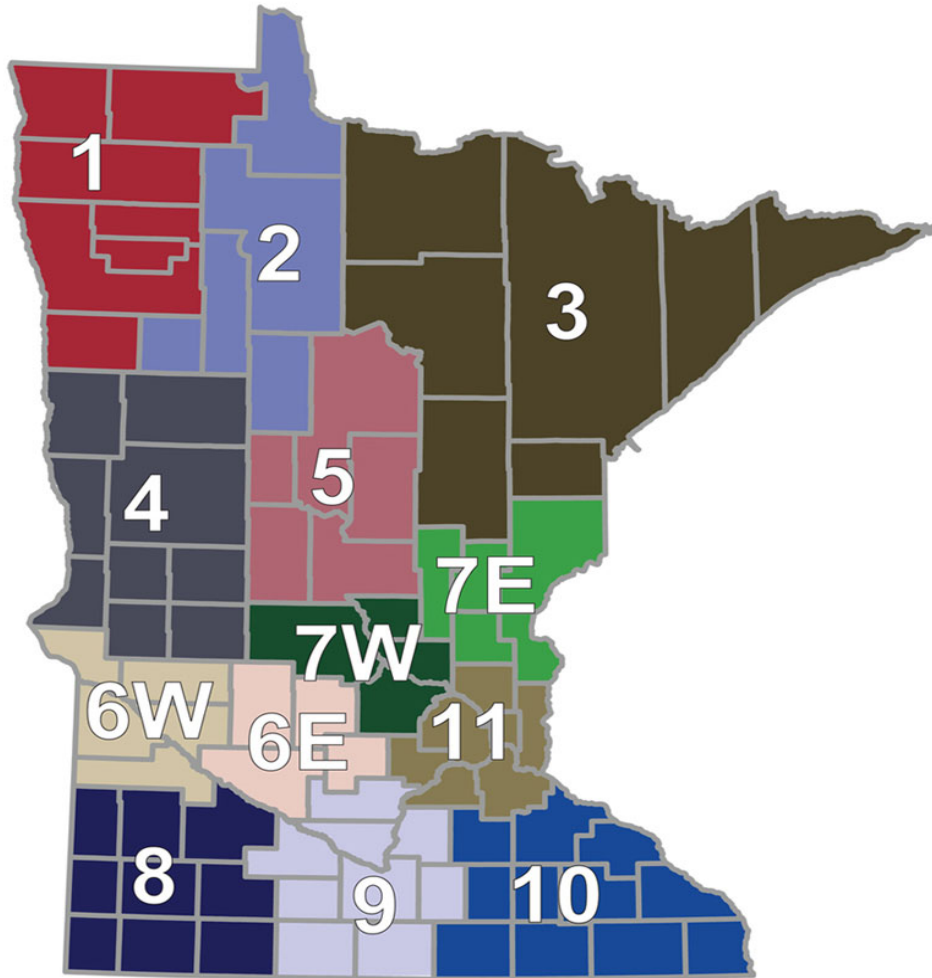



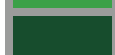











# Minnesota Regional Development Organizations



- |   |                                    |   |                                  |
|---|------------------------------------|---|----------------------------------|
|  | 1 - Northwest Region               |  | 7E - East Central Region         |
|  | 2 - Headwaters Region              |  | 7W - Central Region              |
|  | 3 - Arrowhead Region               |  | 8 - Southwest Region             |
|  | 4 - West Central Region            |  | 9 - South Central Region         |
|  | 5 - North Central Region           |  | 10 - Southeast Region            |
|  | 6E - Southwest Central Region      |  | 11 - 7-County Twin Cities Region |
|  | 6W - Upper Minnesota Valley Region |   |                                  |

# Local Market Update for April 2026

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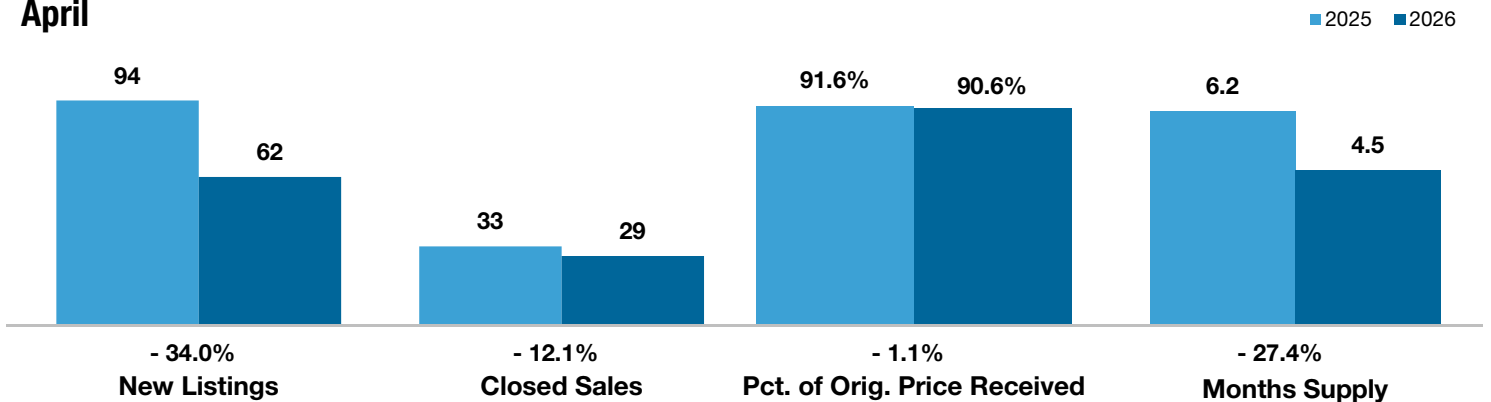


## 1 – Northwest Region

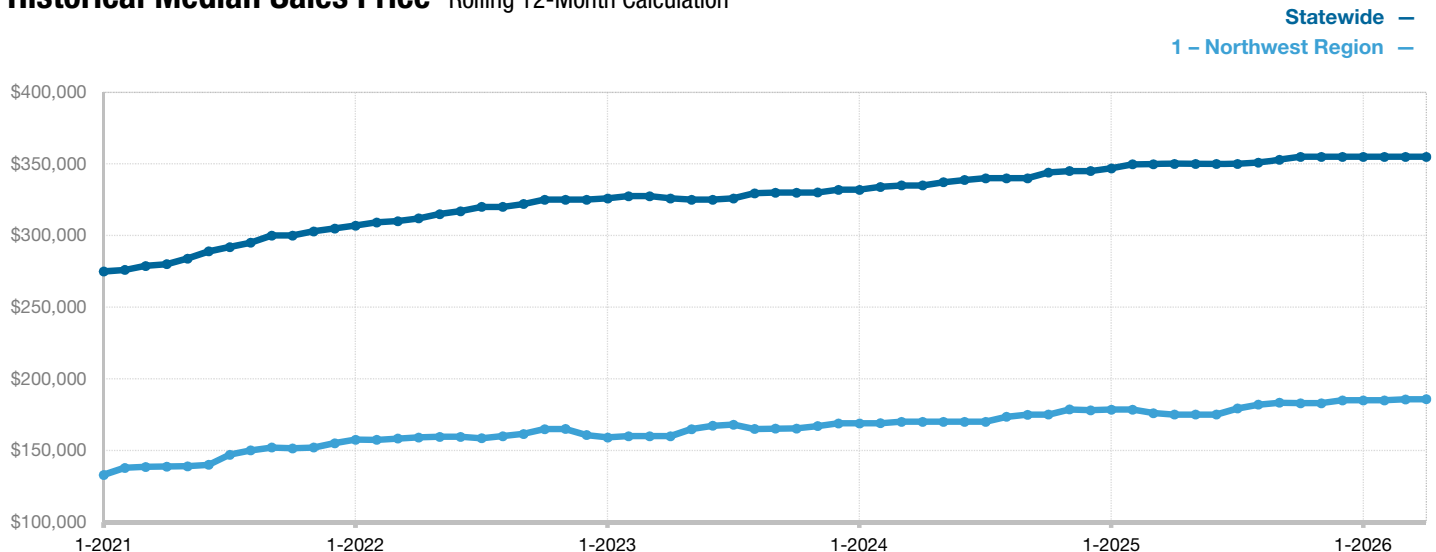
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	94	62	- 34.0%	199	187	- 6.0%
Pending Sales	36	38	+ 5.6%	129	126	- 2.3%
Closed Sales	33	29	- 12.1%	112	107	- 4.5%
Median Sales Price*	\$175,000	\$165,000	- 5.7%	\$170,475	\$180,000	+ 5.6%
Percent of Original List Price Received*	91.6%	90.6%	- 1.1%	91.2%	90.4%	- 0.9%
Days on Market Until Sale	129	98	- 24.0%	108	104	- 3.7%
Months Supply of Inventory	6.2	4.5	- 27.4%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for April 2026

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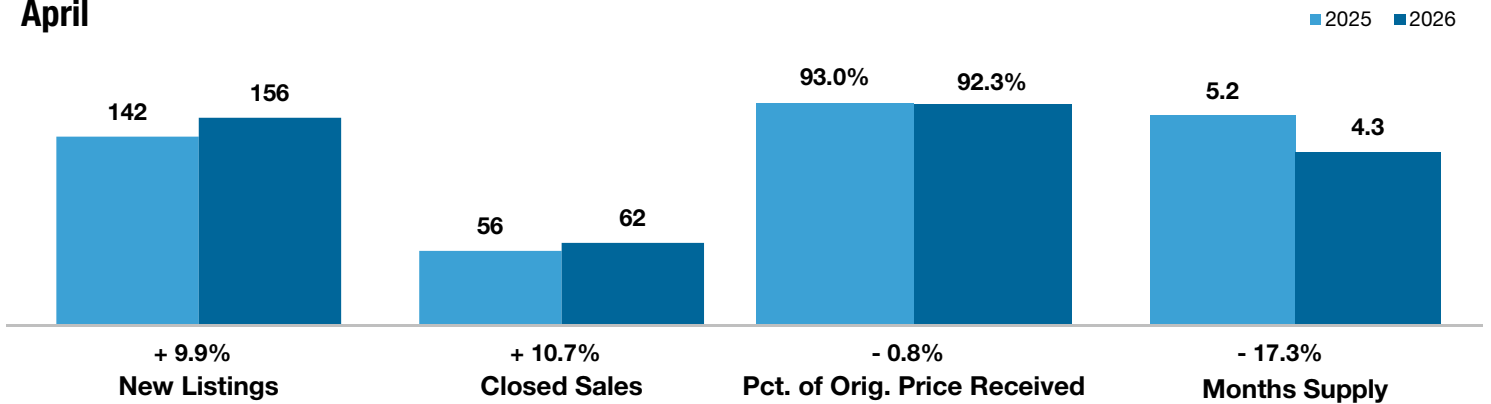


## 2 – Headwaters Region

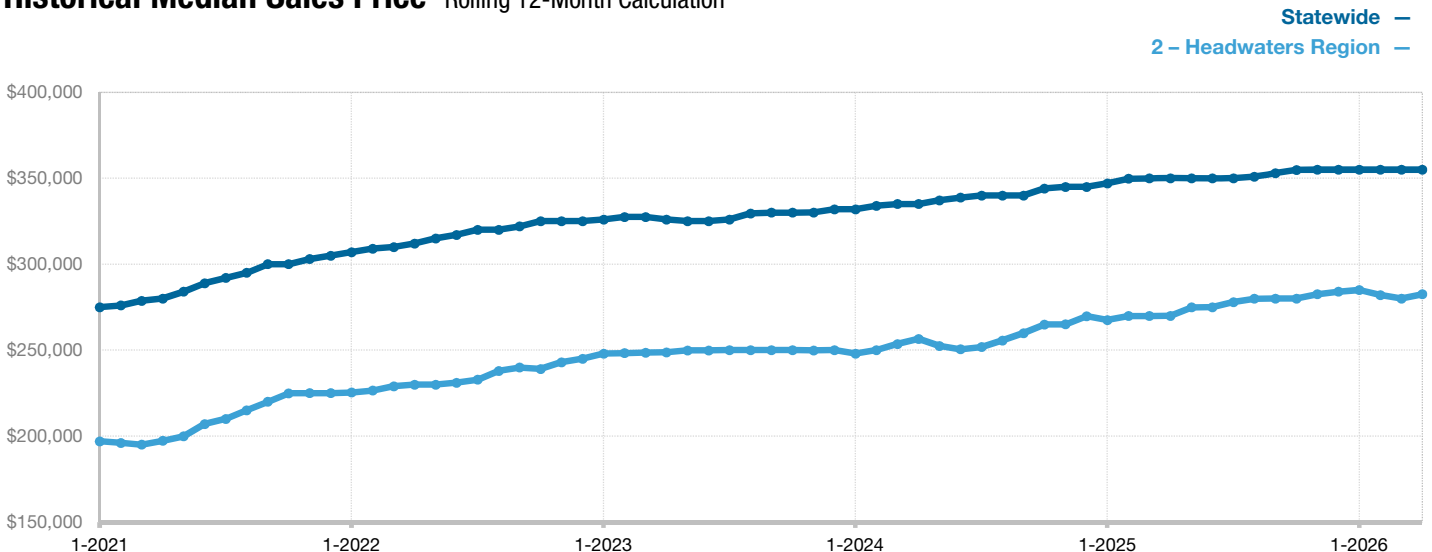
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	142	156	+ 9.9%	367	375	+ 2.2%
Pending Sales	69	75	+ 8.7%	229	248	+ 8.3%
Closed Sales	56	62	+ 10.7%	199	205	+ 3.0%
Median Sales Price*	\$269,500	\$280,749	+ 4.2%	\$267,400	\$271,000	+ 1.3%
Percent of Original List Price Received*	93.0%	92.3%	- 0.8%	94.0%	93.5%	- 0.5%
Days on Market Until Sale	96	91	- 5.2%	88	93	+ 5.7%
Months Supply of Inventory	5.2	4.3	- 17.3%	--	--	--

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### April



### Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for April 2026

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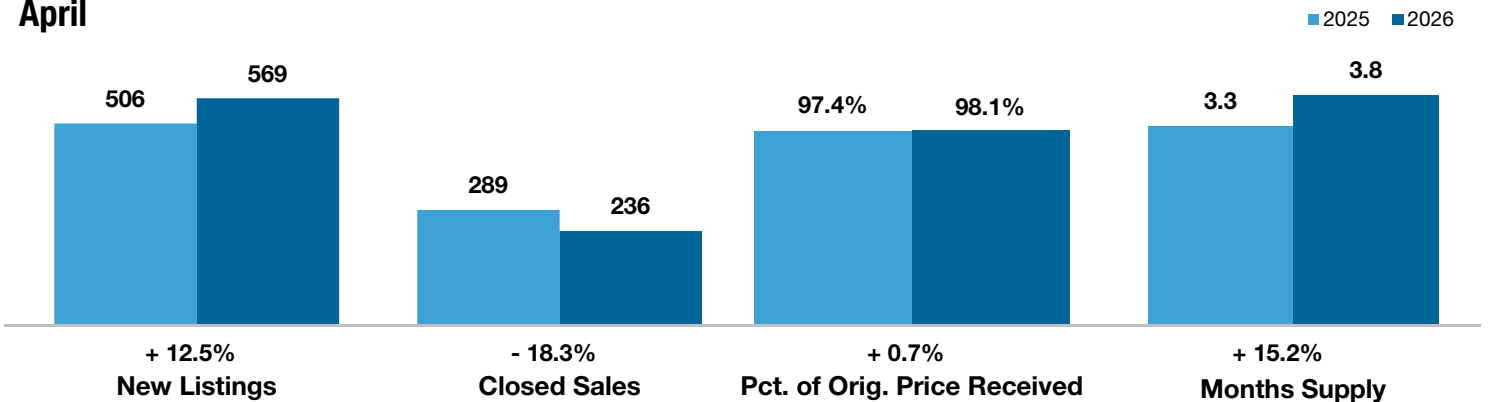


## 3 – Arrowhead Region

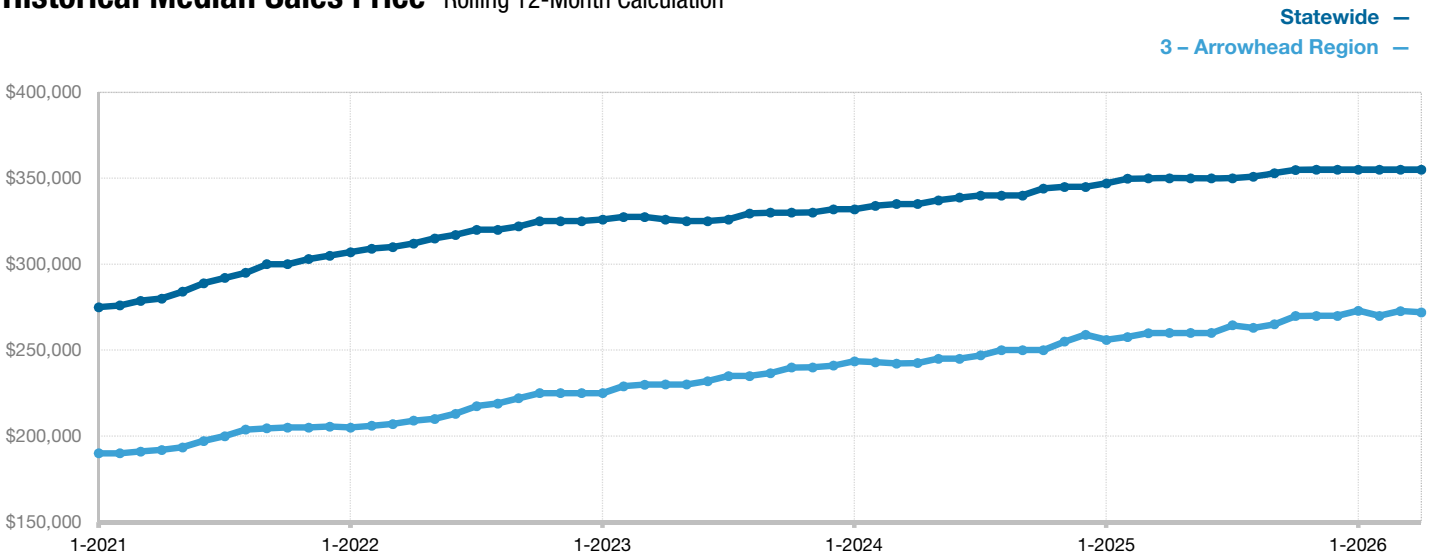
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	506	<b>569</b>	+ 12.5%	1,416	<b>1,404</b>	- 0.8%
Pending Sales	343	<b>297</b>	- 13.4%	1,036	<b>931</b>	- 10.1%
Closed Sales	289	<b>236</b>	- 18.3%	867	<b>796</b>	- 8.2%
Median Sales Price*	\$270,000	<b>\$260,500</b>	- 3.5%	\$240,000	<b>\$245,000</b>	+ 2.1%
Percent of Original List Price Received*	97.4%	<b>98.1%</b>	+ 0.7%	95.4%	<b>95.7%</b>	+ 0.3%
Days on Market Until Sale	56	<b>62</b>	+ 10.7%	62	<b>69</b>	+ 11.3%
Months Supply of Inventory	3.3	<b>3.8</b>	+ 15.2%	--	--	--

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### April



### Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for April 2026

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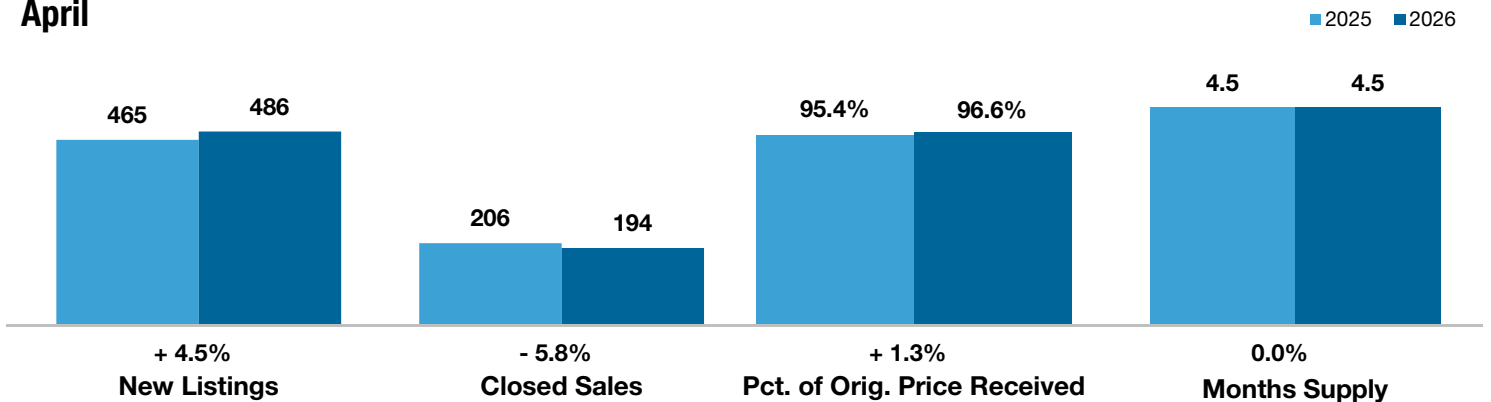


## 4 – West Central Region

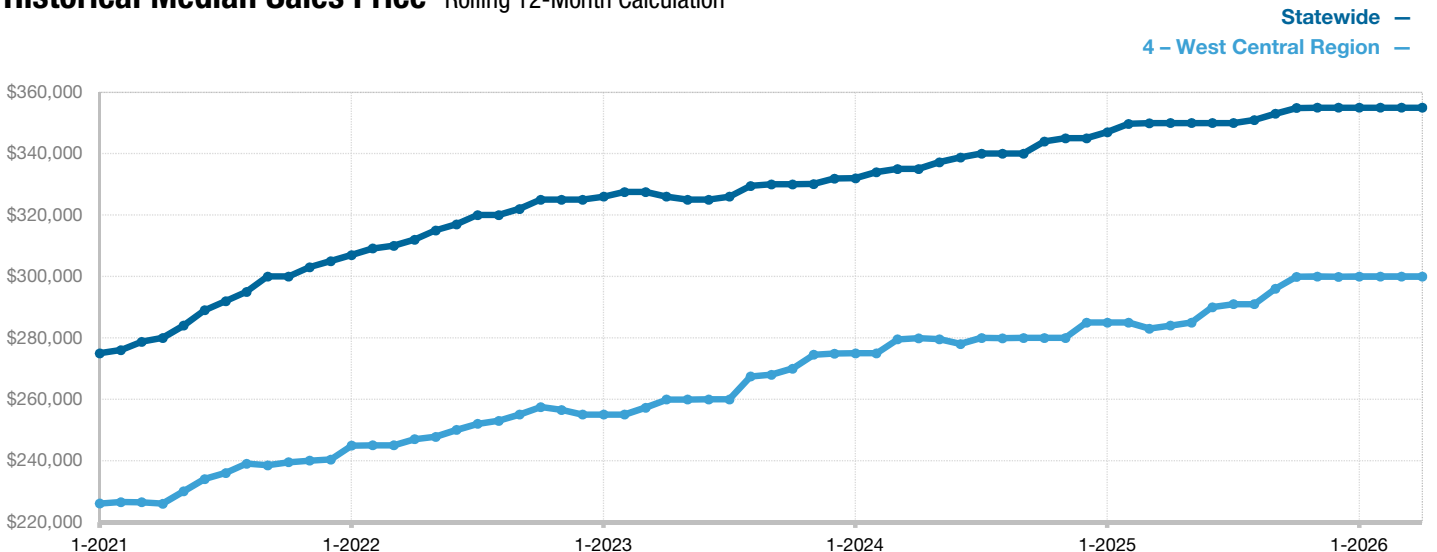
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	465	<b>486</b>	+ 4.5%	1,203	<b>1,293</b>	+ 7.5%
Pending Sales	271	<b>267</b>	- 1.5%	767	<b>800</b>	+ 4.3%
Closed Sales	206	<b>194</b>	- 5.8%	603	<b>608</b>	+ 0.8%
Median Sales Price*	\$275,900	<b>\$285,000</b>	+ 3.3%	\$263,000	<b>\$280,000</b>	+ 6.5%
Percent of Original List Price Received*	95.4%	<b>96.6%</b>	+ 1.3%	94.7%	<b>95.1%</b>	+ 0.4%
Days on Market Until Sale	69	<b>68</b>	- 1.4%	77	<b>78</b>	+ 1.3%
Months Supply of Inventory	4.5	<b>4.5</b>	0.0%	--	<b>--</b>	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for April 2026

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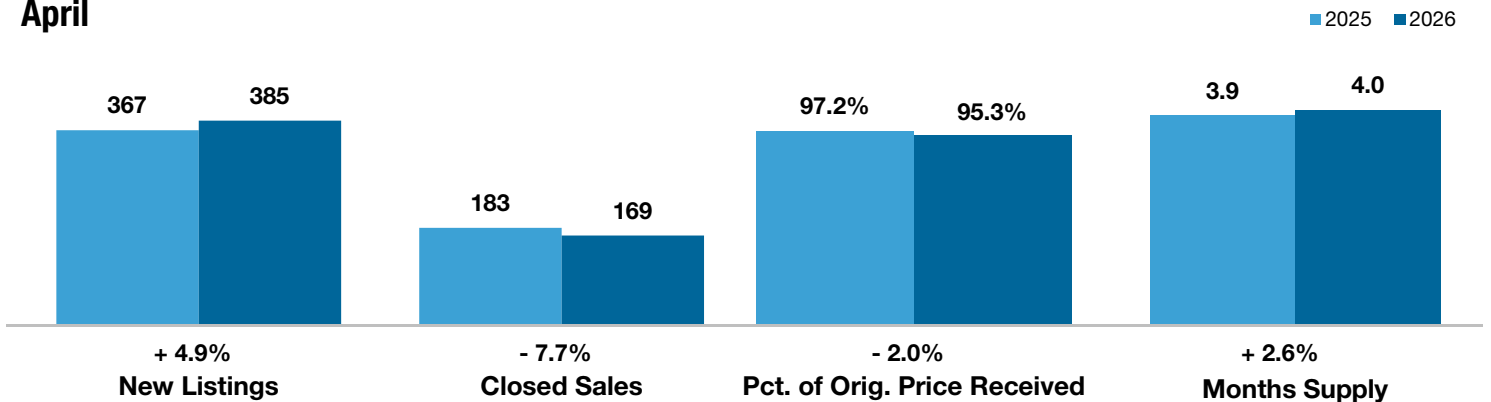


## 5 – North Central Region

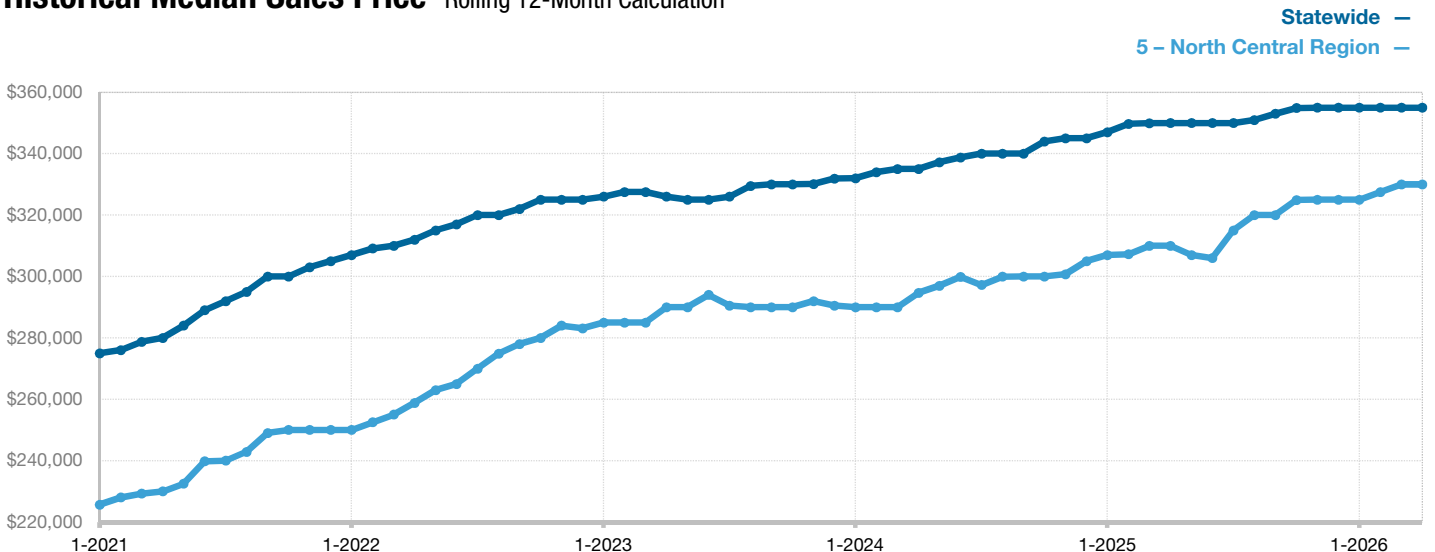
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	367	<b>385</b>	+ 4.9%	985	<b>1,001</b>	+ 1.6%
Pending Sales	200	<b>240</b>	+ 20.0%	625	<b>622</b>	- 0.5%
Closed Sales	183	<b>169</b>	- 7.7%	509	<b>466</b>	- 8.4%
Median Sales Price*	\$315,000	<b>\$329,900</b>	+ 4.7%	\$290,000	<b>\$316,500</b>	+ 9.1%
Percent of Original List Price Received*	97.2%	<b>95.3%</b>	- 2.0%	95.6%	<b>94.9%</b>	- 0.7%
Days on Market Until Sale	63	<b>71</b>	+ 12.7%	66	<b>76</b>	+ 15.2%
Months Supply of Inventory	3.9	<b>4.0</b>	+ 2.6%	--	--	--

\* Does not account for sale concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

### April



### Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for April 2026

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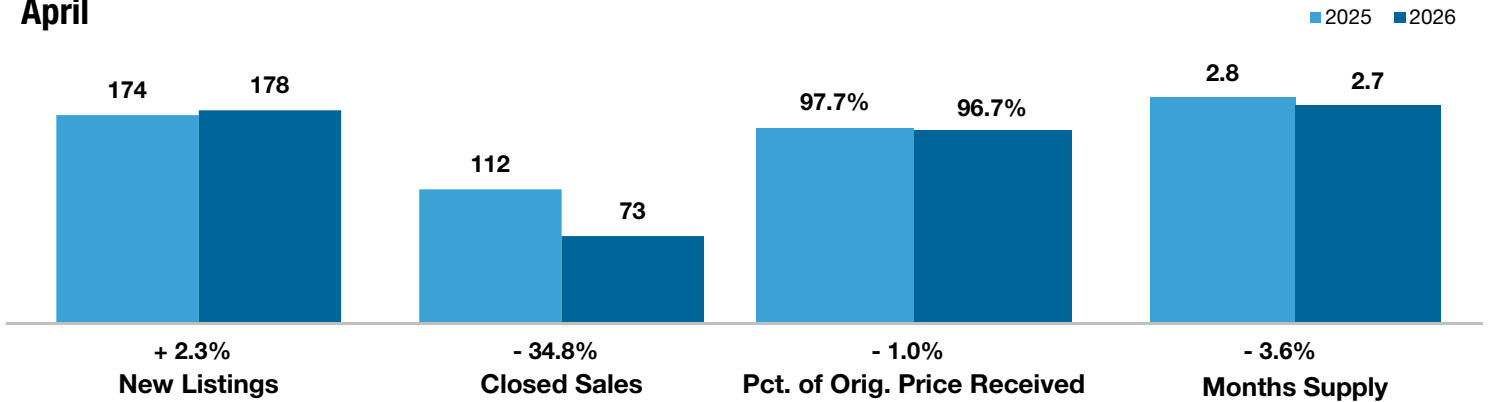


## 6E – Southwest Central Region

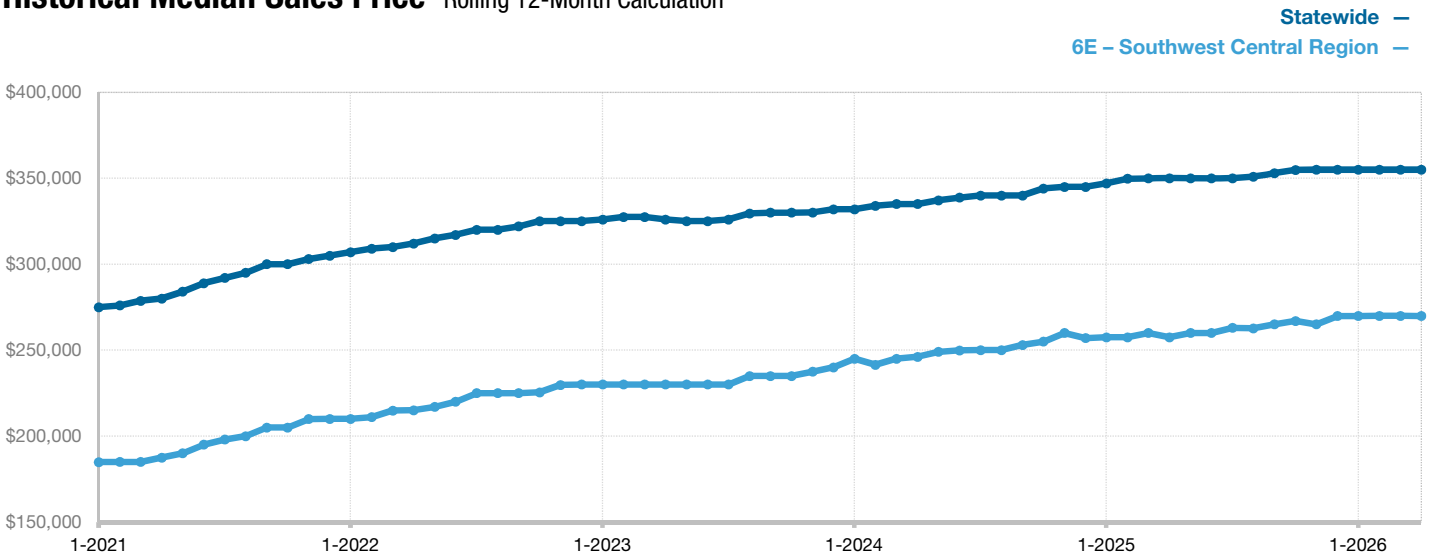
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	174	<b>178</b>	+ 2.3%	485	<b>489</b>	+ 0.8%
Pending Sales	108	<b>123</b>	+ 13.9%	364	<b>343</b>	- 5.8%
Closed Sales	112	<b>73</b>	- 34.8%	303	<b>260</b>	- 14.2%
Median Sales Price*	\$245,000	<b>\$255,000</b>	+ 4.1%	\$250,000	<b>\$255,000</b>	+ 2.0%
Percent of Original List Price Received*	97.7%	<b>96.7%</b>	- 1.0%	96.2%	<b>95.5%</b>	- 0.7%
Days on Market Until Sale	48	<b>55</b>	+ 14.6%	58	<b>61</b>	+ 5.2%
Months Supply of Inventory	2.8	<b>2.7</b>	- 3.6%	--	--	--

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### April



### Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for April 2026

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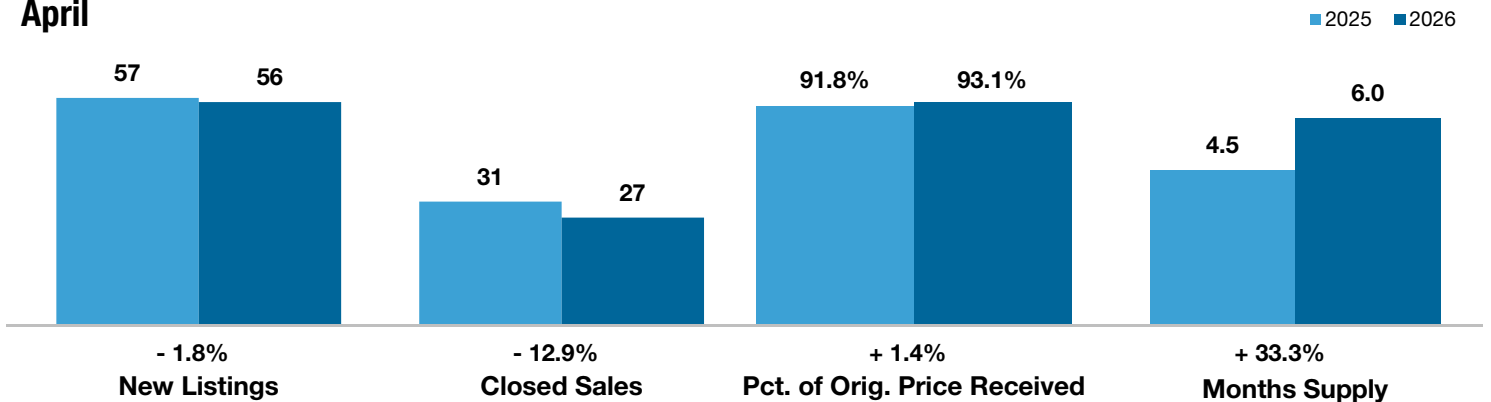


## 6W – Upper Minnesota Valley Region

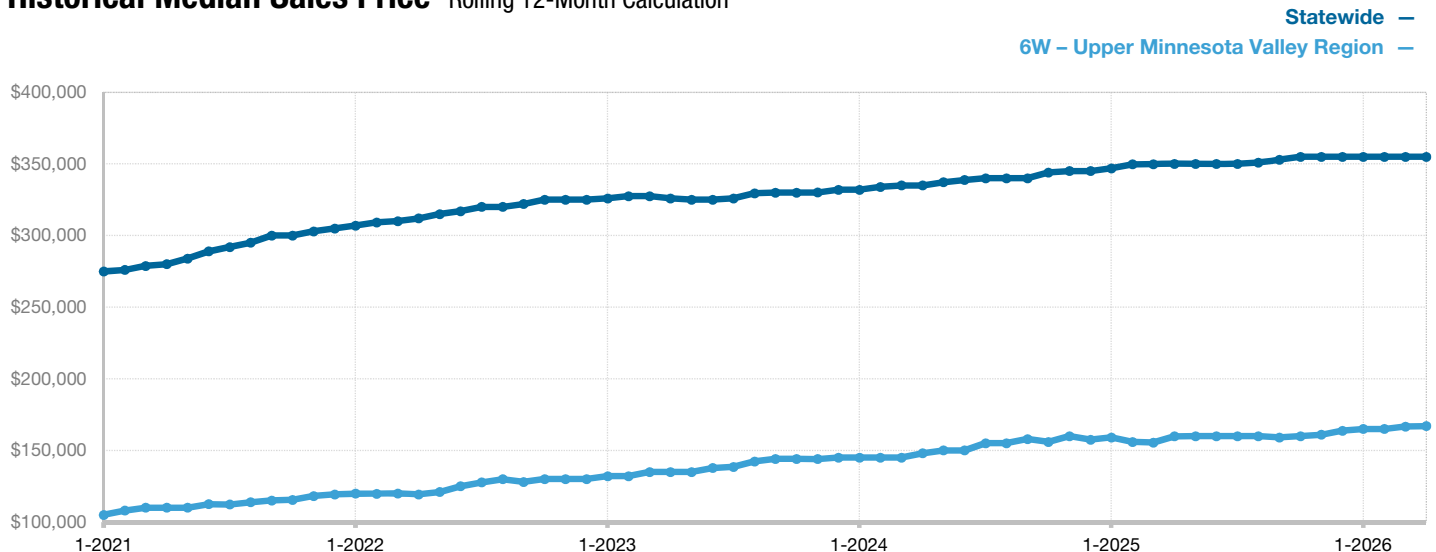
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	57	56	- 1.8%	158	183	+ 15.8%
Pending Sales	33	33	0.0%	110	102	- 7.3%
Closed Sales	31	27	- 12.9%	98	86	- 12.2%
Median Sales Price*	\$178,000	\$172,500	- 3.1%	\$149,500	\$170,000	+ 13.7%
Percent of Original List Price Received*	91.8%	93.1%	+ 1.4%	90.9%	91.4%	+ 0.6%
Days on Market Until Sale	80	105	+ 31.3%	73	104	+ 42.5%
Months Supply of Inventory	4.5	6.0	+ 33.3%	--	--	--

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### April



### Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for April 2026

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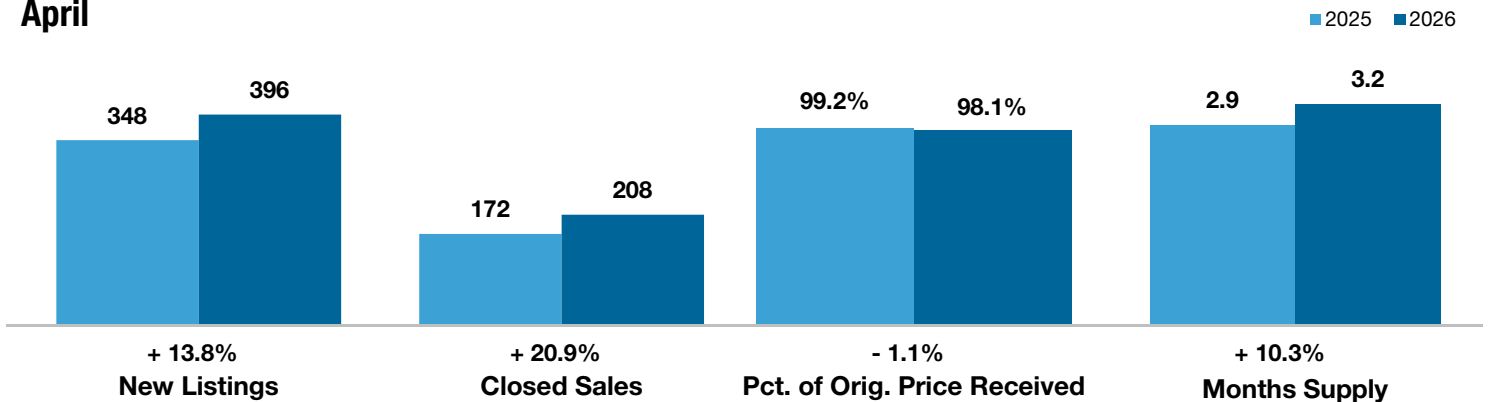


## 7E – East Central Region

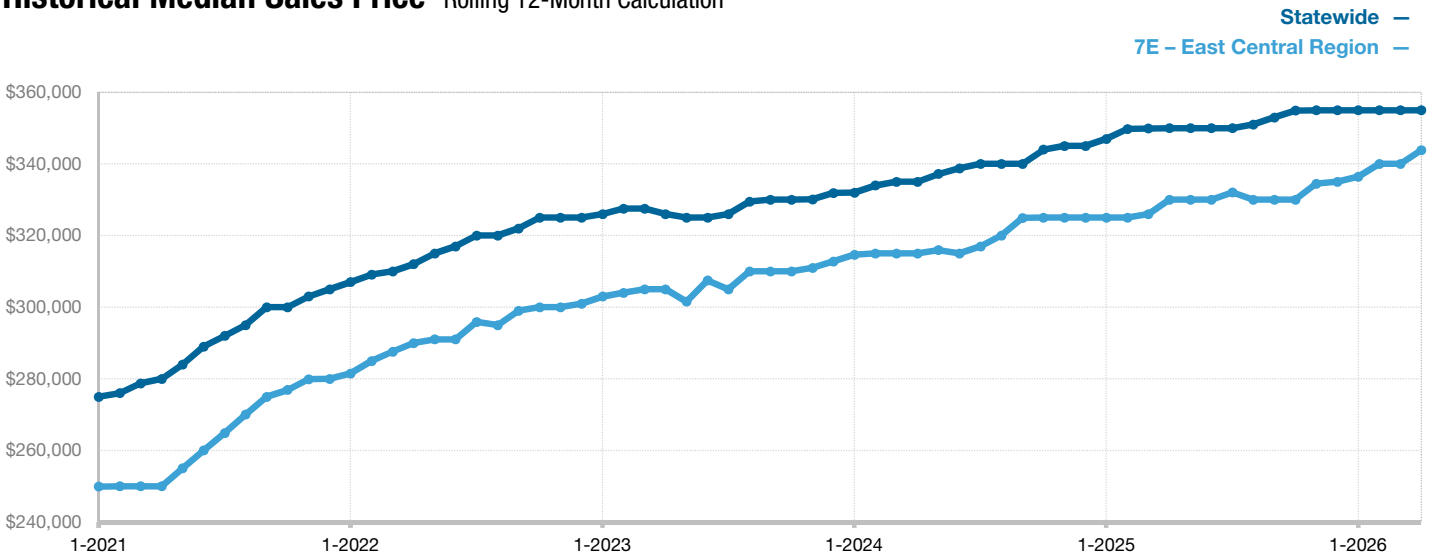
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	348	<b>396</b>	+ 13.8%	1,003	<b>1,073</b>	+ 7.0%
Pending Sales	204	<b>242</b>	+ 18.6%	641	<b>679</b>	+ 5.9%
Closed Sales	172	<b>208</b>	+ 20.9%	537	<b>557</b>	+ 3.7%
Median Sales Price*	\$340,000	<b>\$366,450</b>	+ 7.8%	\$329,500	<b>\$350,000</b>	+ 6.2%
Percent of Original List Price Received*	99.2%	<b>98.1%</b>	- 1.1%	97.5%	<b>97.1%</b>	- 0.4%
Days on Market Until Sale	50	<b>59</b>	+ 18.0%	59	<b>61</b>	+ 3.4%
Months Supply of Inventory	2.9	<b>3.2</b>	+ 10.3%	--	--	--

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### April



### Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for April 2026

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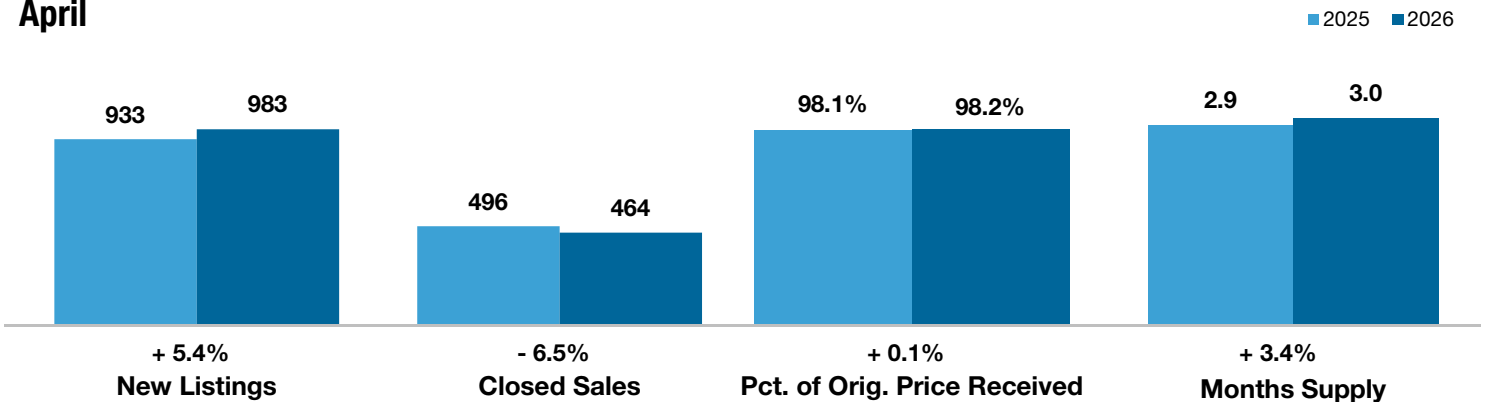


## 7W – Central Region

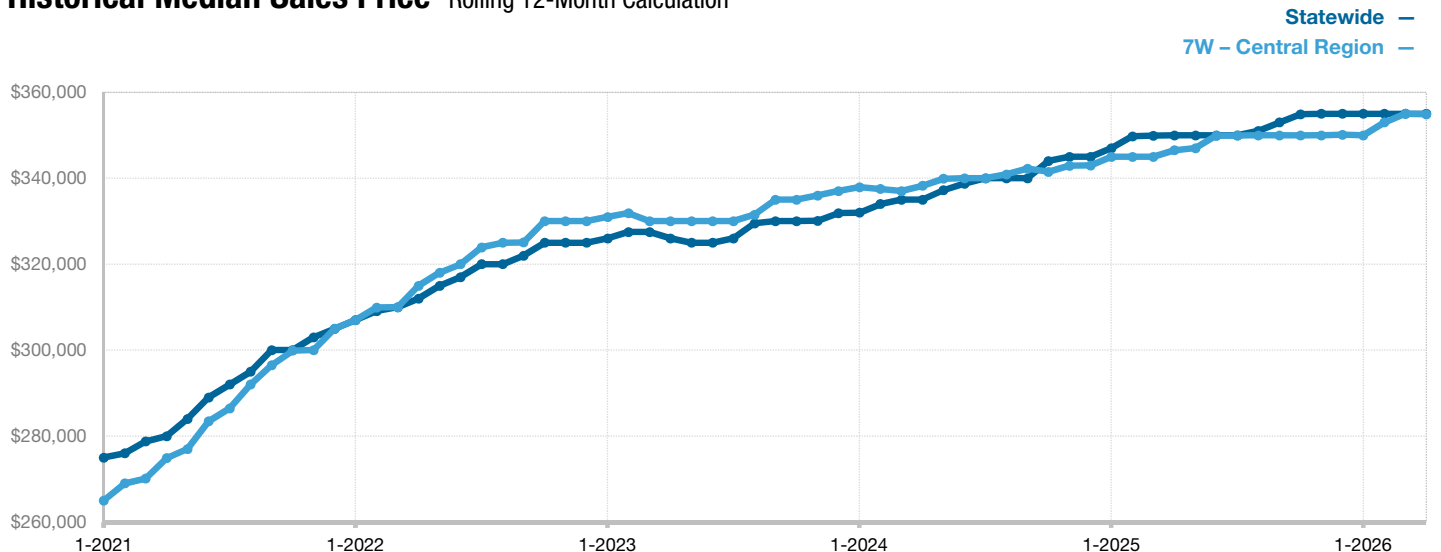
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	933	<b>983</b>	+ 5.4%	2,912	<b>2,954</b>	+ 1.4%
Pending Sales	585	<b>654</b>	+ 11.8%	1,814	<b>1,868</b>	+ 3.0%
Closed Sales	496	<b>464</b>	- 6.5%	1,470	<b>1,422</b>	- 3.3%
Median Sales Price*	\$374,950	<b>\$359,900</b>	- 4.0%	\$345,000	<b>\$350,000</b>	+ 1.4%
Percent of Original List Price Received*	98.1%	<b>98.2%</b>	+ 0.1%	97.6%	<b>97.5%</b>	- 0.1%
Days on Market Until Sale	43	<b>53</b>	+ 23.3%	51	<b>56</b>	+ 9.8%
Months Supply of Inventory	2.9	<b>3.0</b>	+ 3.4%	--	<b>--</b>	--

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### April



### Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for April 2026

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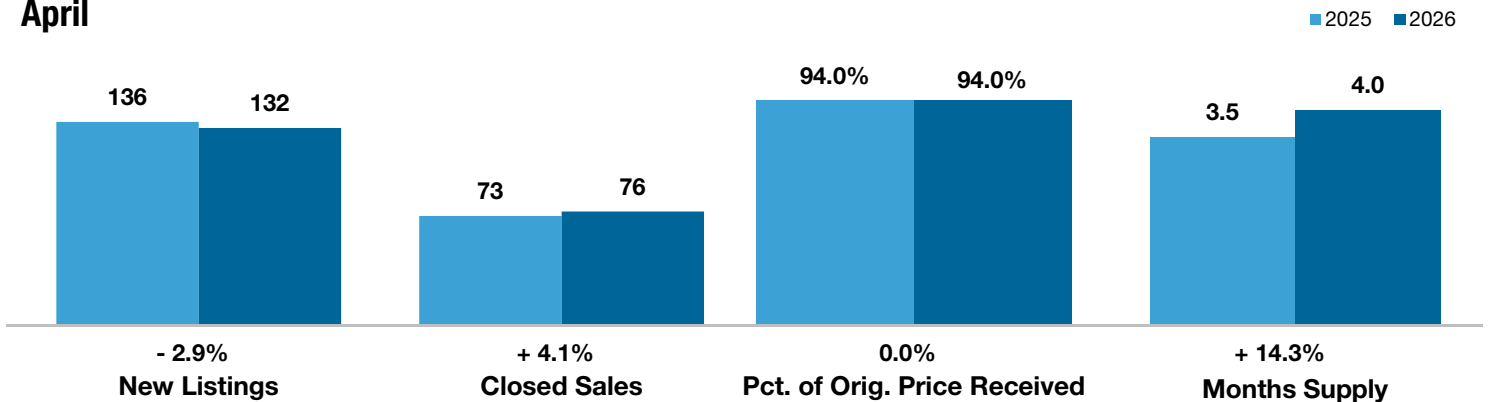


## 8 – Southwest Region

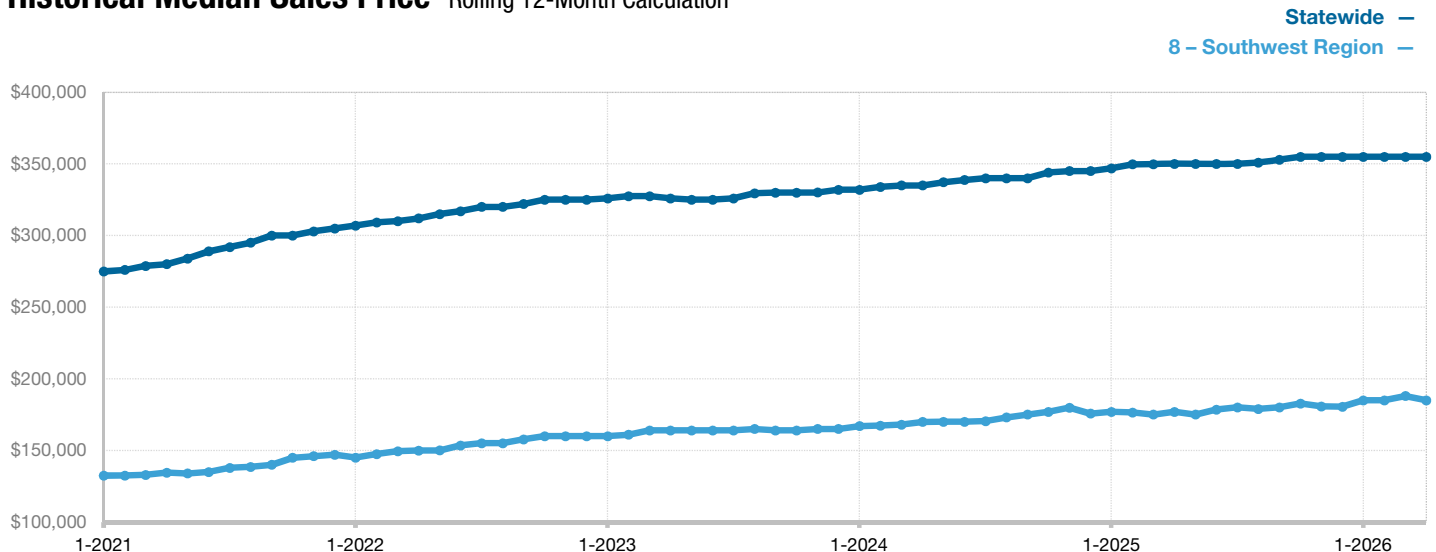
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	136	132	- 2.9%	354	393	+ 11.0%
Pending Sales	93	107	+ 15.1%	285	297	+ 4.2%
Closed Sales	73	76	+ 4.1%	250	234	- 6.4%
Median Sales Price*	\$200,000	\$177,450	- 11.3%	\$171,500	\$182,000	+ 6.1%
Percent of Original List Price Received*	94.0%	94.0%	0.0%	92.8%	92.7%	- 0.1%
Days on Market Until Sale	78	79	+ 1.3%	71	90	+ 26.8%
Months Supply of Inventory	3.5	4.0	+ 14.3%	--	--	--

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### April



### Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for April 2026

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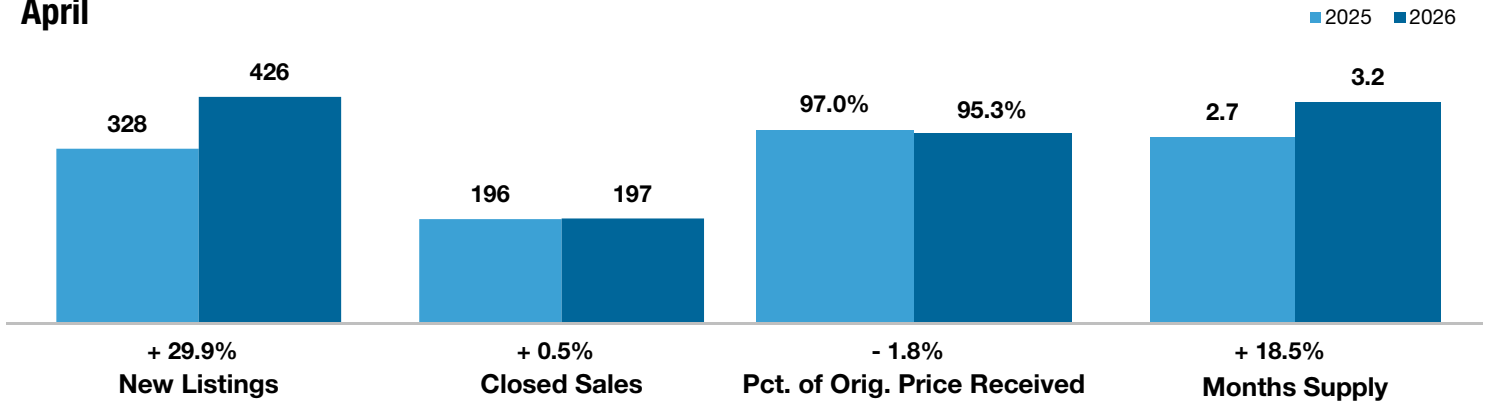


## 9 – South Central Region

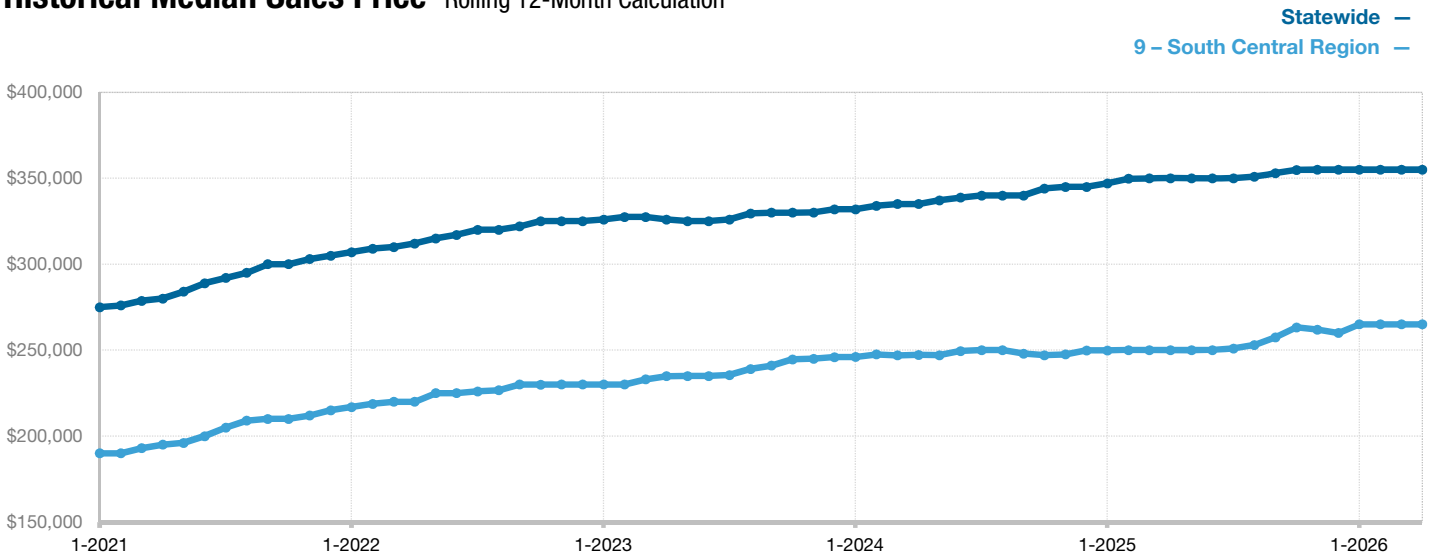
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	328	426	+ 29.9%	962	1,090	+ 13.3%
Pending Sales	251	253	+ 0.8%	738	775	+ 5.0%
Closed Sales	196	197	+ 0.5%	605	612	+ 1.2%
Median Sales Price*	\$244,500	\$245,000	+ 0.2%	\$239,900	\$253,700	+ 5.8%
Percent of Original List Price Received*	97.0%	95.3%	- 1.8%	95.3%	94.9%	- 0.4%
Days on Market Until Sale	69	75	+ 8.7%	77	81	+ 5.2%
Months Supply of Inventory	2.7	3.2	+ 18.5%	--	--	--

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### April



### Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for April 2026

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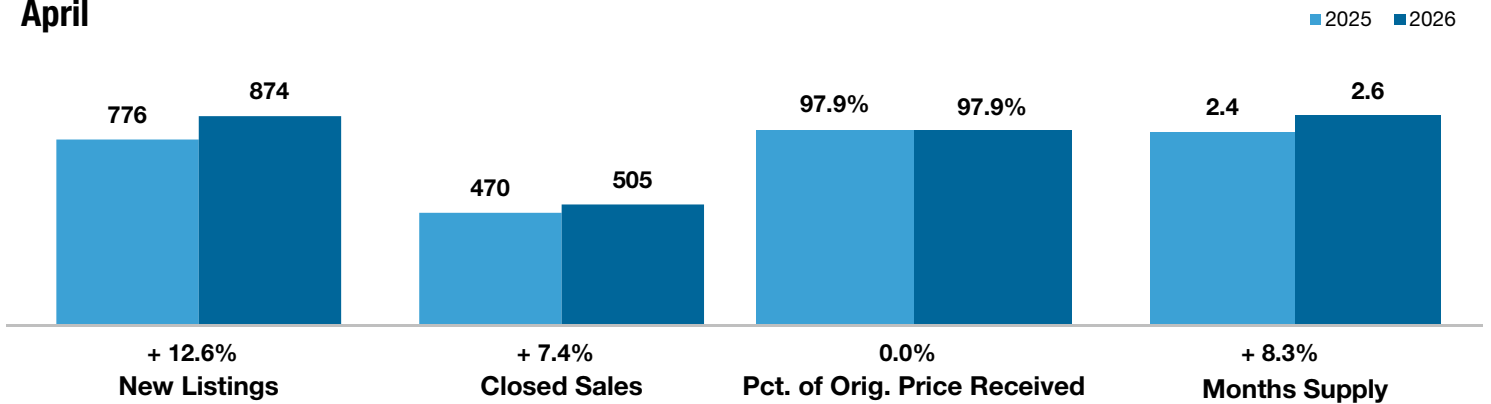


## 10 – Southeast Region

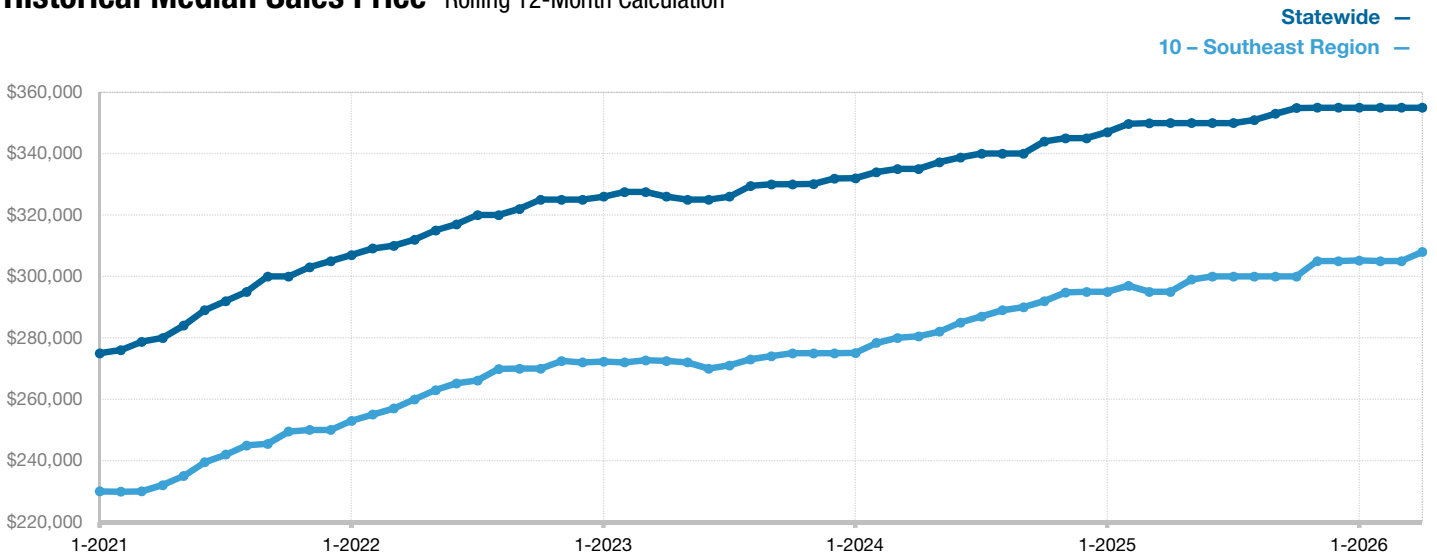
Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	776	<b>874</b>	+ 12.6%	2,365	<b>2,516</b>	+ 6.4%
Pending Sales	572	<b>686</b>	+ 19.9%	1,881	<b>1,992</b>	+ 5.9%
Closed Sales	470	<b>505</b>	+ 7.4%	1,482	<b>1,528</b>	+ 3.1%
Median Sales Price*	\$300,000	<b>\$312,000</b>	+ 4.0%	\$290,000	<b>\$300,000</b>	+ 3.4%
Percent of Original List Price Received*	97.9%	<b>97.9%</b>	0.0%	97.0%	<b>96.8%</b>	- 0.2%
Days on Market Until Sale	48	<b>48</b>	0.0%	56	<b>60</b>	+ 7.1%
Months Supply of Inventory	2.4	<b>2.6</b>	+ 8.3%	--	<b>--</b>	--

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### April



### Historical Median Sales Price Rolling 12-Month Calculation



# Local Market Update for April 2026

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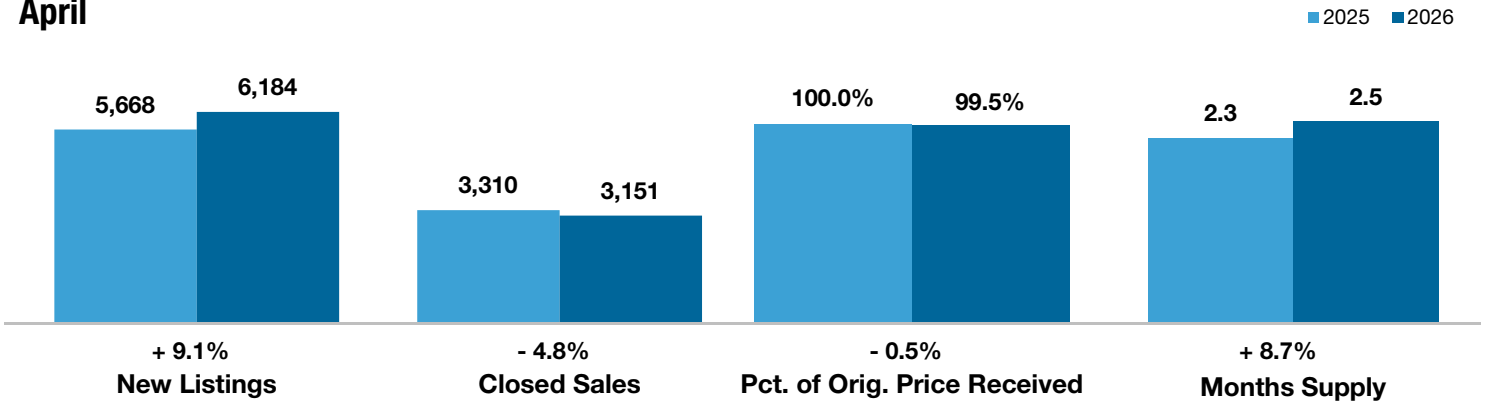


## 11 – 7-County Twin Cities Region

Key Metrics	April			Year to Date		
	2025	2026	Percent Change	Thru 4-2025	Thru 4-2026	Percent Change
New Listings	5,668	<b>6,184</b>	+ 9.1%	18,113	<b>18,512</b>	+ 2.2%
Pending Sales	3,768	<b>3,996</b>	+ 6.1%	12,146	<b>11,861</b>	- 2.3%
Closed Sales	3,310	<b>3,151</b>	- 4.8%	10,263	<b>9,504</b>	- 7.4%
Median Sales Price*	\$400,000	<b>\$395,000</b>	- 1.3%	\$387,500	<b>\$384,995</b>	- 0.6%
Percent of Original List Price Received*	100.0%	<b>99.5%</b>	- 0.5%	98.7%	<b>98.3%</b>	- 0.4%
Days on Market Until Sale	35	<b>37</b>	+ 5.7%	43	<b>45</b>	+ 4.7%
Months Supply of Inventory	2.3	<b>2.5</b>	+ 8.7%	--	--	--

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### April



### Historical Median Sales Price Rolling 12-Month Calculation

