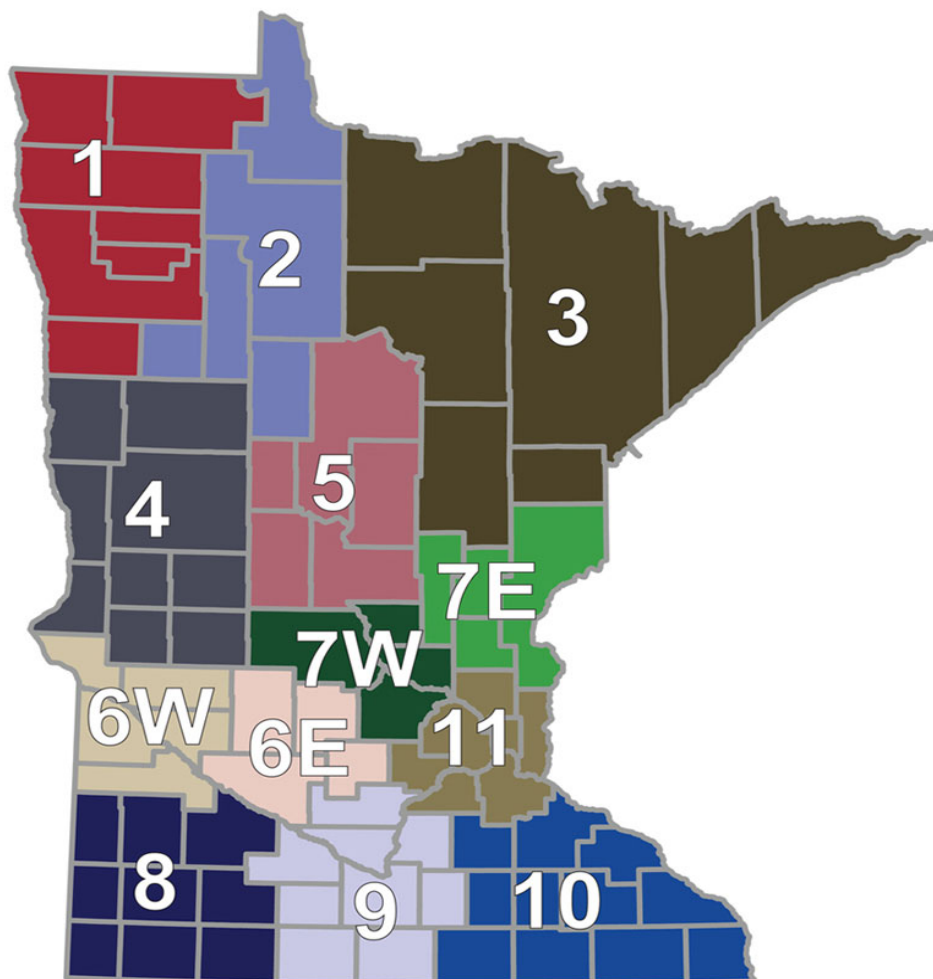


Minnesota Regional Development Organizations



- 1 - Northwest Region
- 2 - Headwaters Region
- 3 - Arrowhead Region
- 4 - West Central Region
- 5 - North Central Region
- 6E - Southwest Central Region
- 6W - Upper Minnesota Valley Region



- 7E - East Central Region
- 7W - Central Region
- 8 - Southwest Region
- 9 - South Central Region
- 10 - Southeast Region
- 11 - 7-County Twin Cities Region

Local Market Update for July 2026

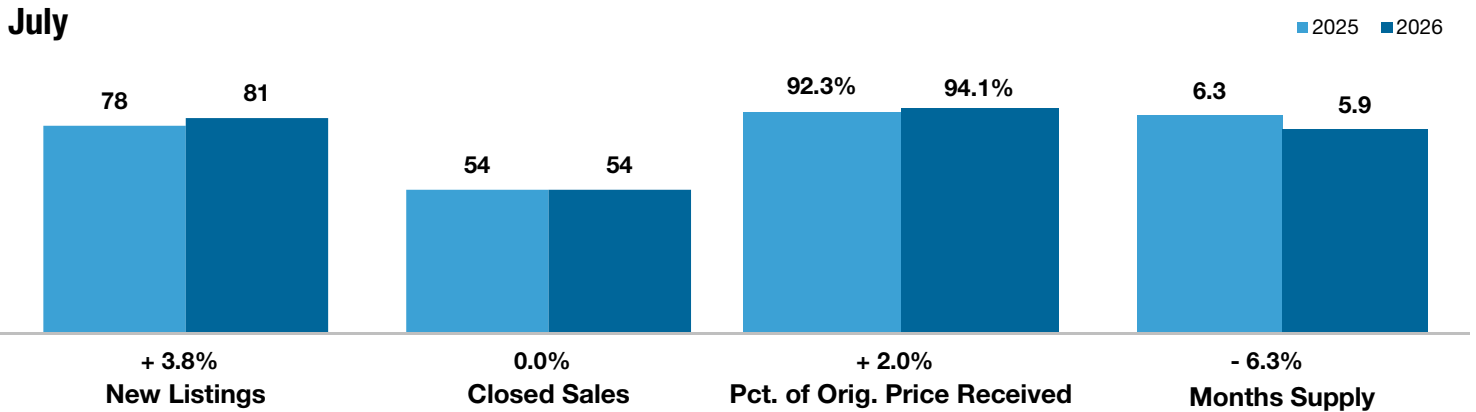
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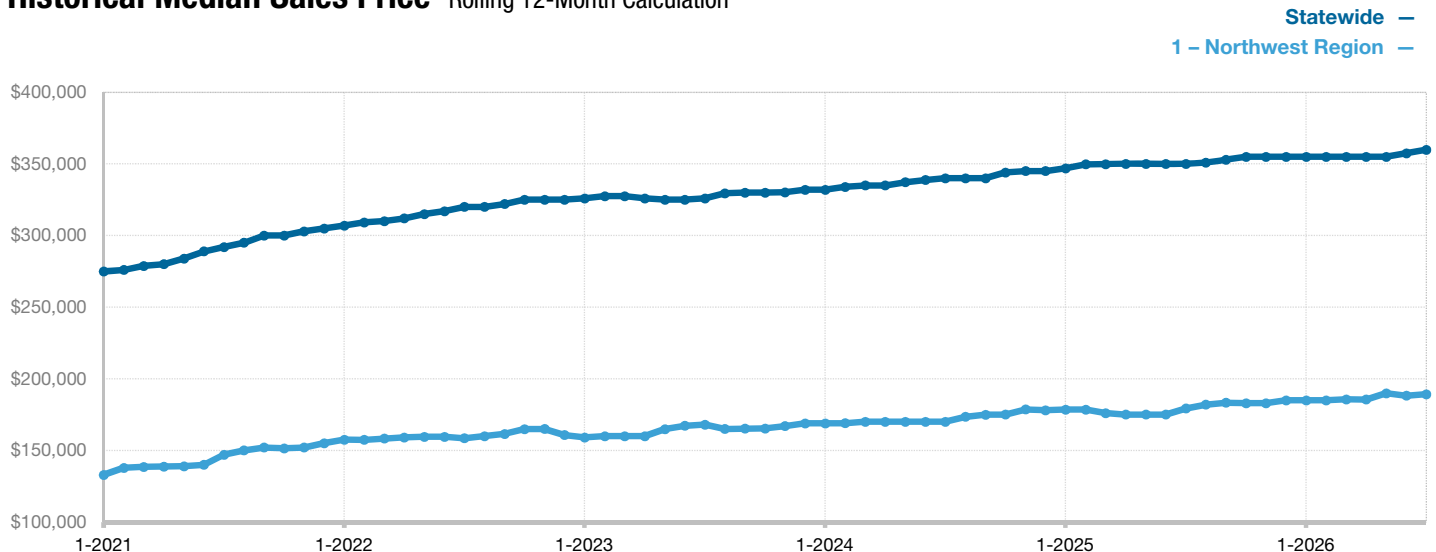
1 – Northwest Region

Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	78	81	+ 3.8%	446	417	- 6.5%
Pending Sales	53	51	- 3.8%	286	272	- 4.9%
Closed Sales	54	54	0.0%	247	245	- 0.8%
Median Sales Price*	\$193,500	\$190,000	- 1.8%	\$180,600	\$187,750	+ 4.0%
Percent of Original List Price Received*	92.3%	94.1%	+ 2.0%	92.5%	92.5%	0.0%
Days on Market Until Sale	85	84	- 1.2%	94	93	- 1.1%
Months Supply of Inventory	6.3	5.9	- 6.3%	--	--	--

* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.



Historical Median Sales Price Rolling 12-Month Calculation



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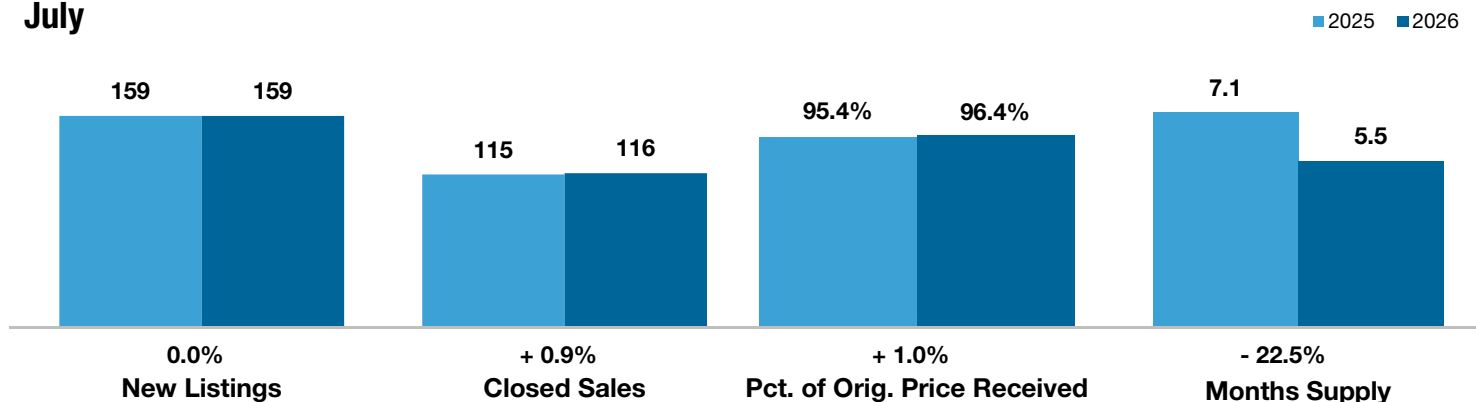


2 – Headwaters Region

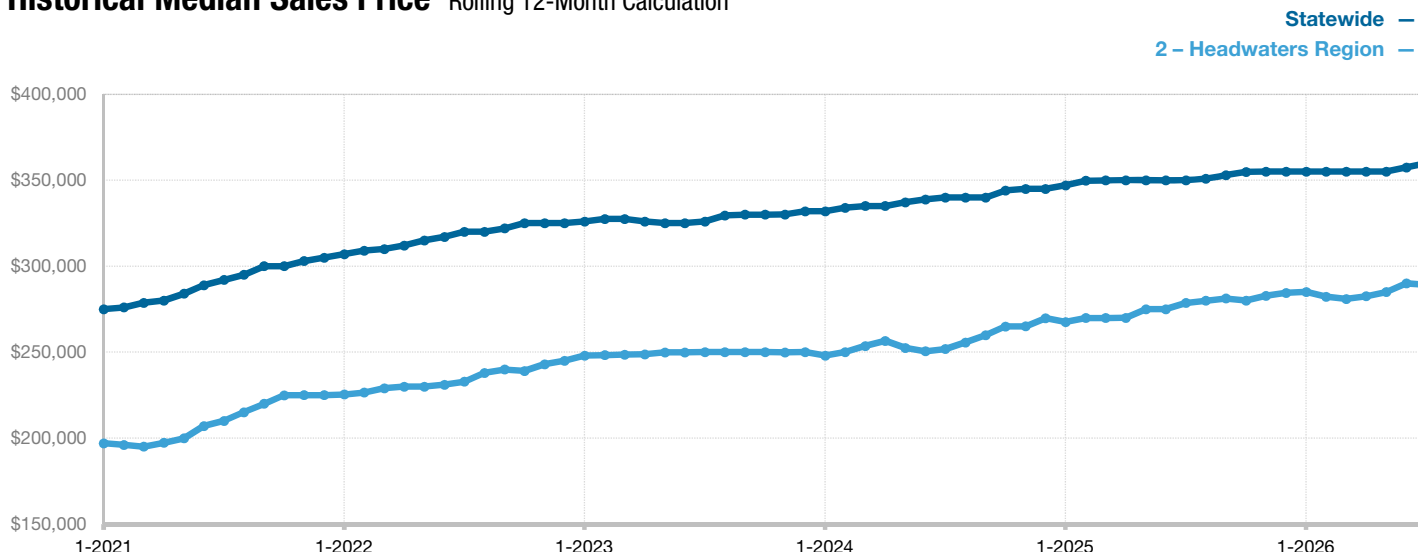
Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	159	159	0.0%	858	929	+ 8.3%
Pending Sales	102	122	+ 19.6%	522	605	+ 15.9%
Closed Sales	115	116	+ 0.9%	478	544	+ 13.8%
Median Sales Price*	\$312,000	\$292,000	- 6.4%	\$280,000	\$290,000	+ 3.6%
Percent of Original List Price Received*	95.4%	96.4%	+ 1.0%	95.0%	95.6%	+ 0.6%
Days on Market Until Sale	64	58	- 9.4%	74	76	+ 2.7%
Months Supply of Inventory	7.1	5.5	- 22.5%	--	--	--

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July



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for July 2026

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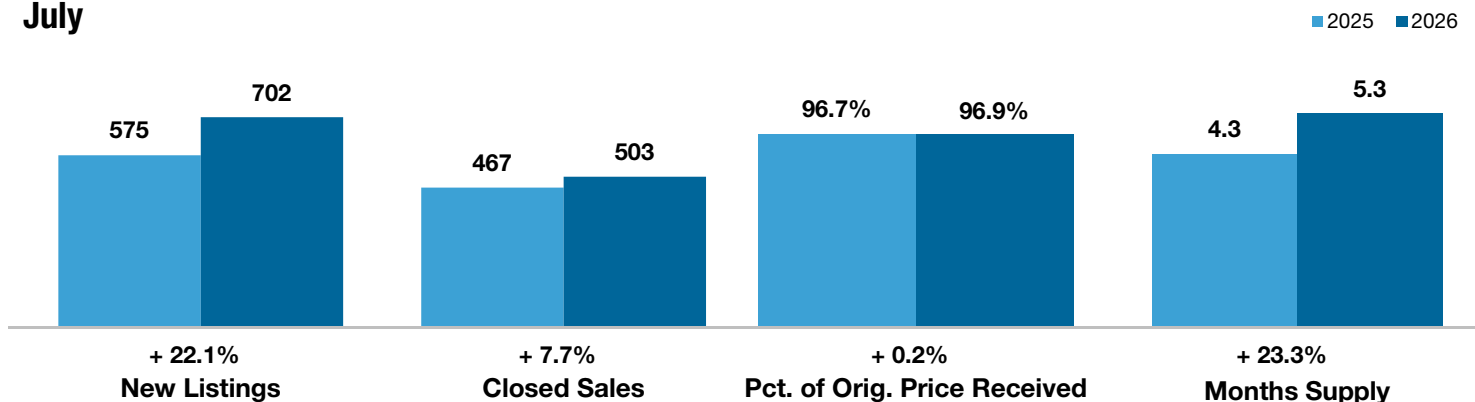


3 – Arrowhead Region

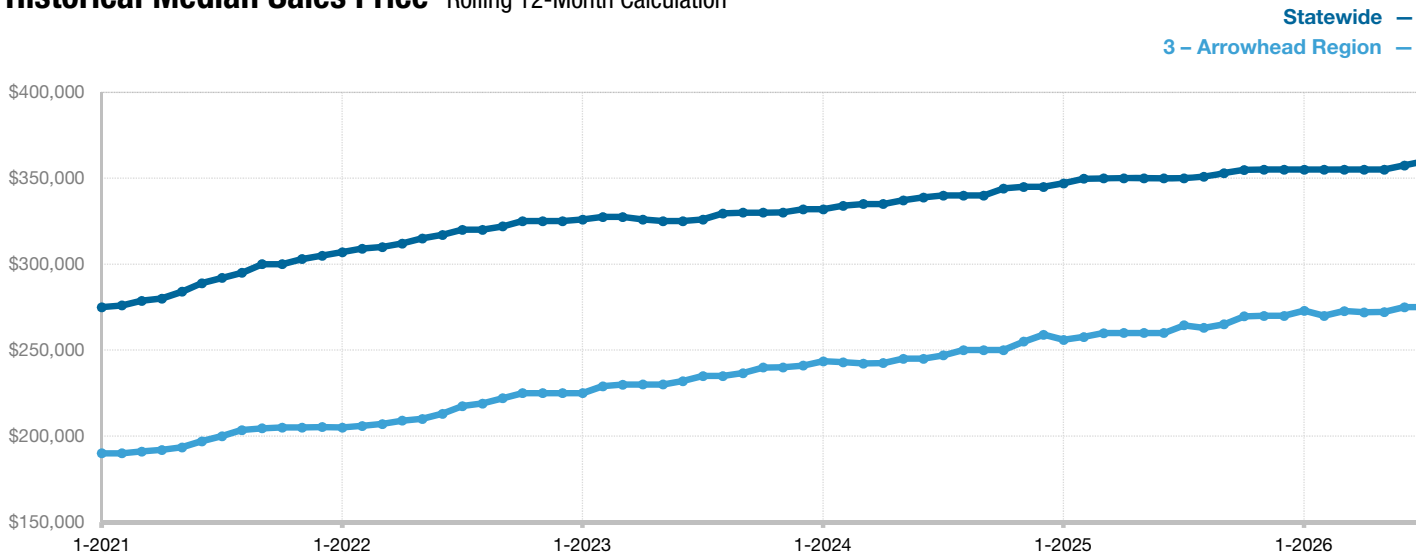
Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	575	702	+ 22.1%	3,387	3,593	+ 6.1%
Pending Sales	464	422	- 9.1%	2,420	2,345	- 3.1%
Closed Sales	467	503	+ 7.7%	2,143	2,139	- 0.2%
Median Sales Price*	\$305,000	\$310,000	+ 1.6%	\$265,000	\$275,450	+ 3.9%
Percent of Original List Price Received*	96.7%	96.9%	+ 0.2%	96.7%	96.6%	- 0.1%
Days on Market Until Sale	45	43	- 4.4%	53	54	+ 1.9%
Months Supply of Inventory	4.3	5.3	+ 23.3%	--	--	--

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July



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for July 2026

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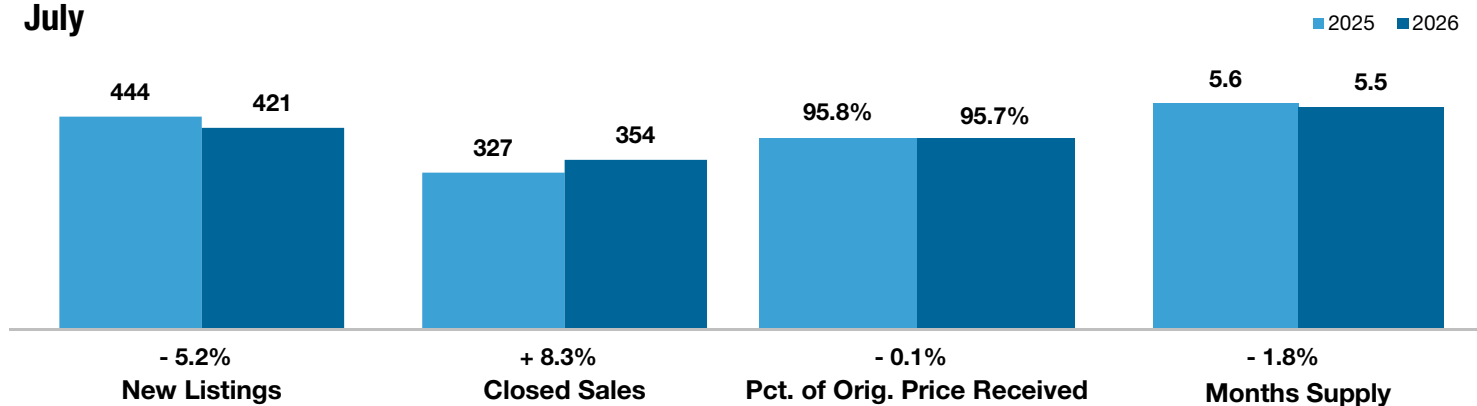


4 – West Central Region

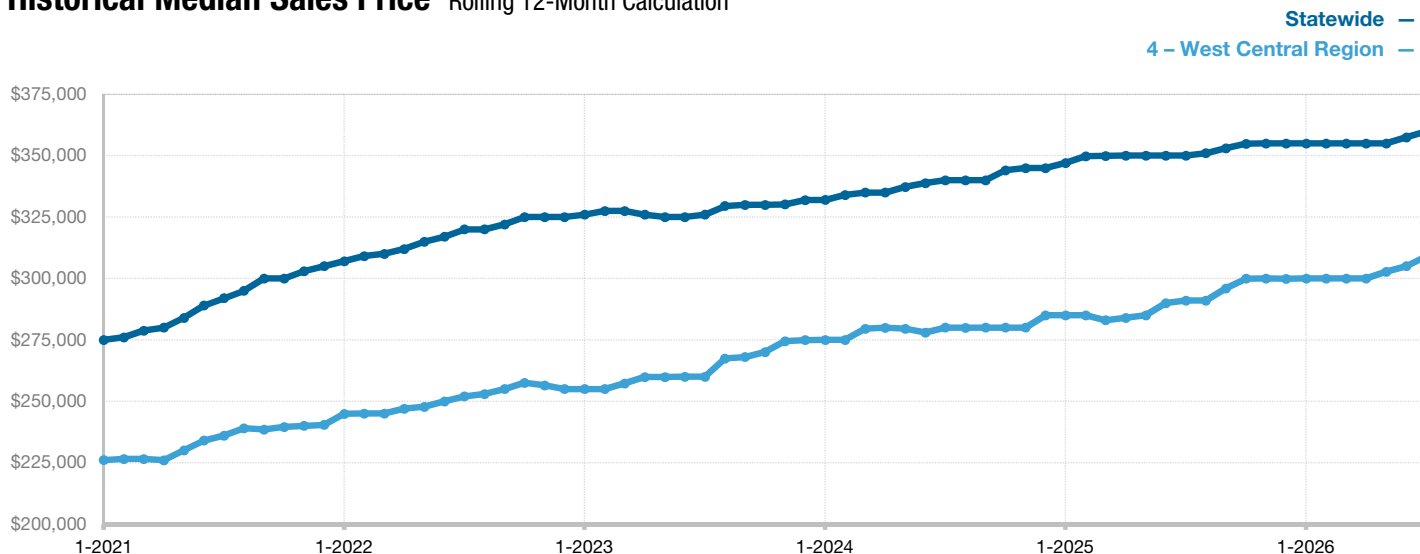
Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	444	421	- 5.2%	2,660	2,762	+ 3.8%
Pending Sales	320	310	- 3.1%	1,780	1,788	+ 0.4%
Closed Sales	327	354	+ 8.3%	1,601	1,636	+ 2.2%
Median Sales Price*	\$315,000	\$337,575	+ 7.2%	\$292,500	\$310,000	+ 6.0%
Percent of Original List Price Received*	95.8%	95.7%	- 0.1%	96.1%	96.2%	+ 0.1%
Days on Market Until Sale	54	51	- 5.6%	62	62	0.0%
Months Supply of Inventory	5.6	5.5	- 1.8%	--	--	--

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July



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for July 2026

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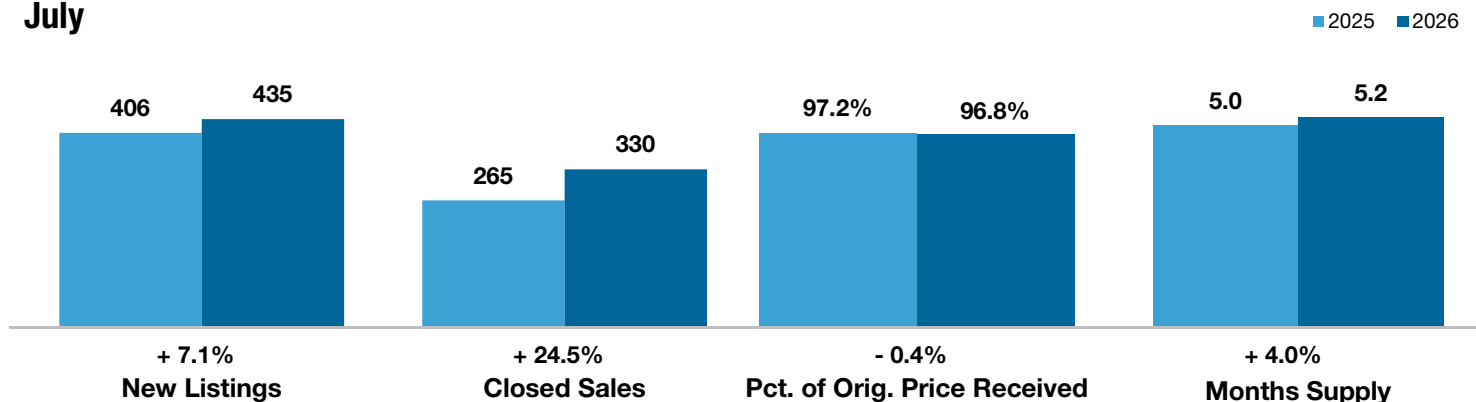


5 – North Central Region

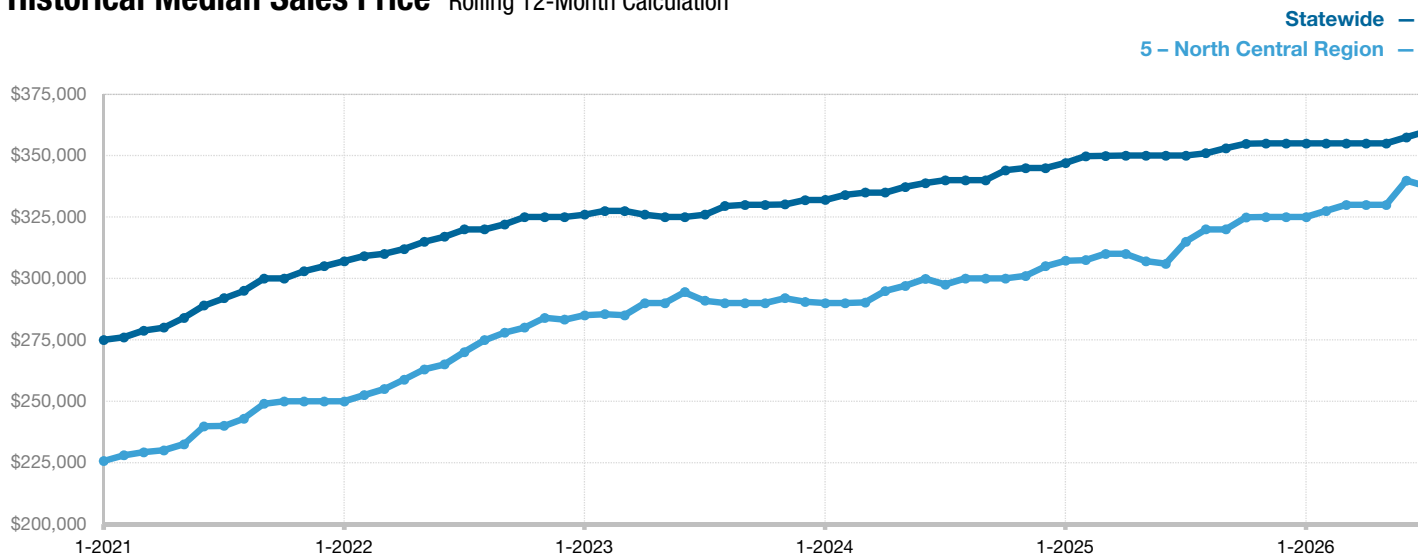
Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	406	435	+ 7.1%	2,230	2,464	+ 10.5%
Pending Sales	267	293	+ 9.7%	1,402	1,510	+ 7.7%
Closed Sales	265	330	+ 24.5%	1,260	1,350	+ 7.1%
Median Sales Price*	\$369,700	\$344,500	- 6.8%	\$315,000	\$335,000	+ 6.3%
Percent of Original List Price Received*	97.2%	96.8%	- 0.4%	96.6%	96.1%	- 0.5%
Days on Market Until Sale	41	46	+ 12.2%	53	60	+ 13.2%
Months Supply of Inventory	5.0	5.2	+ 4.0%	--	--	--

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July



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for July 2026

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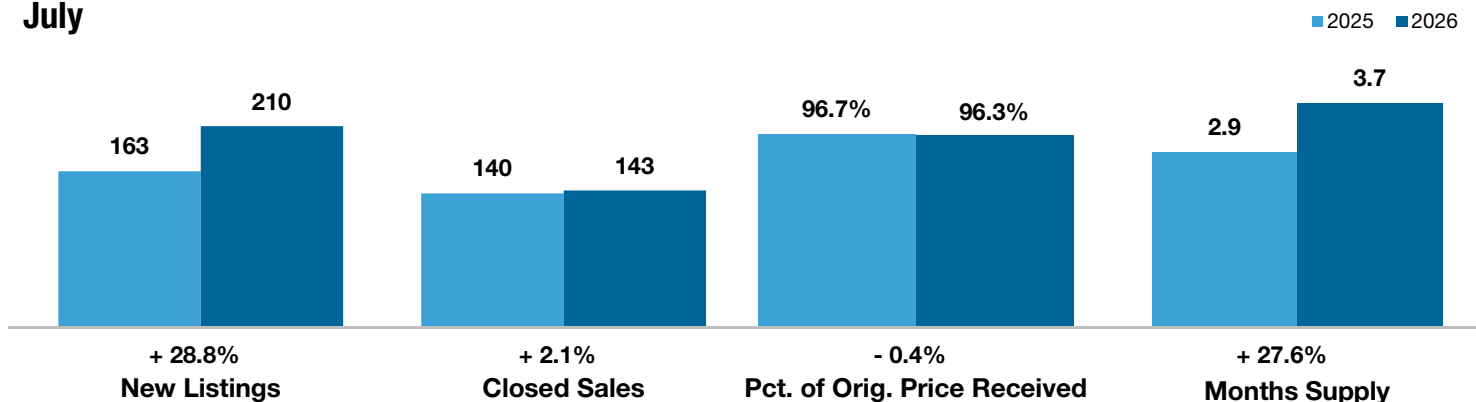


6E – Southwest Central Region

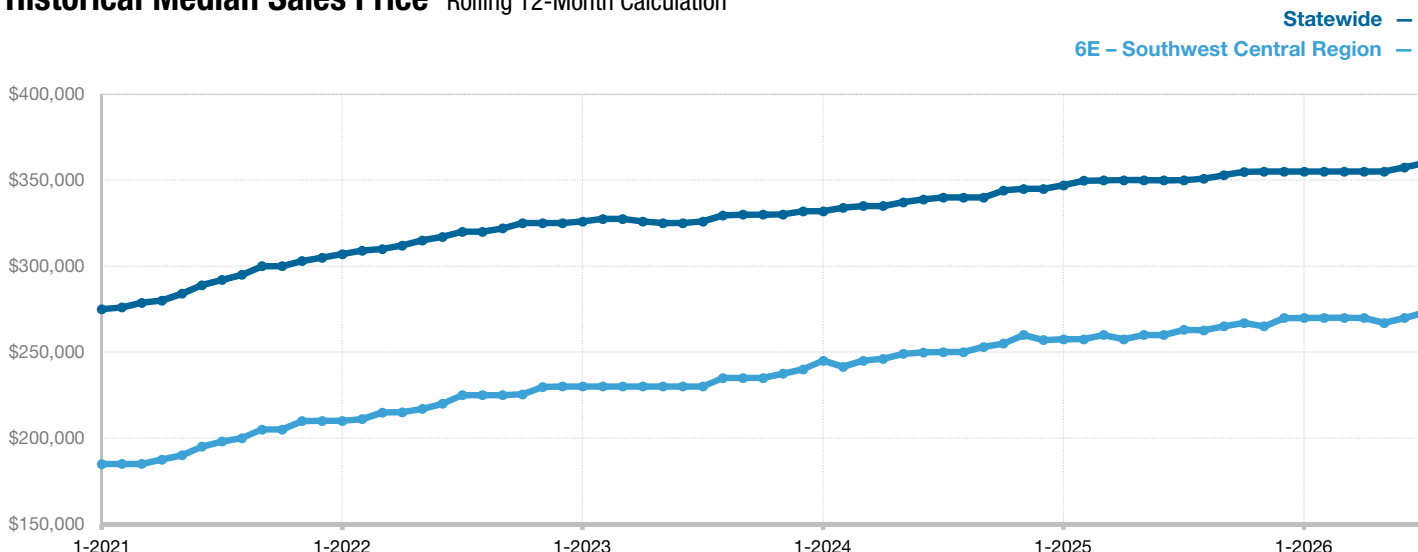
Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	163	210	+ 28.8%	1,008	1,107	+ 9.8%
Pending Sales	142	155	+ 9.2%	779	766	- 1.7%
Closed Sales	140	143	+ 2.1%	705	674	- 4.4%
Median Sales Price*	\$267,250	\$286,500	+ 7.2%	\$265,000	\$269,900	+ 1.8%
Percent of Original List Price Received*	96.7%	96.3%	- 0.4%	96.8%	96.4%	- 0.4%
Days on Market Until Sale	40	42	+ 5.0%	48	50	+ 4.2%
Months Supply of Inventory	2.9	3.7	+ 27.6%	--	--	--

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July



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for July 2026

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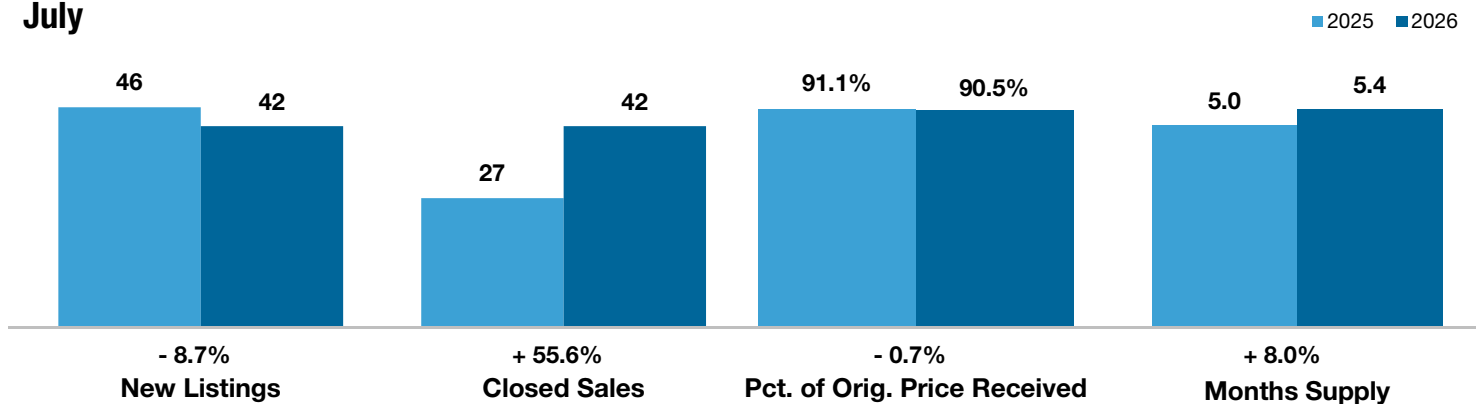


6W – Upper Minnesota Valley Region

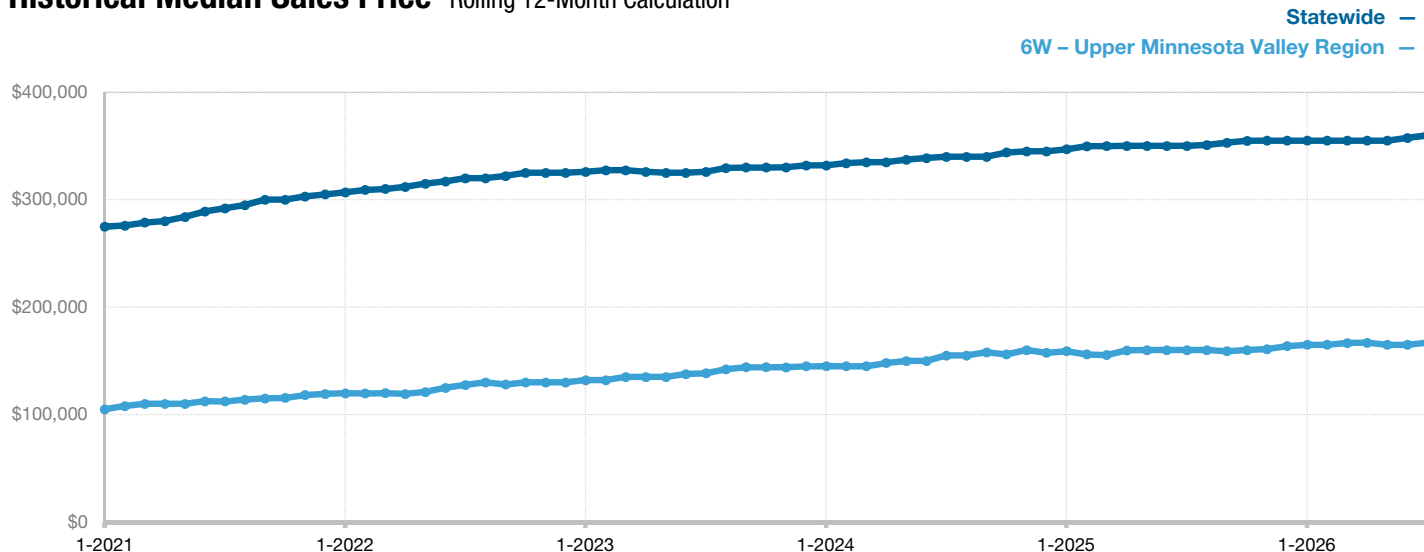
Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	46	42	- 8.7%	318	322	+ 1.3%
Pending Sales	35	28	- 20.0%	212	211	- 0.5%
Closed Sales	27	42	+ 55.6%	200	207	+ 3.5%
Median Sales Price*	\$165,000	\$173,000	+ 4.8%	\$162,850	\$170,000	+ 4.4%
Percent of Original List Price Received*	91.1%	90.5%	- 0.7%	91.8%	92.0%	+ 0.2%
Days on Market Until Sale	73	93	+ 27.4%	78	97	+ 24.4%
Months Supply of Inventory	5.0	5.4	+ 8.0%	--	--	--

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July



Historical Median Sales Price Rolling 12-Month Calculation



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Local Market Update for July 2026

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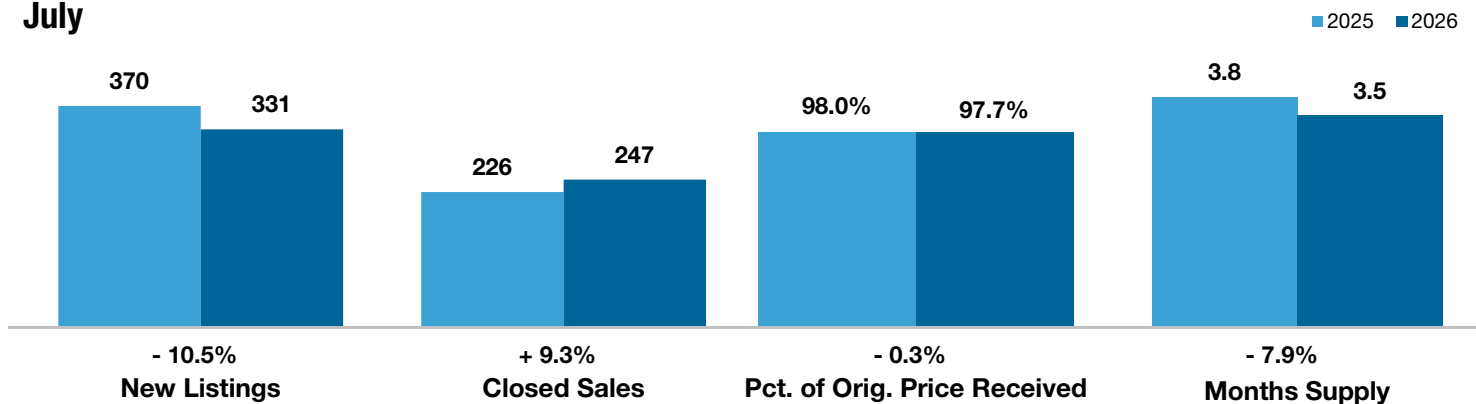


7E – East Central Region

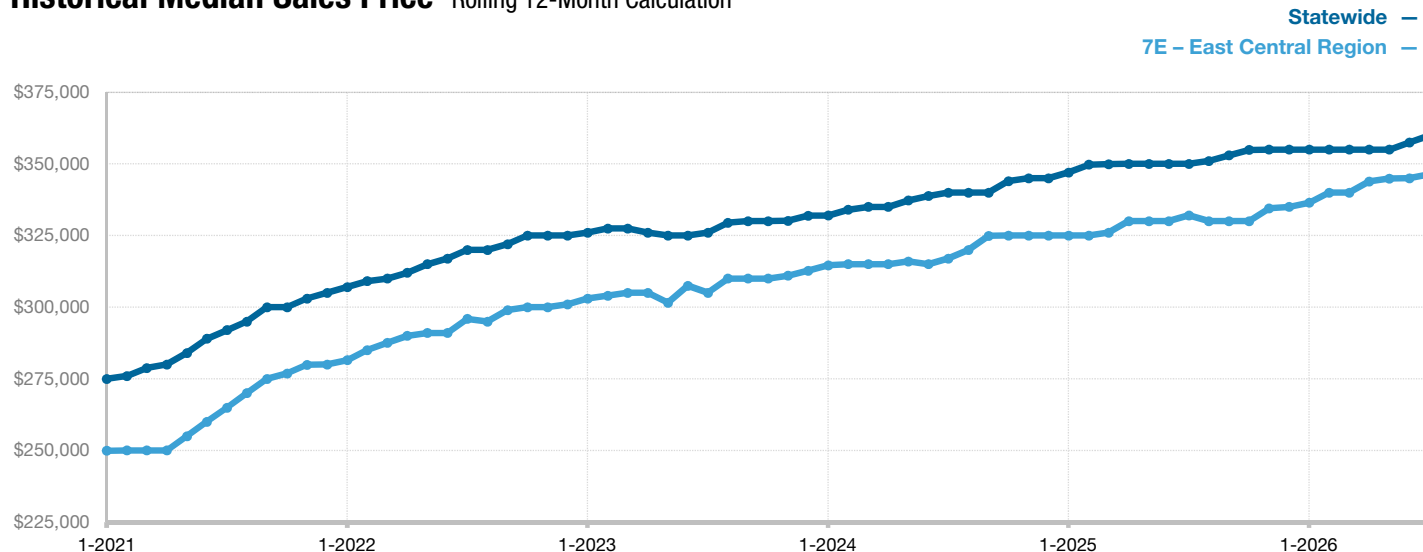
Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	370	331	- 10.5%	2,057	2,152	+ 4.6%
Pending Sales	228	262	+ 14.9%	1,337	1,442	+ 7.9%
Closed Sales	226	247	+ 9.3%	1,207	1,309	+ 8.5%
Median Sales Price*	\$340,000	\$350,000	+ 2.9%	\$335,000	\$353,500	+ 5.5%
Percent of Original List Price Received*	98.0%	97.7%	- 0.3%	98.1%	97.8%	- 0.3%
Days on Market Until Sale	37	41	+ 10.8%	48	48	0.0%
Months Supply of Inventory	3.8	3.5	- 7.9%	--	--	--

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July



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for July 2026

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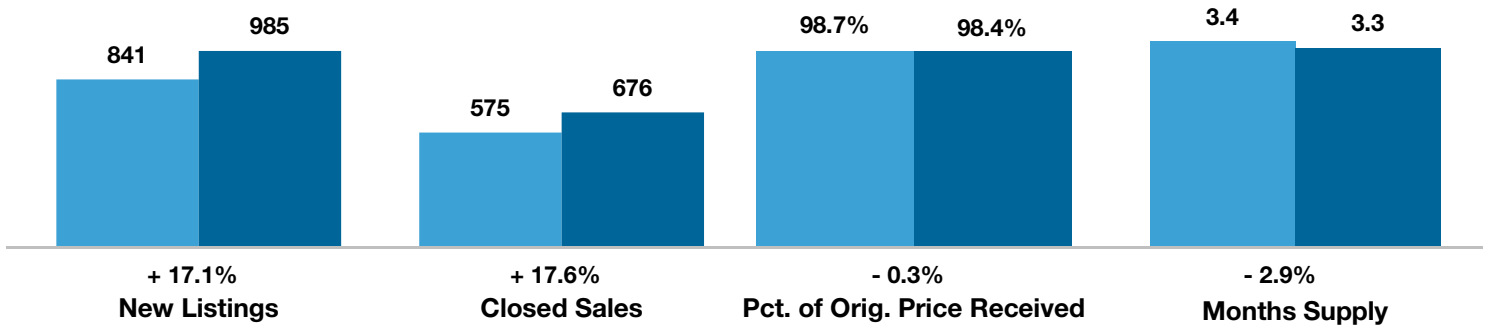
7W – Central Region

Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	841	985	+ 17.1%	5,598	5,890	+ 5.2%
Pending Sales	548	606	+ 10.6%	3,554	3,804	+ 7.0%
Closed Sales	575	676	+ 17.6%	3,328	3,473	+ 4.4%
Median Sales Price*	\$369,000	\$372,000	+ 0.8%	\$353,250	\$359,900	+ 1.9%
Percent of Original List Price Received*	98.7%	98.4%	- 0.3%	98.3%	98.2%	- 0.1%
Days on Market Until Sale	38	36	- 5.3%	43	46	+ 7.0%
Months Supply of Inventory	3.4	3.3	- 2.9%	--	--	--

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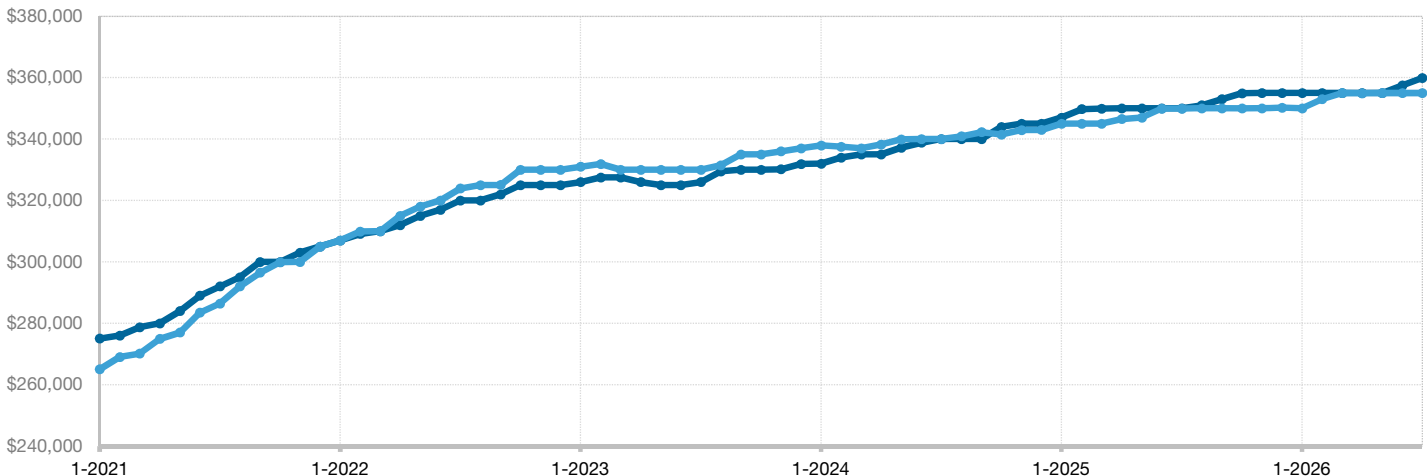
July

■ 2025 ■ 2026



Historical Median Sales Price Rolling 12-Month Calculation

Statewide —
7W – Central Region —



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Local Market Update for July 2026

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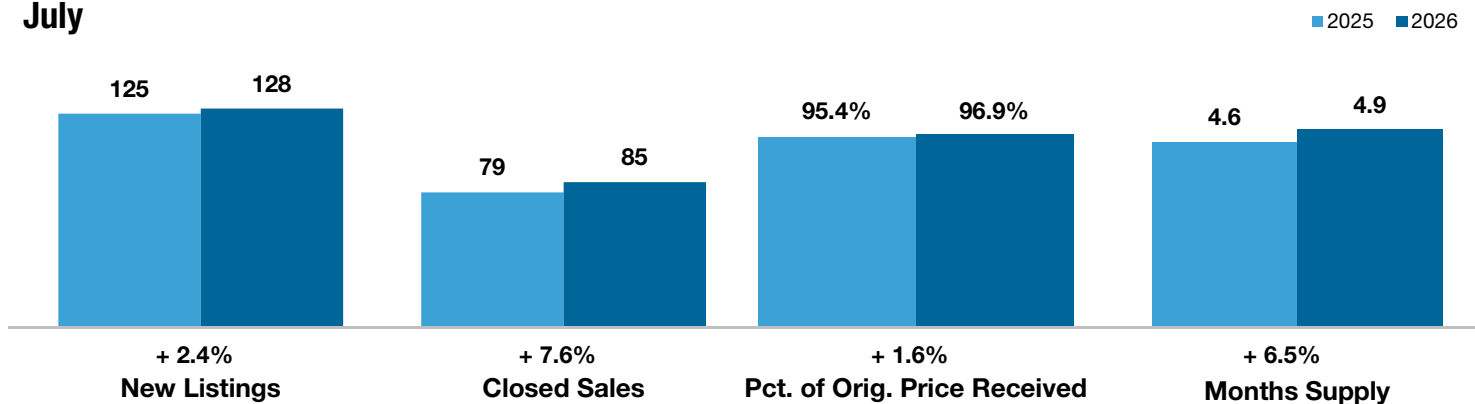


8 – Southwest Region

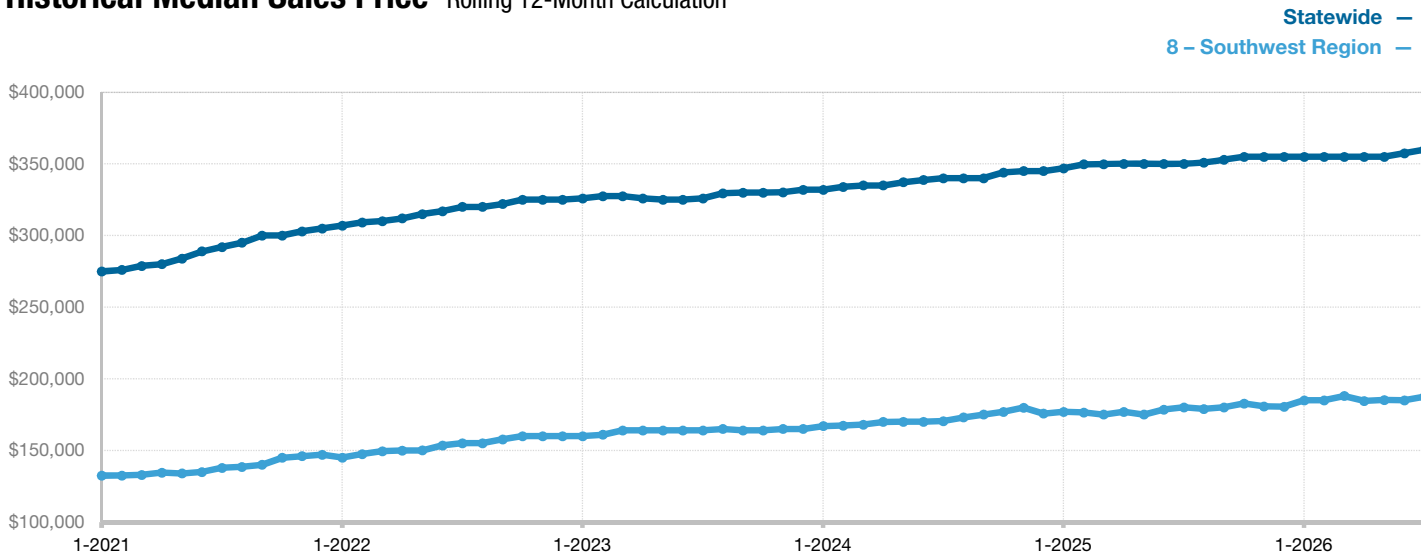
Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	125	128	+ 2.4%	743	795	+ 7.0%
Pending Sales	90	83	- 7.8%	540	563	+ 4.3%
Closed Sales	79	85	+ 7.6%	518	521	+ 0.6%
Median Sales Price*	\$190,000	\$217,750	+ 14.6%	\$180,000	\$190,500	+ 5.8%
Percent of Original List Price Received*	95.4%	96.9%	+ 1.6%	94.0%	94.2%	+ 0.2%
Days on Market Until Sale	68	56	- 17.6%	70	74	+ 5.7%
Months Supply of Inventory	4.6	4.9	+ 6.5%	--	--	--

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July



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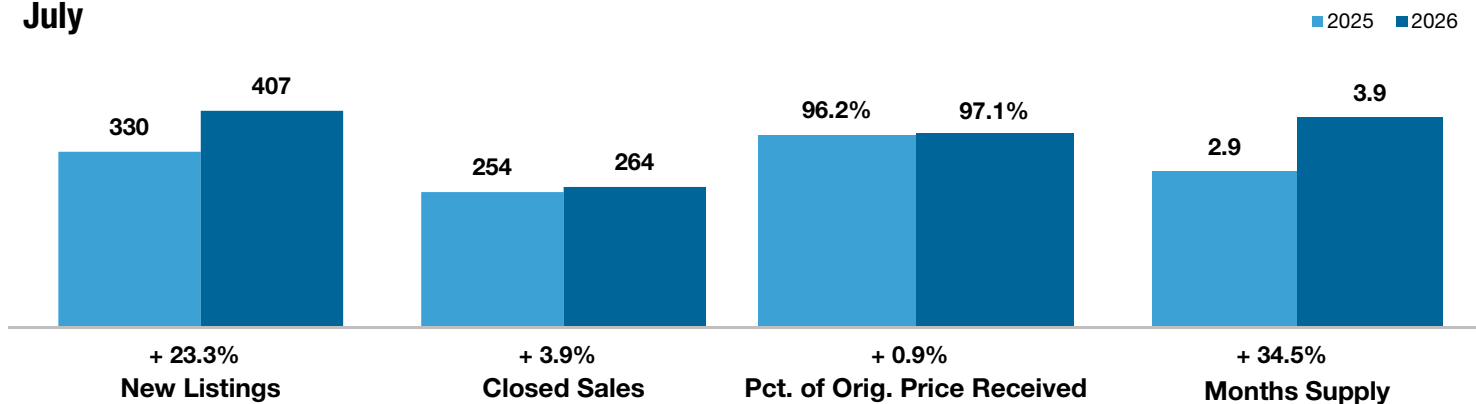


9 – South Central Region

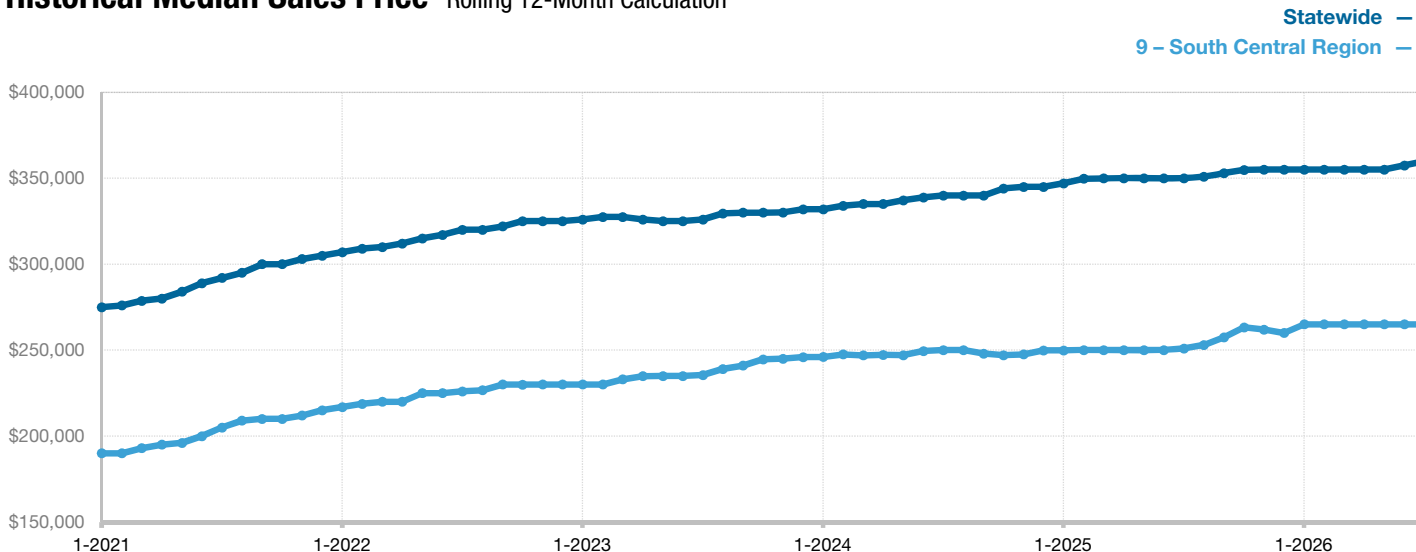
Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	330	407	+ 23.3%	1,969	2,295	+ 16.6%
Pending Sales	255	259	+ 1.6%	1,503	1,608	+ 7.0%
Closed Sales	254	264	+ 3.9%	1,376	1,485	+ 7.9%
Median Sales Price*	\$270,000	\$270,000	0.0%	\$255,000	\$265,300	+ 4.0%
Percent of Original List Price Received*	96.2%	97.1%	+ 0.9%	96.4%	96.3%	- 0.1%
Days on Market Until Sale	57	61	+ 7.0%	65	67	+ 3.1%
Months Supply of Inventory	2.9	3.9	+ 34.5%	--	--	--

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July



Historical Median Sales Price Rolling 12-Month Calculation



Local Market Update for July 2026

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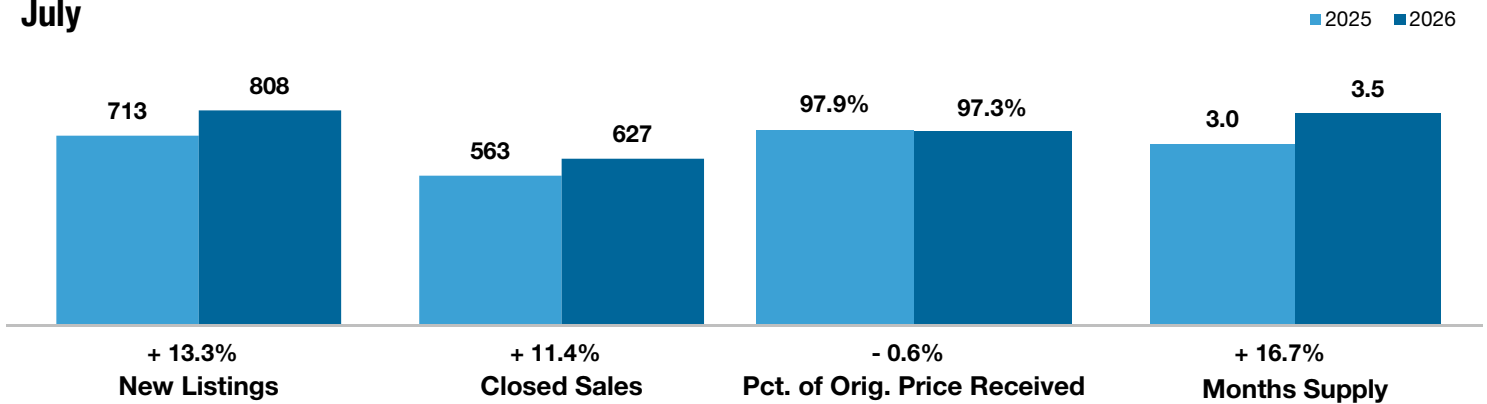


10 – Southeast Region

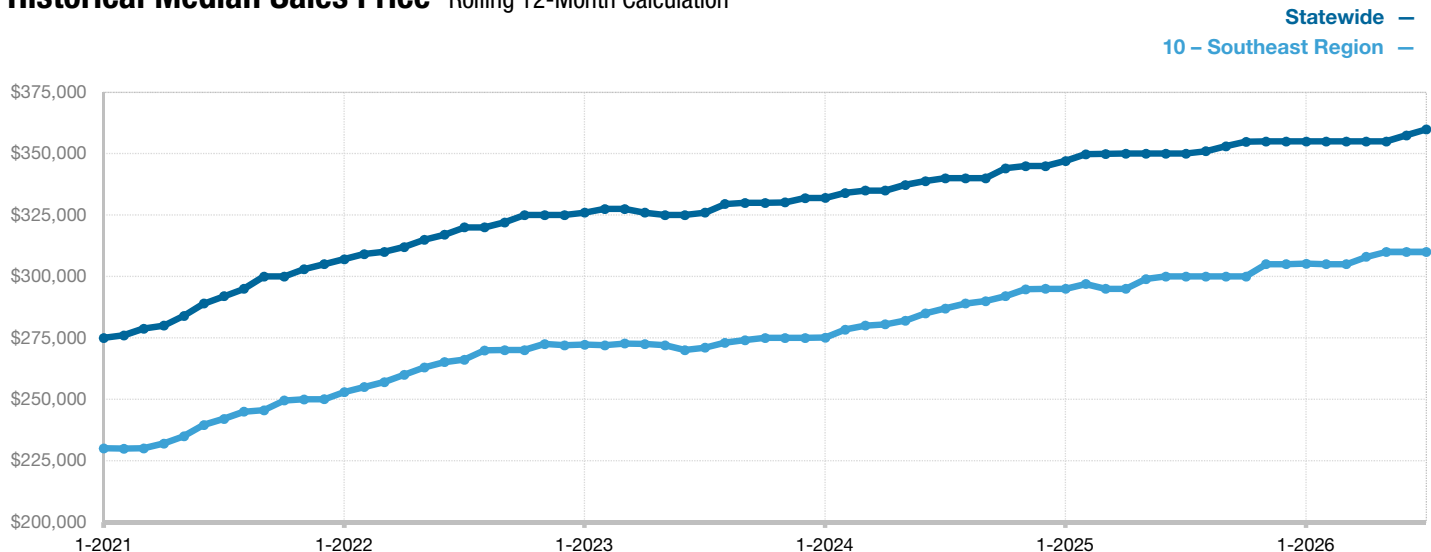
Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	713	808	+ 13.3%	4,591	5,105	+ 11.2%
Pending Sales	531	557	+ 4.9%	3,525	3,767	+ 6.9%
Closed Sales	563	627	+ 11.4%	3,262	3,511	+ 7.6%
Median Sales Price*	\$312,500	\$333,438	+ 6.7%	\$308,000	\$315,250	+ 2.4%
Percent of Original List Price Received*	97.9%	97.3%	- 0.6%	97.9%	97.6%	- 0.3%
Days on Market Until Sale	34	40	+ 17.6%	45	49	+ 8.9%
Months Supply of Inventory	3.0	3.5	+ 16.7%	--	--	--

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July



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Local Market Update for July 2026

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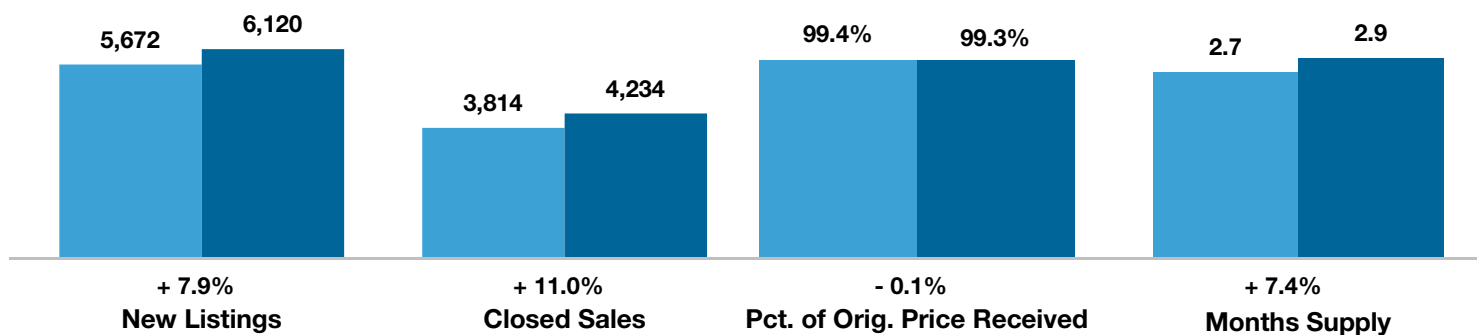
11 – 7-County Twin Cities Region

Key Metrics	July			Year to Date		
	2025	2026	Percent Change	Thru 7-2025	Thru 7-2026	Percent Change
New Listings	5,672	6,120	+ 7.9%	35,213	37,056	+ 5.2%
Pending Sales	3,681	3,751	+ 1.9%	23,746	24,363	+ 2.6%
Closed Sales	3,814	4,234	+ 11.0%	22,267	22,528	+ 1.2%
Median Sales Price*	\$400,000	\$410,000	+ 2.5%	\$395,000	\$399,500	+ 1.1%
Percent of Original List Price Received*	99.4%	99.3%	- 0.1%	99.4%	99.1%	- 0.3%
Days on Market Until Sale	32	31	- 3.1%	36	37	+ 2.8%
Months Supply of Inventory	2.7	2.9	+ 7.4%	--	--	--

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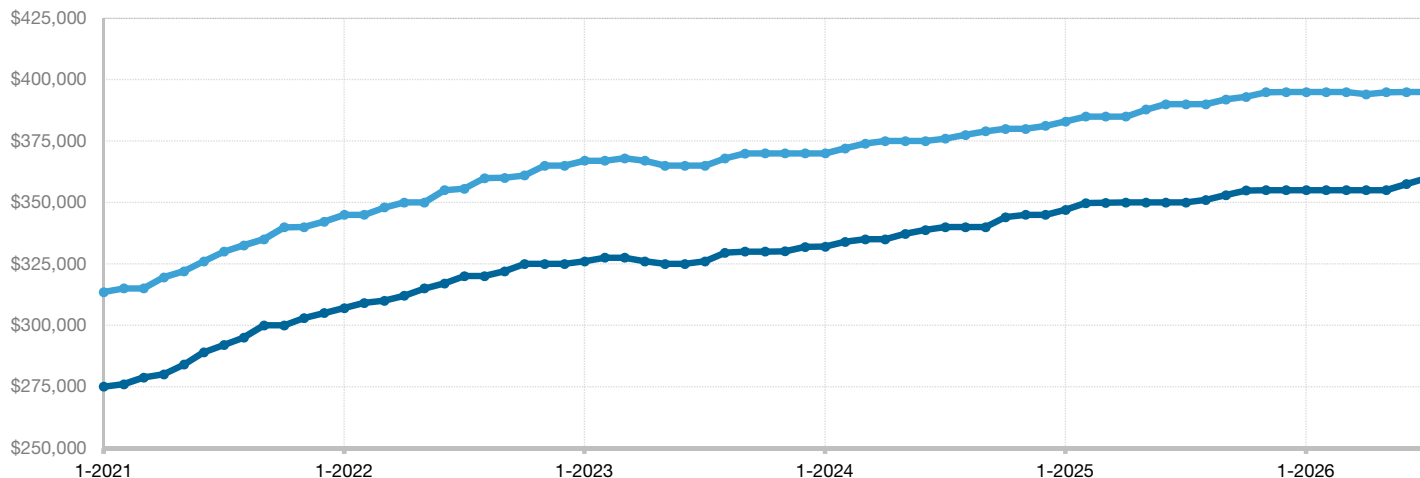
July

■ 2025 ■ 2026



Historical Median Sales Price Rolling 12-Month Calculation

Statewide —
11 – 7-County Twin Cities Region —



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