## **RESOURCE GUIDE**

## All your resources and support information in one place!



Greater Lakes Association of REALTORS 15344 Pearl Drive, Baxter, MN 56425 218-828-4567

**Association Hours:** 

Monday thru Friday

8:30am-4:30pm

Office@GreaterLakesRealtors.com

## Support Phone Numbers & Emails

#### SentriLock:

1-866-736-2322 or support@sentrilock.com

Tech Support: 513-618-5800

#### Forewarn:

1-561-757-4551 or support@forewarn.com

#### **Department of Commerce:**

1-800-657-3978 or licensing.commerce@state.mn.us

<u>\*Pulse Portal Link\*</u> Do not use your browser's back button or all your data will be lost.

Be sure to disable your pop-up blocker to view reports.

## GLAR offers you a subscription to Forewarn with your membership.

#### **SIGN UP TODAY!**

FOR REAL ESTATE



All licensed members of GLAR have the ability to enable their paid subscription to Forewarn.

(A \$240.00 per/year value.)

This is a fantastic safety app that many are finding to be a great Real Estate tool as well.

Don't miss out on your benefit. Simply send an email to:

Office@GreaterLakesRealtors.com with subject:

"Activate my Forewarn account."

## **FRAUD**

Valuable resources for property owners to subscribe to services that help property owners monitor activity at the local Recorder's office. With the amount of scammers on the loose and making everyone's lives miserable, we felt compelled to get the word out. Not all counties participate in the service; however, some have other resources they use. Please feel free to share these services amongst colleagues and customers/clients:

## **Property Fraud Alert**

Beltrami, Big Stone, Blue Earth, Cass, Clay, Fairbault, Grant, Kandiyohi, Lincoln, Lyon, Martin, Meeker, Otter Tail, Rock, Steele, Stevens, Watonwan.







**Crow Wing County Residents** 

## **SENTRILOCK & SUPRA**



**Providing Access to** 

## Sentrilock for NON-Users

SentriConnect Directions
Office Staff have the ability to issue SentriConnect
Access just as they do with One-Day Codes.

#### **How to Grant SentriConnect Access**

1) Log into the SentriLock website and select the SentriConnect Tab

(Grant SentriConnect Access 1)

2) Select "Grant SentriConnect Access"

(Grant SentriConnect Access 2)

3) Add in the SentriConnect User's Email Address, the proper lockbox/property for which they have access, and the date/time the user should have access for, then select "Grant Access".

(Grant SentriConnect Access 3)

One Day Codes Still a viable option.

PLEASE remind non-sentrilock users that they must:

- Press ENT to wake the box
- Enter the full 12 #'s
- Press ENT

If you want to provide resources to agents: Below you will find two separate videos that you can share

Video for Non-Sentrilock users

Video for GLAR Agents to grant access from their Mobile App



#### **Supra Lockbox Single Access Instructions**

**Listing Agent Instructions** 

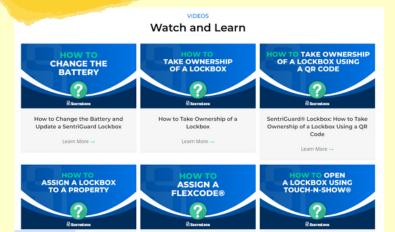
**Showing Agent Instructions** 

# LOOK!

## **Training Calendar**

Register for a SentriLock live virtual training below

All times displayed are Eastern Time Zone





## **GUIDES & TRACKING**

# Helpful guides for you.....



Consumer Guide: Agency and Non-Agency Relationships

**GET THE GUIDE** 



Consumer Guide: Home Inspections

SHARE TIPS NOW

HOMEOWNER MAINTENANCE



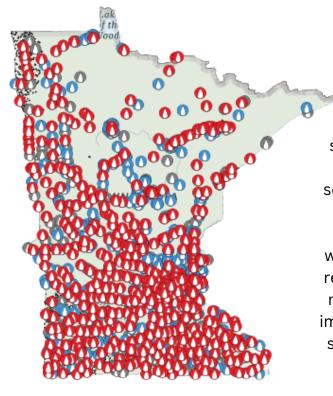
Consumer Guide: The Appraisal Process

**GET THE GUIDE** 



What Homeowners Need to Know About Radon Tests and Radon Levels

SHARE TIPS NOW



# Welcome to the Minnesota Lead Inventory Tracking Tool

This map shows the service line material for buildings connected to public water supplies. A service line is the pipe that brings water from the water main to a building. Enter an address in the search bar to find if the service line material needs to be replaced due to lead.

Residents have been or will be notified by their water system if they have a service line that needs replacement or that may need replacement. These notifications are not an indication that there is an immediate problem with their drinking water. Water systems routinely test drinking water for lead and notify residents separately if there's an issue.

## MLS PRODUCTS SUPPORT

## Available Support Contact Information

NorthstarMLS Help Desk

Phone: 651-251-5456 (or toll free 1-877-251-5455)

Email: <u>help@northstarmls.com</u>

Hours: 8am to 5pm, Monday through Friday, with after hours on-call support for system outages and log in issues.

FLEX MLS Help Desk

Phone: 1-888-525-4747

Email: support@flexrmls.com

Minnesota REALTORS® Forms (Instanet)

Phone: 1-800-668-8768 Email: <u>tdsupport@lwolf.com</u> Hours: 24 hours, 7 days a week.

ShowingTime

Phone: 1-800-379-0057

Email: <u>support@showingtime.com</u>

Hours: 8am to 6pm, 7 days a week. For calls after 6pm, staff will log the inquiry for their Customer Support team to

follow up with the following day during noted hours.

HomeSpotter

In app support is available.

Hours: 8am to 5pm, Monday through Friday.

Realtors Property Resource (RPR)

Phone: 1-877-977-7576

Online Help: Live chat on website. Hours: 24 hours, 7 days a week.

**Down Payment Resource** 

Email: Email through website. Online Help Center website.

Hours: 8am to 5pm, Monday through Friday.

TrustFunds

Phone: 1-888-249-1616

Email: Email through website.

Hours: 8am to 5pm, Monday through Friday, and monitored evening/weekends for critical issues.

RatePlug

Phone: 1-877-710-0808 Email: Email through website.

Hours: 8am to 5pm, Monday through Friday, and monitored weekends for critical issues.

Infosparks

Phone: 952-908-2610

Email: Email through website.

Hours: 8am to 5pm, Monday through Friday.

ListTrac

Phone: 619-518-4296

Email: Email through website.

8am to 5pm, Monday through Friday.

Important Notice

If you use One Home for Customer/Client searches and have EVER transferred brokerages please make sure you have downloaded MLSTouch App and follow the BRANDING instructions. Otherwise, your previous brokerage will continue to show up in all of your customer/client ONE HOME search emails.

## **Explore our Library of Resources**

Welcome to our Resource Hub! We've made resources available to support all your MLS needs. Streamline processes and make the most of our tools and technology for the betterment of our Real Estate Community.



## NorthstarMLS STATUS COMPARISON CHART For your Information, For your Success.

## Which MLS Status is in the best interest of my client?

	Coming Soon	Withheld	Temporarily Not Available for Showing (TNAS)	Active
Marketing of property allowed	<b>✓</b>			<b>✓</b>
Showings and Open Houses allowed		<b>√</b> *		<b>✓</b>
Showing property while in this status subject to \$1,000 fine	<b>&gt;</b>		>	
Listing available in Matrix for all functions (search, CMA, Hotsheets, etc.)	<b>&gt;</b>		>	<b>~</b>
Listing viewable in Matrix Client Portals and emails	✓		<b>&gt;</b>	<b>✓</b>
Listing available on Broker/Agent IDX websites	<b>&gt;</b>			<b>&gt;</b>
Listing available to non-IDX third-party websites (via NorthstarMLS data feeds)				<b>✓</b>
Requires special seller-signed authorization form uploaded with listing	<b>✓</b>	<b>~</b>		
No limit to amount of time allowed in this Status until Expiration Date		<b>&gt;</b>	<b>✓</b>	<b>✓</b>
Time in this Status limited to no more than 21 days	<b>&gt;</b>			
Automatically becomes Active Status on the Availability Date you set	<b>&gt;</b>			
Listing accrues Days on Market				<b>~</b>
Must update Contingency field if offer accepted with Contingency	<b>✓</b>		<b>✓</b>	<b>✓</b>
At least one photo and all "Active" Status data fields required	<b>√</b>		<b>✓</b>	<b>✓</b>
Once listing is moved out of this Status, cannot be returned	<b>✓</b>	<b>✓</b>		

<sup>\*</sup>Withheld may only be shown to clients of agents from your own brokerage with the permission of the seller





Welcome your clients to OneHome— Video Tutorial

> WATCH HERE

Matrix Quick Guide for Agents

> WATCH HERE

Additional Resources for NorthstarMLS can be found:

RULES AND REGULATIONS

TRAINING LIBRARY FOR BEGINNERS

**TOOLS & TUTORIALS** 

TRAINING LIBRARY FOR INTERMEDIATE USERS

## **PULSE PORTAL AND CE**

Need to pull a copy of your CE Transcipt? Follow these few easy steps.

Go to Pulseportal.com

Here you will find that information and other services.

Follow these simple steps...

- Choose a Program "Minnesota Department of Commerce"
- Choose your Board (the profession you are in).
- To see what your current status is for licensing and class requirements, you will need your last name, Social Security#, and License#.
- Scroll down to "Other Services" and click on "Review your CE Transcript" That will open a page that shows what you have taken and what is required.

The PULSE Portal offers online licensing capabilities for the Minnesota Department of Commerce in the following industries. Real Estate, Collections, Appraiser, Abstracter, Bullion Product Dealers

If you have questions about specific licensing procedures, many of them can be answered by reviewing that specific license on our website: MN Department of Commerce - Licensing

If you have any further questions, you may contact the Licensing Division at: Phone: 651.539.1599 Email: Licensing.Commerce@state.mn.us

Education Email: Education.Commerce@state.mn.us

## YOUR ASSOCIATION COMMITTEE MEMBERS

BUDGET	BYLAWS	EDUCATION	GOV AFFAIRS
Trish Tenold, liaison	Tim Nelson, Liaison	Mandy Peterson, Liaison	David Grell, Liaison
Brad Wadsten Chair	Mike O'Connell, Chair	Sandy Swanson Co Chair	Noah Goedker - Chair
Albin Kuschel	Sheila Holley	Tj Simon Co-Chair	Jed Shaw
Kevin Kruchten	Doug Zaske	Dennise Sonnee	Bill Brekken
Molly Nelson GLAR Pres	Molly Nelson, GLAR Pres	Shayna McCulloch	Tyler Hendrickson
Jim Ruttger		Kara Nosal	Doug Kern
		Molly Nelson, GLAR Pres	Molly Nelson, GLAR Pres
<u>MEMBERSHIP</u>	MLS/LOCKBOXES	SPECIAL EVENTS	RPAC
Doug Mitchell, Liaison	Tim Nelson, Liaison	Crystal Marlett, Chair	Mandy Peterson, Liaison
Malissa Tandeski, Chair	Jim Eisler	Tim Hall, Vice Chair	Molly Nelson
Benson Ringle SC	Jim Ruttger	Gloria Hedstrom, Co-Liaison	Trish Tenold
Joe Sparks SC	Molly Nelson, GLAR Pres	David Grell, Co-Liaison	Raelyn Borg
Mike Engen		Ben Berghuis	Tim Nelson
Brandon Fritz		Linda Hurst	Doug Mitchell
		Mike Engen	Gloria Hedstrom
		Molly Nelson, GLAR Pres	Theresa Bilben
			Liesa Birkemeyer
			Joseph Sparks
GLAR FOUNDATION	PUBLIC RELATIONS	TECHNOLOGY	Laurie Moe-Greer
Amy Price President	Liesa Birkemeyer, Liaison	Raelyn Borg, Liaison	
Kevin Peterson	Amy Price, Chair	Matt Wadsten, Chair	
Linda Hurst	RuthAnn Veith, Vice	**Looking for more	
Amye Miller	Jody Carley	**Tech Committee members	
RuthAnn Veith	Andrew Spicola		
Sandy Swanson			

### **AAC: Agent Advisory Committee**

**What is the AAC?:** REALTORs® have a voice in helping to identify and prioritize NorthstarMLS® system improvements and enhancements. The Agent Advisory Committee (AAC) serves as that voice, representing all NorthstarMLS subscribers.

<u>AAC Mission Statement:</u> A group of systems users that partners with NorthstarMLS staff and validates the most relevant issues as they pertain to real estate agent tools.

**NorthstarMLS Priorities:** These are based on many sources, including the associations, brokers and your calls to their help desk. The AAC validates or invalidates those priorities, assists with enhancements where agent preferences are involved, and evaluates potential new agent tools.

#### **YOUR AGENT ADVISORY COMMITTEE REPRESENTATIVES FOR GLAR:**

Ronda Bjornson, Brad Wadsten and Leslie Prischmann Flugstand

## 2025 BOARD OF DIRECTORS

President	Molly Nelson	nelsonhomesmn@gmail.com	218-820-9002
President Elect	Doug Mitchell	doug@danearthur.com	218-820-8580
Past President	Mandy Peterson	mandy@c21brainerd.com	218-851-7800
Treasurer	Trish Tenold	trishtenold@kw.com	320-360-4687
Secretary	Raelyn Borg	raelynborg@gmail.com	218-829-2222
Director	Liesa Birkemeyer	liesabirkemeyer@gmail.com	218-513-6201
Director	Tim Nelson	tim@lakehome.com	218-829-1777
Director	Gloria Hedstrom	gloria@bollrealty.com	218-820-8580
Director	David Grell	davidgrellrealtor@gmail.com	218-831-9374
Affiiate Director	Benson Ringle	benson.ringle@supremelending.com	218-507-0429
MNR Director	Theresa Bilben	theresabilben@gmail.com	218-556-3980
MNR Director	Molly Nelson	nelsonhomesmn@gmail.com	218-820-9002
MNR Regional 1 Rep	Sandy Swanson	sandyswansonC21@gmail.com	218-839-4390



# FOREWARN COMMUNITY HUB

#### The FOREWARN Community Hub includes:

- How to use FOREWARN: A quick guide to using FOREWARN.
- Activation instructions: Four easy steps to set up your account if you haven't already.
- Search tips and FAQs: How to get the most out of the app and get answers to common questions.
- Training sessions: Sign up for live training or watch the demo video.
- Videos: Watch the product video to see how FOREWARN can help protect you and your business or watch a testimonial video to see how it has helped others.

## LOCAL RESOURCES

Do you or someone you know, perhaps one of your clients have needs that do not always get met? Or maybe you would like to get involved helping others?



Lakes Area







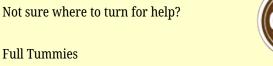






#### Hungry?

Need a safe place to live?



Ruby's Pantry

Sharing Bread Soup Kitchen

**Local Food Pantries** 

**Operation Sandwich** 

Mustard Seed

Common Goods

Bridges of Hope

**Lutheran Social Services** 

**Habitat for Humanity** 

Brainerd Dorcas Thrift Store

2910B Oak Street

Brainerd, MN 56401

(218) 828-2811





### **Local Area Food Shelves**

Akeley Food Shelf	Longville Food Shelf
Brainerd Food Shelf	Motley Food Shelf
Crosby Food Shelf	Nisswa/Pequot Lakes Food Shelf
Crossslake Food Shelf	Park Rapids Food Shelf
Emily Food Shelf	Pierz Food Shelf
Garrison Food Shelf	Pillager Food Shelf
Hackensack Food Shelf	Sebeka Food Shelf
Isle Food Shelf	Staples Food Shelf
Little Falls Food Shelf	Walker Food Shelf

#### Referral list for items you no longer need:

#### Appliance, Building Materials, Furniture

Lakes Area Habitat for Humanity - 218-454-8517

#### **Baby Items**

Lakes Area Pregnancy Support Center - 218-825-0793 (call to see what they are accepting)

#### **Bikes**

The Shop, M-Sat 3-8pm

#### **Clothing & Housewares**

Common Goods (Bridges of Hope), M-W-F 12pm-Full - 218-824-0923 Dorcas Thrift Store, M & TH 7-10am - 218-828-2811 Goodwill, M-Sat 9am-4:45pm - 218-829-8493 Salem West, M-F 9am-3pm - 218-534-4962 Salvation Army, W & F 10am-2pm - 218-822-3559

#### **Electronics**

The Shop, W-Sat 3-8pm - 218-454-009 (laptops, computer hard drives)

#### **Fluorescent Bulbs**

Ace Hardware - 218-829-5476 Menards - 218-825-7300

#### **Mattresses**

Salem West, M-F 9am-3pm

#### Paint (half gallons or frozen)

Hirshfields - 218-824-0642

Sherwin-Williams - 218-829-5705

#### **Appliance Repair**

Yde's - 218-829-5292

#### \*Items that have had their useful life or not generally accepted by area non-profits

Landfill - 218-828-4392

(pianos/organs, sleeper sofas, chemicals, etc.)



#### **Crow Wing County - Food Access**

Resources for food shelves, soup kitchens, and food distribution

#### Public Food Assistance Programs

#### What benefits are available?

#### SNAP - Supplemental Nutrition Assistance Program

Crow Wing County Community Services 204 Laurel Street Brainerd, MN 56401

Apply in-person, call for a paper application to be sent to you (218-824-1250), or apply online: mnbenefits.mn.gov

#### WIC - Women, Infant, & Children

Crow Wing County Community Services 204 Laurel Street - Suite 12 Brainerd, MN 56401 (218)-824-1073

Vouchers for nutritious food and baby formula.

Resource Maintained by: Kelli Johnson SHIP Coordinator - Crow Wing County Crow Wing Energized kelli.johnson@crowwing.gov

#### Children Food Assistance

#### Operation Sandwich Bridges of Hope

(218)-825-7682

Offers weekly meal bags for students during summer and extended breaks. Each bag includes five days of food and fresh produce for pickup.

Website: www.bridgesofhopemn.org



#### Senior Food Assistance

#### **LSS Senior Nutrition**

(1)-800-488-4146

## Commodity Supplemental Food Program (CSFP)

(218)-999-4136

This is a nutrition assistance program just for seniors. Receive a FREE food package each month. Call for applications and hours.

#### Distribution Sites:

- Brainerd
- · Pequot Lakes
- Crosslake
- Crosby
- Emily

Apply online: www.health.state.mn.us/people/csfp





#### Food Assistance

#### Lakes Area Food Shelf

Tuesdays 9:00am-12:00pm Wednesdays 3:00pm-6:00pm Thursdays 9:00am-12:00pm (218)-568-8474

29316 Patriot Avenue Pequot Lakes, MN 56472

SuperShelf - They offer a shopper's choice food shelf that focuses on healthy food choices.

#### **Emily Food Shelf**

Tuesdays 12:00pm-2:00pm 2nd Tuesday 4:00pm-6:00pm (218)-763-3663

20948 County Road 1 Emily, MN, 56647

SuperShelf - They offer a shopper's choice food shelf that focuses on healthy food choices.

#### **Cuyuna Range Food Shelf**

2nd & 3rd WED | 6:30-8:30am 2nd THURS | 11:00am-1:00pm 3rd TUES | 4:30-6:00pm (218)-546-3139

302 Cross Avenue North Crosby, MN 56441

SuperShelf - They offer a shopper's choice food shelf that focuses on healthy food choices.

#### Crosslake Food Shelf

1st & 3rd Fridays | 9am-12pm (218)-692-3663

34212 County Road 3 Crosslake, MN 56442

Drive-up only; volunteers will load food into your car. Frozen meals available

For more information about a site, contact the food shelf directly. Updated October 2025

#### Food Assistance

#### Second Harvest Mobile Food Pantry

1st Thursdays @ 10:00am

501 W. College Drive | CLC Parking Lot Brainerd, MN 56401

They offer a monthly supply of nutritious food to those who meet income qualifications or are in crisis.

#### **Garrison Area Care Givers**

Tuesdays 1:00pm-5:00pm (320)-692-5399 9541 Madison Street

Garrison, MN 56450

They offer a shopper's choice food shelf that focuses on health food choices.

#### **Blessings Food Shelf**

2nd & 4th Thursdays 8:30-10:30am | 1:00-3:00pm (218)-829-5767

7398 Fairview Road Baxter, MN 56425

Open to the public for those needing assistance in food supplies

#### Salvation Army Food Shelf

TUES, WED, & FRI 9:00am-11:30, 1:00pm-3:00pm (218)-829-1120

208 South 5th Street Brainerd, MN, 56401

Brainerd, MN, 56401

They offer a shopper's choice food shelf that focuses on healthy food choices.

#### **Ruby's Pantry**

2nd Tuesdays 4:30-6:00pm Registration begins at 4:00pm (651)-674-0009 1511 Northern Pacific Road

No income or residency requirements - \$25 cash donation.

#### Free Meal Resources

#### **Sharing Bread Soup Kitchen**

MON-SAT 5:00pm-6:00pm SUN 12:30pm-1:30pm (218)-829-4203 923 Oak Street Brainerd, MN, 56401

#### **Community Table**

Mondays 5:30pm-6:30pm Doors open at 5:00pm (218)-546-6559 617 Poplar Street Crosby, MN, 56441

#### Care N Share of Emily

Wednesdays 4:30pm-5:30pm Dine In or Carry Out CareNShare@gmail.com 40141 State Highway 6 Emily, MN, 56447

#### The Outreach Program of BLA

218-961-0055

#### Come for Supper

Wednesdays 5:30–6:15pm Crosslake Lutheran Church Church office (M-F, 9–3); 218-692-3682 35960 County Road 66 Crosslake, MN 56442

#### LSS-Meals on Wheels

803 Kingwood Street Brainerd, MN 56401 (218)-297-0445 1-800-4884146



# Why would anyone want to work with a REALTOR®?

If you can't answer that in 3 seconds please feel free to use any of these resources to help you kickstart the conversation of understanding the value of a REALTOR®

- 179 Ways a REALTOR is worth every penny
- 105 Ways More



Your clients have access to some of same NAR Benefits that you do. You can customize the below flyer to give to your clients by using this LINK.



## Your **NAR Benefits**

