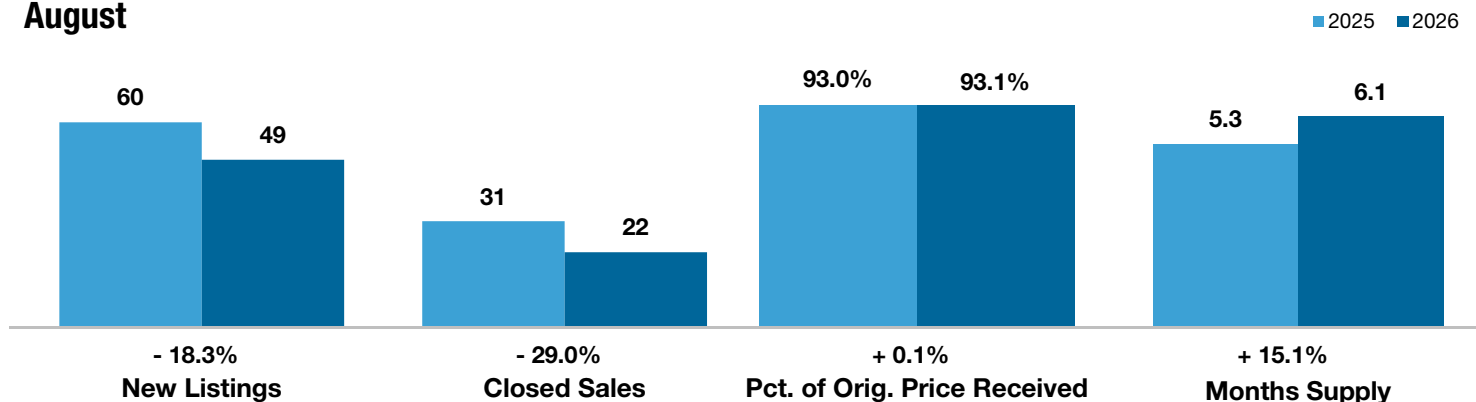


6W – Upper Minnesota Valley Region

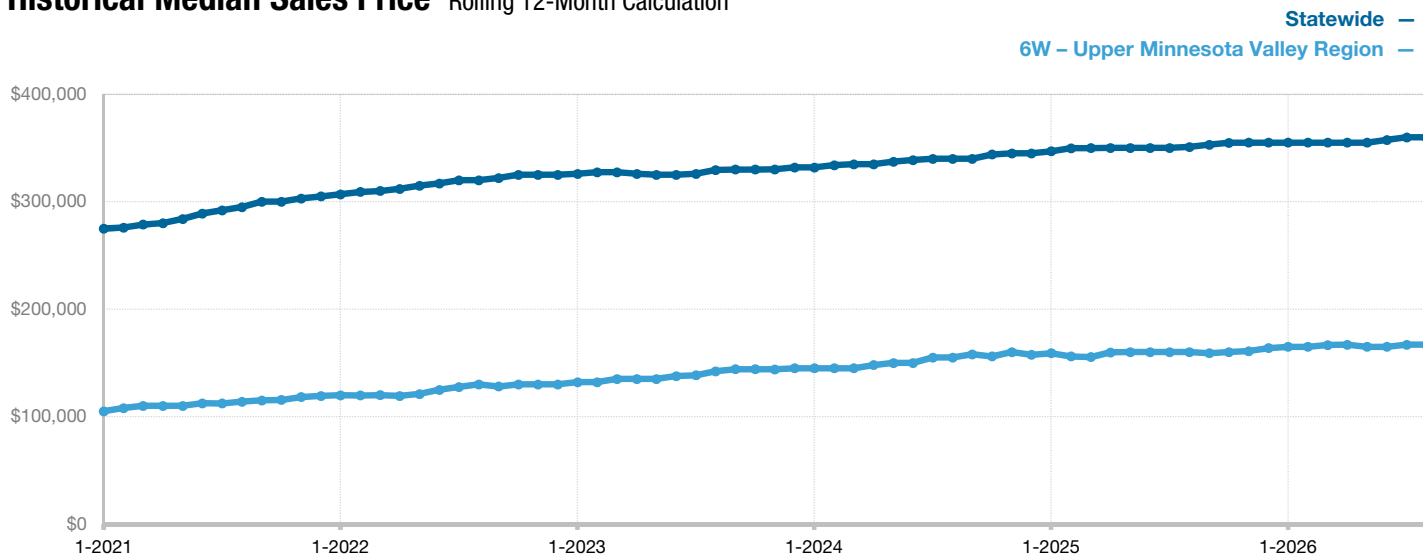
Key Metrics	August			Year to Date		
	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	60	49	- 18.3%	378	372	- 1.6%
Pending Sales	40	24	- 40.0%	252	235	- 6.7%
Closed Sales	31	22	- 29.0%	231	229	- 0.9%
Median Sales Price*	\$149,000	\$156,000	+ 4.7%	\$160,000	\$168,000	+ 5.0%
Percent of Original List Price Received*	93.0%	93.1%	+ 0.1%	91.9%	92.1%	+ 0.2%
Days on Market Until Sale	57	75	+ 31.6%	76	95	+ 25.0%
Months Supply of Inventory	5.3	6.1	+ 15.1%	--	--	--

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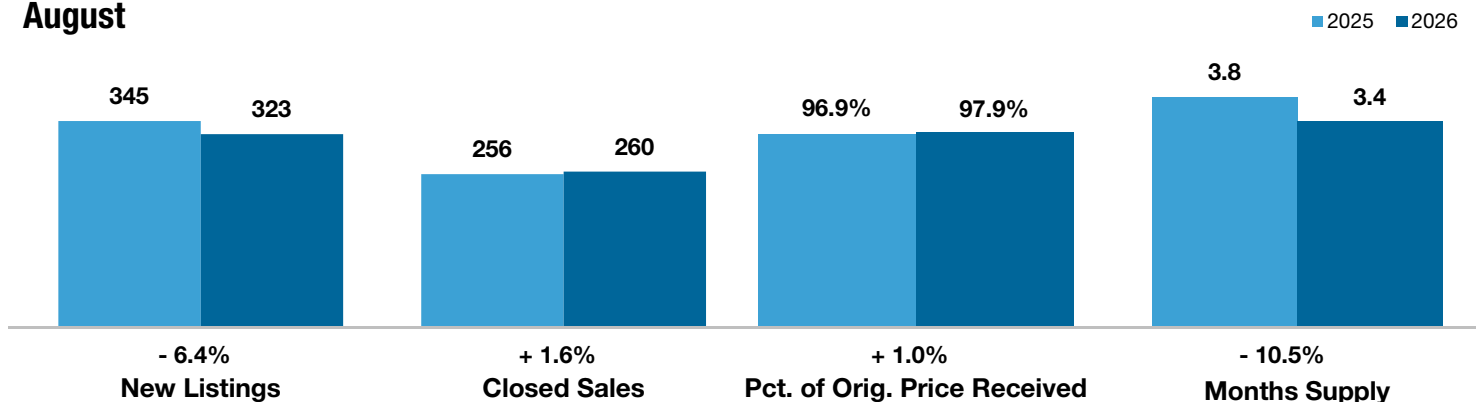


7E – East Central Region

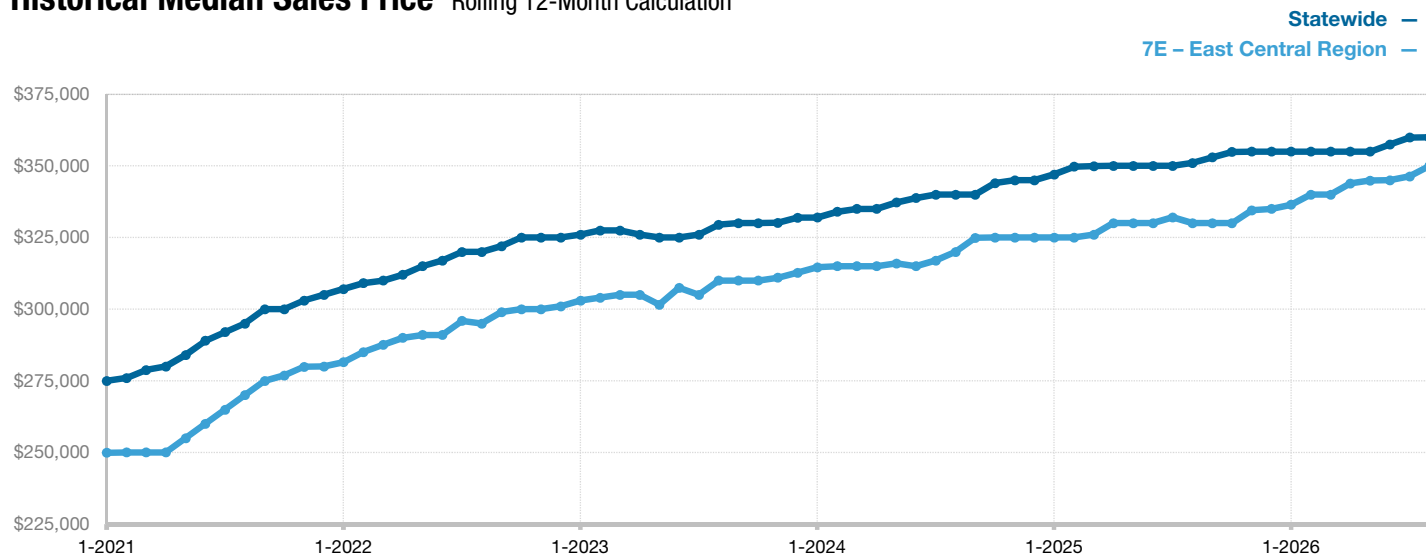
Key Metrics	August			Year to Date		
	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	345	323	- 6.4%	2,402	2,479	+ 3.2%
Pending Sales	247	233	- 5.7%	1,584	1,674	+ 5.7%
Closed Sales	256	260	+ 1.6%	1,463	1,571	+ 7.4%
Median Sales Price*	\$340,000	\$369,900	+ 8.8%	\$335,000	\$355,000	+ 6.0%
Percent of Original List Price Received*	96.9%	97.9%	+ 1.0%	97.9%	97.8%	- 0.1%
Days on Market Until Sale	39	46	+ 17.9%	47	48	+ 2.1%
Months Supply of Inventory	3.8	3.4	- 10.5%	--	--	--

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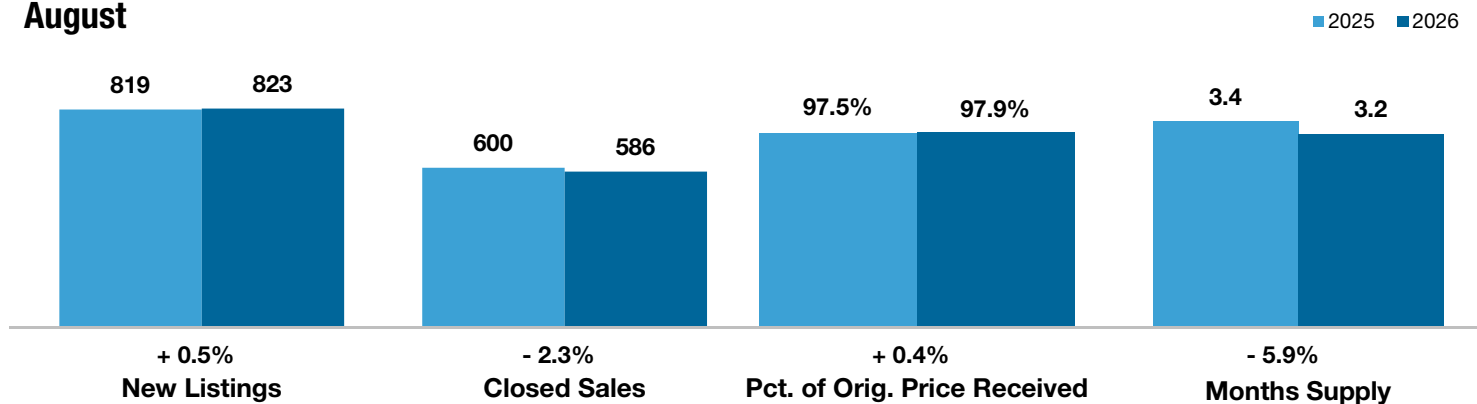


7W – Central Region

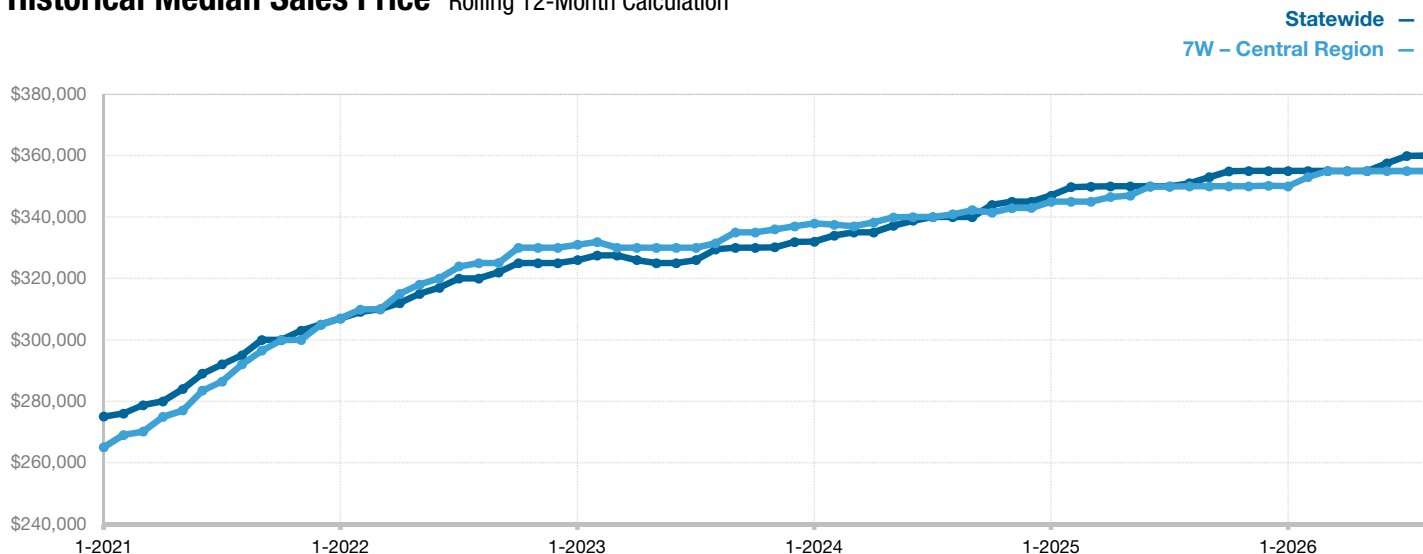
Key Metrics	August			Year to Date		
	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	819	823	+ 0.5%	6,417	6,720	+ 4.7%
Pending Sales	536	548	+ 2.2%	4,090	4,350	+ 6.4%
Closed Sales	600	586	- 2.3%	3,928	4,071	+ 3.6%
Median Sales Price*	\$360,000	\$370,000	+ 2.8%	\$355,000	\$360,000	+ 1.4%
Percent of Original List Price Received*	97.5%	97.9%	+ 0.4%	98.2%	98.2%	0.0%
Days on Market Until Sale	40	39	- 2.5%	42	45	+ 7.1%
Months Supply of Inventory	3.4	3.2	- 5.9%	--	--	--

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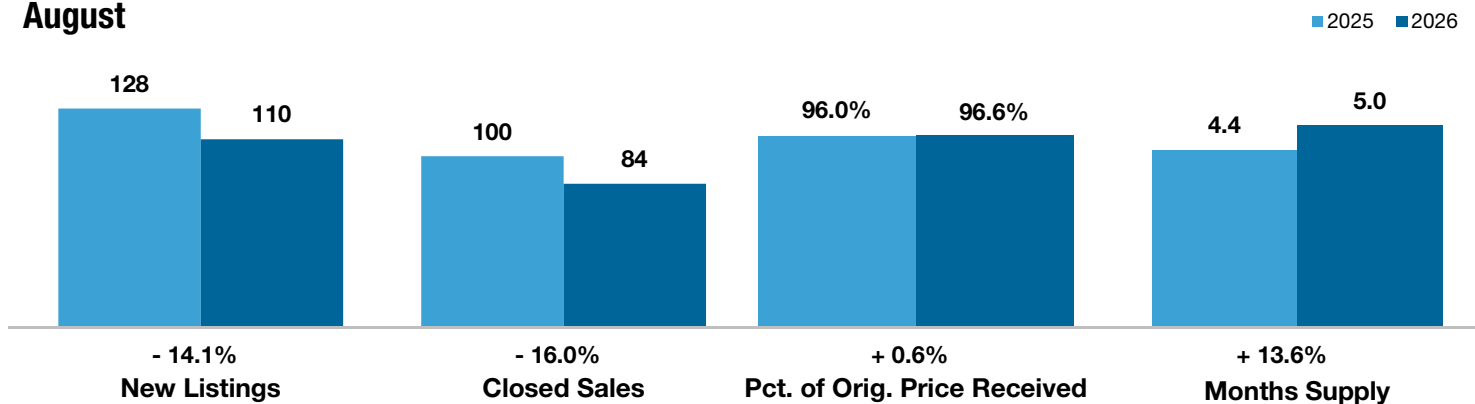


8 – Southwest Region

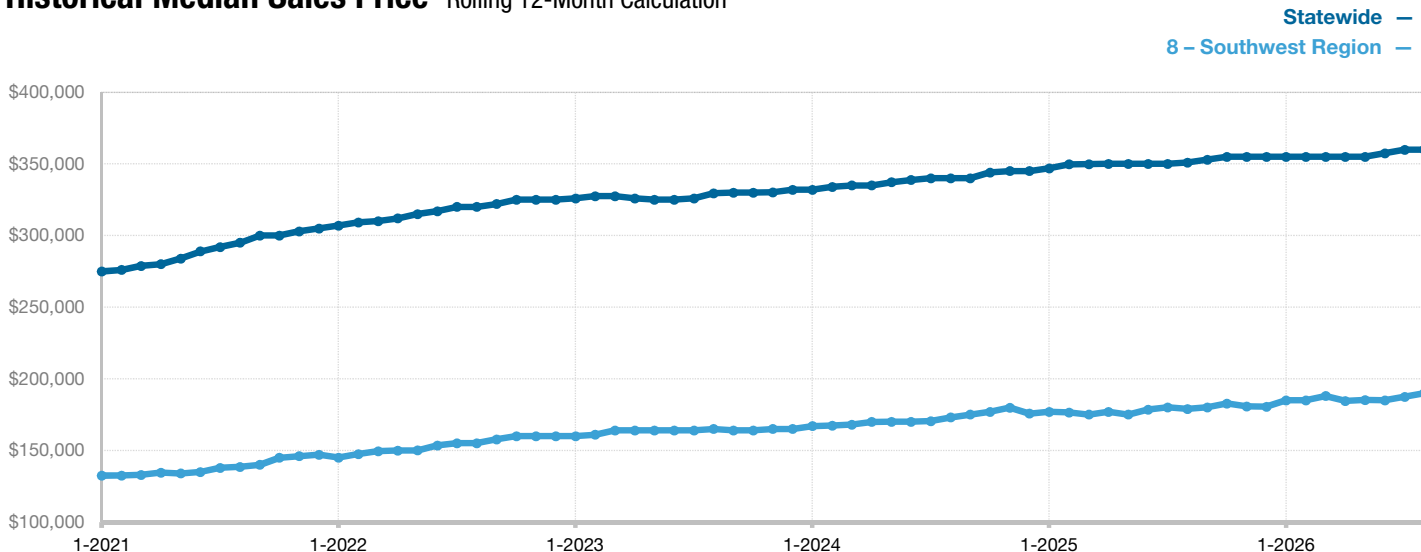
Key Metrics	August			Year to Date		
	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	128	110	- 14.1%	871	907	+ 4.1%
Pending Sales	105	91	- 13.3%	645	652	+ 1.1%
Closed Sales	100	84	- 16.0%	618	606	- 1.9%
Median Sales Price*	\$175,000	\$197,000	+ 12.6%	\$179,000	\$192,900	+ 7.8%
Percent of Original List Price Received*	96.0%	96.6%	+ 0.6%	94.4%	94.6%	+ 0.2%
Days on Market Until Sale	52	48	- 7.7%	67	70	+ 4.5%
Months Supply of Inventory	4.4	5.0	+ 13.6%	--	--	--

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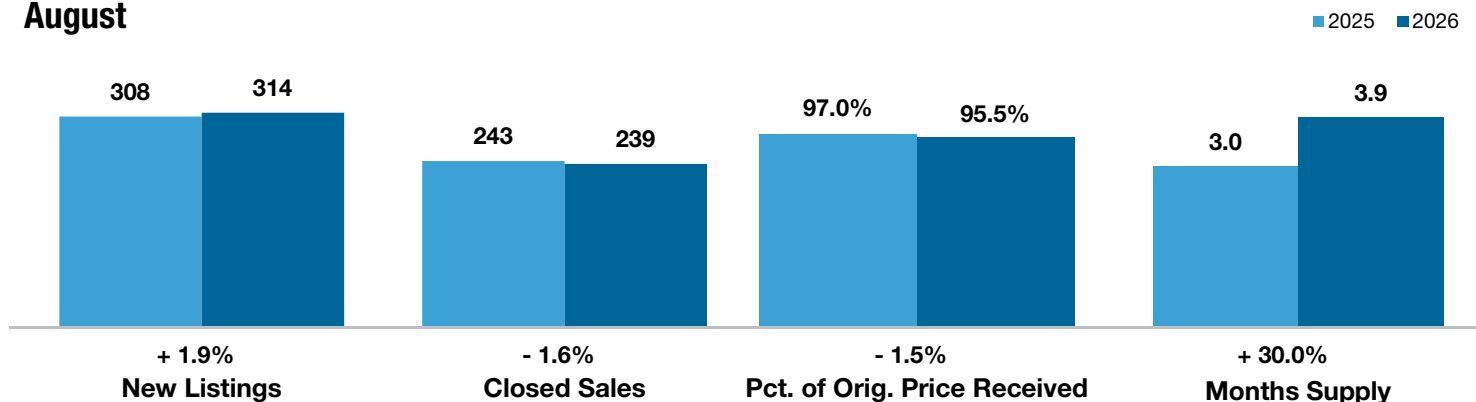


9 – South Central Region

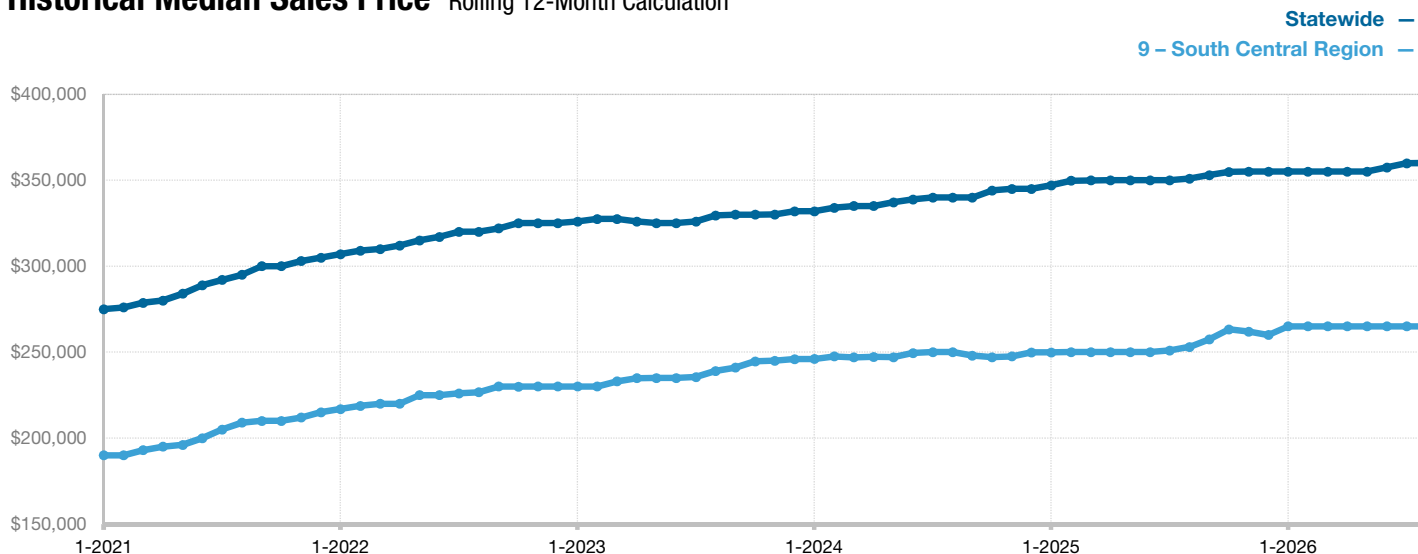
Key Metrics	August			Year to Date		
	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	308	314	+ 1.9%	2,277	2,611	+ 14.7%
Pending Sales	247	226	- 8.5%	1,749	1,844	+ 5.4%
Closed Sales	243	239	- 1.6%	1,619	1,728	+ 6.7%
Median Sales Price*	\$278,000	\$280,000	+ 0.7%	\$259,900	\$269,000	+ 3.5%
Percent of Original List Price Received*	97.0%	95.5%	- 1.5%	96.5%	96.2%	- 0.3%
Days on Market Until Sale	55	54	- 1.8%	63	66	+ 4.8%
Months Supply of Inventory	3.0	3.9	+ 30.0%	--	--	--

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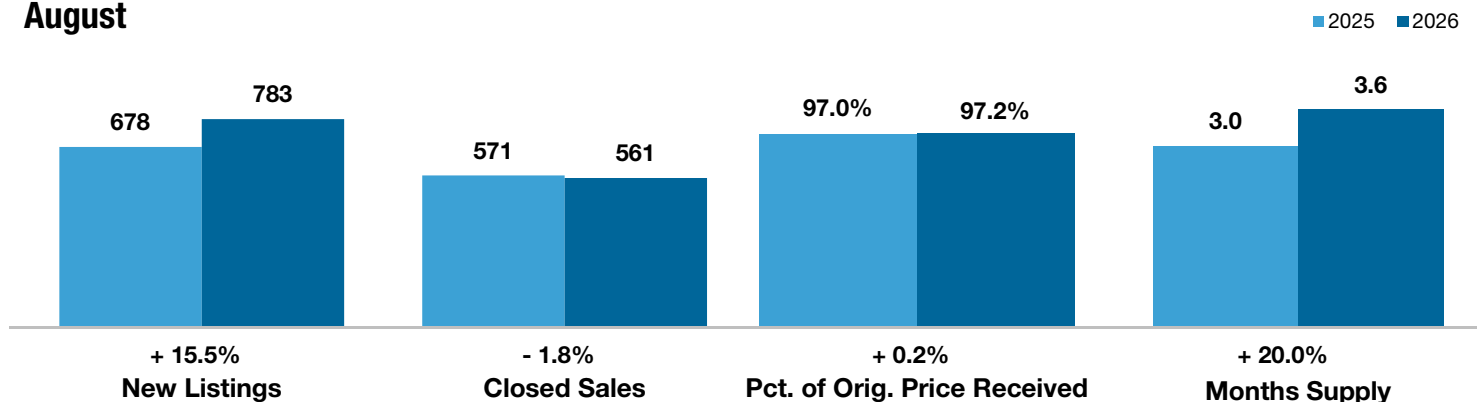


10 – Southeast Region

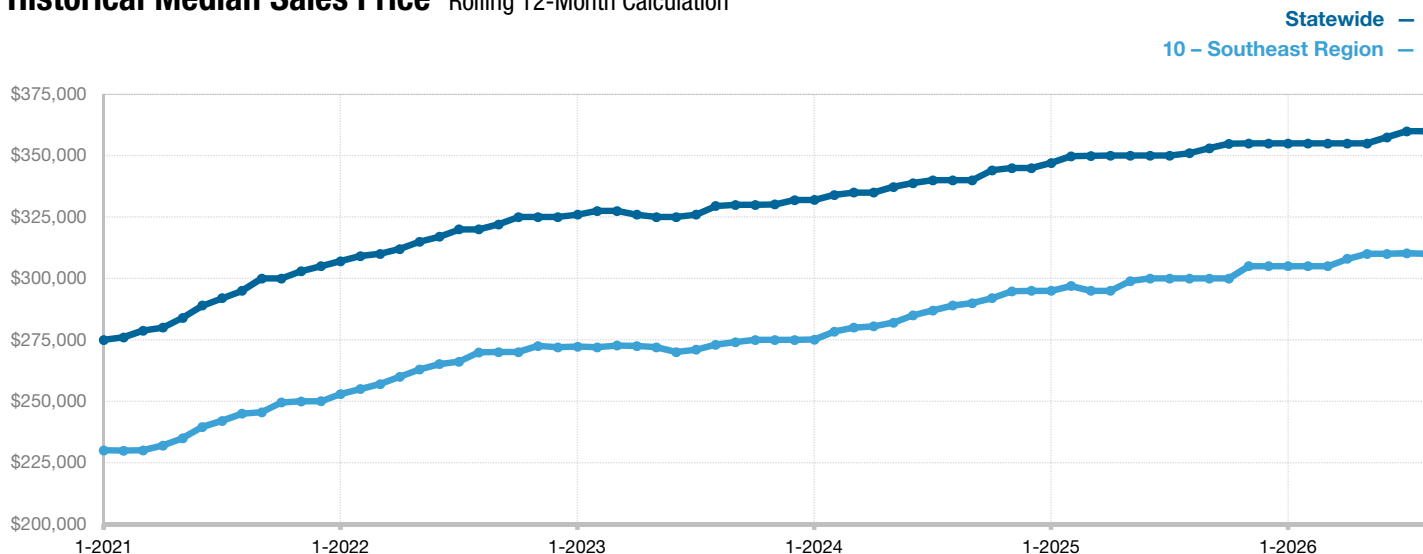
Key Metrics	August			Year to Date		
	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	678	783	+ 15.5%	5,269	5,890	+ 11.8%
Pending Sales	542	566	+ 4.4%	4,067	4,324	+ 6.3%
Closed Sales	571	561	- 1.8%	3,833	4,081	+ 6.5%
Median Sales Price*	\$315,000	\$310,500	- 1.4%	\$309,000	\$315,000	+ 1.9%
Percent of Original List Price Received*	97.0%	97.2%	+ 0.2%	97.8%	97.5%	- 0.3%
Days on Market Until Sale	44	41	- 6.8%	44	48	+ 9.1%
Months Supply of Inventory	3.0	3.6	+ 20.0%	--	--	--

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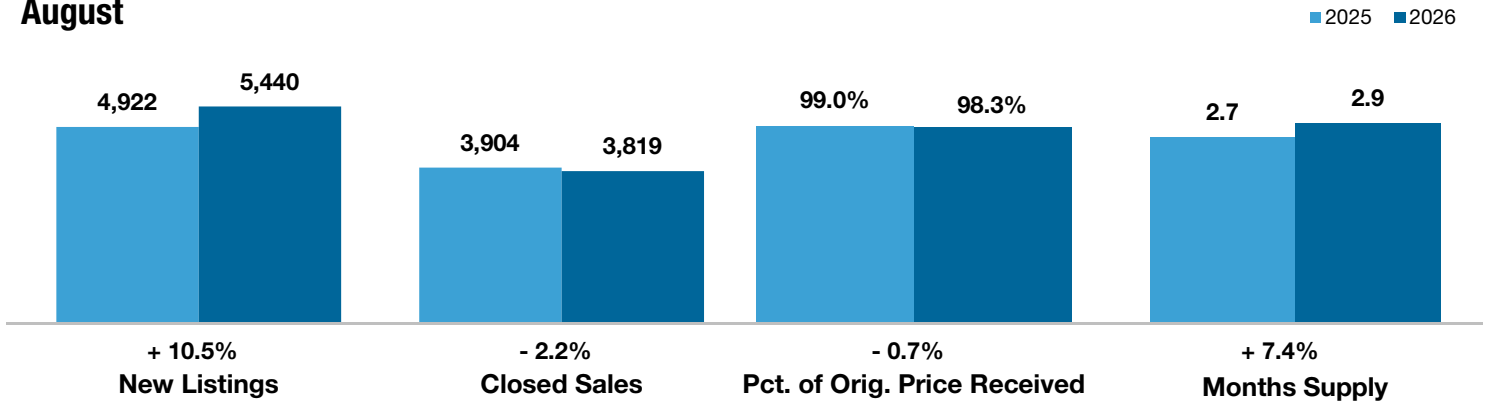


11 – 7-County Twin Cities Region

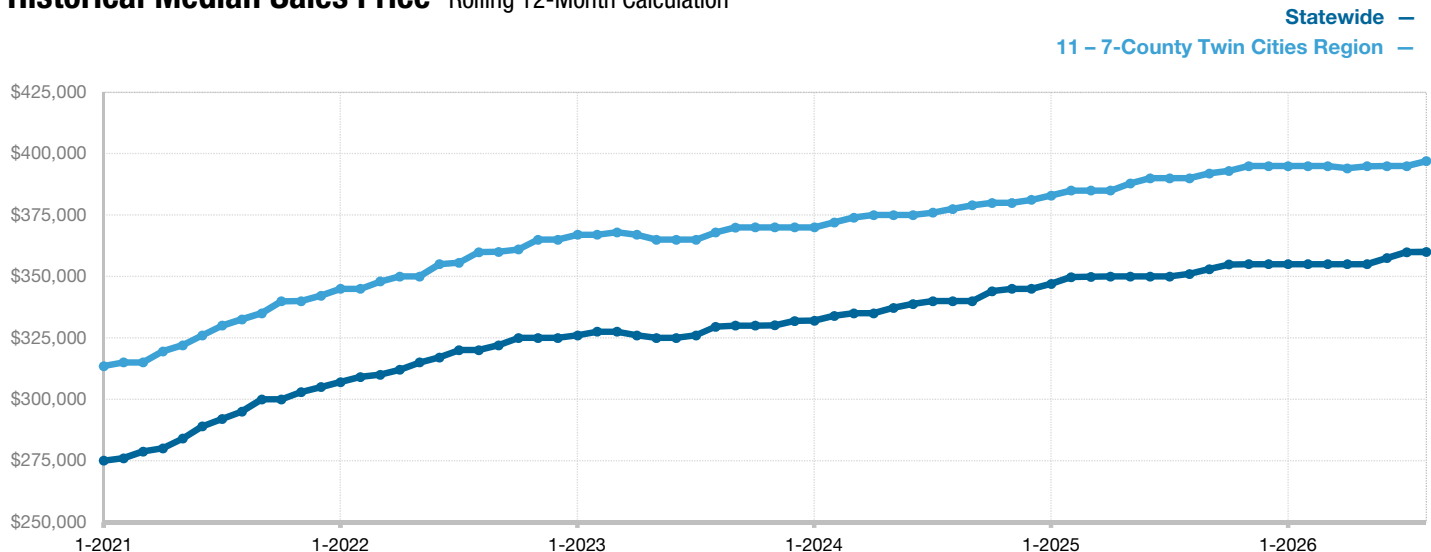
Key Metrics	August			Year to Date		
	2025	2026	Percent Change	Thru 8-2025	Thru 8-2026	Percent Change
New Listings	4,922	5,440	+ 10.5%	40,135	42,538	+ 6.0%
Pending Sales	3,562	3,571	+ 0.3%	27,308	27,958	+ 2.4%
Closed Sales	3,904	3,819	- 2.2%	26,172	26,426	+ 1.0%
Median Sales Price*	\$400,000	\$409,000	+ 2.3%	\$396,400	\$400,000	+ 0.9%
Percent of Original List Price Received*	99.0%	98.3%	- 0.7%	99.3%	98.9%	- 0.4%
Days on Market Until Sale	33	34	+ 3.0%	36	37	+ 2.8%
Months Supply of Inventory	2.7	2.9	+ 7.4%	--	--	--

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