RESOURCE GUIDE

All your resources and support information in one place!



Greater Lakes Association of REALTORS 15344 Pearl Drive, Baxter, MN 56425 218-828-4567

Association Hours:
Monday thru Friday
8:30am-4:30pm
Office@GreaterLakesRealtors.com

Support Phone Numbers & Emails

SentriLock:

1-866-736-2322 or support@sentrilock.com Tech Support: 513-618-5800

Forewarn:

1-561-757-4551 or support@forewarn.com

Department of Commerce:

1-800-657-3978 or licensing.commerce@state.mn.us

Pulse Portal Link Do not use your browser's back button or all your data will be lost. Be sure to disable your pop-up blocker to view reports.

GLAR offers you a subscription to Forewarn with your membership.

SIGN UP TODAY!

FOR REAL ESTATE



All licensed members of GLAR have the ability to enable their paid subscription to Forewarn.

(A \$240.00 per/year value.)

This is a fantastic safety app that many are finding to be a great Real Estate tool as well.

Don't miss out on your benefit.
Simply send an email to:

Office@GreaterLakesRealtors.com with subject:

"Activate my Forewarn account."

FRAUD

Valuable resources for property owners to subscribe to services that help property owners monitor activity at the local Recorder's office. With the amount of scammers on the loose and making everyone's lives miserable, we felt compelled to get the word out. Not all counties participate in the service; however, some have other resources they use. Please feel free to share these services amongst colleagues and customers/clients:

Property Fraud Alert

Beltrami, Big Stone, Blue Earth, Cass, Clay, Fairbault, Grant, Kandiyohi, Lincoln, Lyon, Martin, Meeker, Otter Tail, Rock, Steele, Stevens, Watonwan.







Crow Wing County Residents

SENTRILOCK & SUPRA



Providing Access to

Sentrilock for NON-Users

SentriConnect Directions
Office Staff have the ability to issue SentriConnect
Access just as they do with One-Day Codes.

How to Grant SentriConnect Access

1) Log into the SentriLock website and select the SentriConnect Tab

(Grant SentriConnect Access 1)

2) Select "Grant SentriConnect Access"

(Grant SentriConnect Access 2)

3) Add in the SentriConnect User's Email Address, the proper lockbox/property for which they have access, and the date/time the user should have access for, then select "Grant Access".

(Grant SentriConnect Access 3)

One Day Codes Still a viable option.

PLEASE remind non-sentrilock users that they must:

- · Press ENT to wake the box
- Enter the full 12 #'s
- Press ENT

If you want to provide resources to agents: Below you will find two separate videos that you can share

Video for Non-Sentrilock users

Video for GLAR Agents to grant access from their Mobile App



Supra Lockbox Single Access Instructions

Listing Agent Instructions

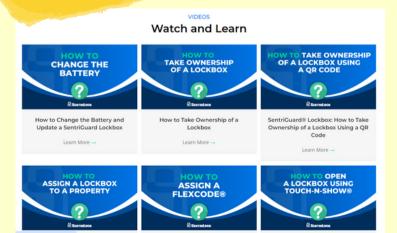
Showing Agent Instructions

LOOK!

Training Calendar

Register for a SentriLock live virtual training below

All times displayed are Eastern Time Zone





GUIDES & TRACKING

Helpful guides for you.....



Consumer Guide: Agency and Non-Agency Relationships

GET THE GUIDE



Consumer Guide: Home Inspections

SHARE TIPS NOW

HOMEOWNER MAINTENANCE



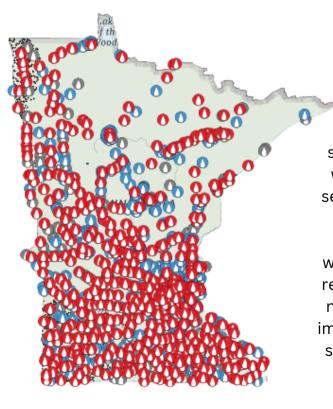
Consumer Guide: The Appraisal Process

GET THE GUIDE



What Homeowners Need to Know About Radon Tests and Radon Levels

SHARE TIPS NOW



Welcome to the Minnesota Lead Inventory Tracking Tool

This map shows the service line material for buildings connected to public water supplies. A service line is the pipe that brings water from the water main to a building. Enter an address in the search bar to find if the service line material needs to be replaced due to lead.

Residents have been or will be notified by their water system if they have a service line that needs replacement or that may need replacement. These notifications are not an indication that there is an immediate problem with their drinking water. Water systems routinely test drinking water for lead and notify residents separately if there's an issue.

MLS PRODUCTS SUPPORT

Available Support Contact Information

NorthstarMLS Help Desk

Phone: 651-251-5456 (or toll free 1-877-251-5455)

Email: help@northstarmls.com

Hours: 8am to 5pm, Monday through Friday, with after hours on-call support for system outages and log in issues.

FLEX MLS Help Desk Phone: 1-888-525-4747

Email: support@flexrmls.com

Minnesota REALTORS® Forms (Instanet)

Phone: 1-800-668-8768 Email: <u>tdsupport@lwolf.com</u> Hours: 24 hours, 7 days a week.

Showing Time

Phone: 1-800-379-0057

Email: <u>support@showingtime.com</u>

Hours: 8am to 6pm, 7 days a week. For calls after 6pm, staff will log the inquiry for their Customer Support team to

follow up with the following day during noted hours.

HomeSpotter

In app support is available.

Hours: 8am to 5pm, Monday through Friday.

Realtors Property Resource (RPR)

Phone: 1-877-977-7576

Online Help: Live chat on <u>website</u>. Hours: 24 hours, 7 days a week.

Down Payment Resource

Email: Email through <u>website</u>. Online Help Center <u>website</u>.

Hours: 8am to 5pm, Monday through Friday.

TrustFunds

Phone: 1-888-249-1616 Email: Email through website.

Hours: 8am to 5pm, Monday through Friday, and monitored evening/weekends for critical issues.

RatePlug

Phone: 1-877-710-0808 Email: Email through <u>website</u>.

Hours: 8am to 5pm, Monday through Friday, and monitored weekends for critical issues.

Infosparks

Phone: 952-908-2610

Email: Email through website.

Hours: 8am to 5pm, Monday through Friday.

ListTrac

Phone: 619-518-4296

Email: Email through website.

8am to 5pm, Monday through Friday.

Important Notice

If you use One Home for Customer/Client searches and have EVER transferred brokerages please make sure you have downloaded MLSTouch App and follow the BRANDING instructions. Otherwise, your previous brokerage will continue to show up in all of your customer/client ONE HOME search emails.

Explore our Library of Resources

Welcome to our Resource Hub! We've made resources available to support all your MLS needs. Streamline processes and make the most of our tools and technology for the betterment of our Real Estate Community.



STATUS COMPARISON CHART

Which MLS Status is in the best interest of my client?

	Coming Soon	Withheld	Temporarily Not Available for Showing (TNAS)	Active
Marketing of property allowed	✓			✓
Showings and Open Houses allowed		/ *		✓
Showing property while in this status subject to \$1,000 fine	>		>	
Listing available in Matrix for all functions (search, CMA, Hotsheets, etc.)	>		>	>
Listing viewable in Matrix Client Portals and emails	✓		✓	✓
Listing available on Broker/Agent IDX websites	✓			✓
Listing available to non-IDX third-party websites (via NorthstarMLS data feeds)				✓
Requires special seller-signed authorization form uploaded with listing	✓	>		
No limit to amount of time allowed in this Status until Expiration Date		>	✓	✓
Time in this Status limited to no more than 21 days	>			
Automatically becomes Active Status on the Availability Date you set	>			
Listing accrues Days on Market				✓
Must update Contingency field if offer accepted with Contingency	✓		✓	✓
At least one photo and all "Active" Status data fields required	>		>	>
Once listing is moved out of this Status, cannot be returned	✓	~		





Welcome your clients to OneHome— Video Tutorial

> WATCH HERE

Matrix Quick Guide for Agents

> WATCH HERE

Additional Resources for NorthstarMLS can be found:

RULES AND REGULATIONS TRAINING LIBRARY FOR BEGINNERS

TOOLS & TUTORIALS TRAINING LIBRARY FOR INTERMEDIATE USERS

PULSE PORTAL AND CE

Need to pull a copy of your CE Transcipt? Follow these few easy steps.

Go to Pulseportal.com

Here you will find that information and other services.

Follow these simple steps...

- Choose a Program "Minnesota Department of Commerce"
- Choose your Board (the profession you are in).
- To see what your current status is for licensing and class requirements, you will need your last name, Social Security#, and License#.
- Scroll down to "Other Services" and click on "Review your CE Transcript" That will open a page that shows what you have taken and what is required.

The PULSE Portal offers online licensing capabilities for the Minnesota Department of Commerce in the following industries. Real Estate, Collections, Appraiser, Abstracter, Bullion Product Dealers

If you have questions about specific licensing procedures, many of them can be answered by reviewing that specific license on our website: MN Department of Commerce - Licensing

If you have any further questions, you may contact the Licensing Division at: Phone: 651.539.1599 Email: Licensing.Commerce@state.mn.us

Education Email: Education.Commerce@state.mn.us

YOUR ASSOCIATION COMMITTEE MEMBERS

BUDGET	BYLAWS	EDUCATION	GOV AFFAIRS
Trish Tenold, liaison	Tim Nelson, Liaison	Mandy Peterson, Liaison	David Grell, Liaison
Brad Wadsten Chair	Mike O'Connell, Chair	Sandy Swanson Co Chair	Noah Goedker - Chair
Albin Kuschel	Sheila Holley	Tj Simon Co-Chair	Jed Shaw
Kevin Kruchten	Doug Zaske	Dennise Sonnee	Bill Brekken
Molly Nelson GLAR Pres	Molly Nelson, GLAR Pres	Shayna McCulloch	Tyler Hendrickson
Jim Ruttger		Kara Nosal	Doug Kern
		Molly Nelson, GLAR Pres	Molly Nelson, GLAR Pres
<u>MEMBERSHIP</u>	MLS/LOCKBOXES	SPECIAL EVENTS	RPAC
Doug Mitchell, Liaison	Tim Nelson, Liaison	Crystal Marlett, Chair	Mandy Peterson, Liaison
Malissa Tandeski, Chair	Jim Eisler	Tim Hall, Vice Chair	Molly Nelson
Benson Ringle SC	Jim Ruttger	Gloria Hedstrom, Co-Liaison	Trish Tenold
Joe Sparks SC	Molly Nelson, GLAR Pres	David Grell, Co-Liaison	Raelyn Borg
Mike Engen		Ben Berghuis	Tim Nelson
Brandon Fritz		Linda Hurst	Doug Mitchell
		Mike Engen	Gloria Hedstrom
		Molly Nelson, GLAR Pres	Theresa Bilben
			Liesa Birkemeyer
			Joseph Sparks
GLAR FOUNDATION	PUBLIC RELATIONS	TECHNOLOGY	Laurie Moe-Greer
Amy Price President	Liesa Birkemeyer, Liaison	Raelyn Borg, Liaison	
Kevin Peterson	Amy Price, Chair	Matt Wadsten, Chair	
Linda Hurst	RuthAnn Veith, Vice	**Looking for more	
Amye Miller	Jody Carley	**Tech Committee members	
RuthAnn Veith	Andrew Spicola		
Sandy Swanson			

AAC: Agent Advisory Committee

What is the AAC?: REALTORs® have a voice in helping to identify and prioritize NorthstarMLS® system improvements and enhancements. The Agent Advisory Committee (AAC) serves as that voice, representing all NorthstarMLS subscribers.

AAC Mission Statement: A group of systems users that partners with NorthstarMLS staff and validates the most relevant issues as they pertain to real estate agent tools.

NorthstarMLS Priorities: These are based on many sources, including the associations, brokers and your calls to their help desk. The AAC validates or invalidates those priorities, assists with enhancements where agent preferences are involved, and evaluates potential new agent tools.

YOUR AGENT ADVISORY COMMITTEE REPRESENTATIVES FOR GLAR:

Ronda Bjornson, Brad Wadsten and Leslie Prischmann Flugstand

2025 BOARD OF DIRECTORS

President	Molly Nelson	nelsonhomesmn@gmail.com	218-820-9002
President Elect	Doug Mitchell	doug@danearthur.com	218-820-8580
Past President	Mandy Peterson	mandy@c21brainerd.com	218-851-7800
Treasurer	Trish Tenold	trishtenold@kw.com	320-360-4687
Secretary	Raelyn Borg	raelynborg@gmail.com	218-829-2222
Director	Liesa Birkemeyer	liesabirkemeyer@gmail.com	218-513-6201
Director	Tim Nelson	tim@lakehome.com	218-829-1777
Director	Gloria Hedstrom	gloria@bollrealty.com	218-820-8580
Director	David Grell	davidgrellrealtor@gmail.com	218-831-9374
Affiiate Director	Benson Ringle	benson.ringle@supremelending.com	218-507-0429
MNR Director	Theresa Bilben	theresabilben@gmail.com	218-556-3980
MNR Director	Molly Nelson	nelsonhomesmn@gmail.com	218-820-9002
MNR Regional 1 Rep	Sandy Swanson	sandyswansonC21@gmail.com	218-839-4390



LOCAL RESOURCES

Do you or someone you know, perhaps one of your clients have needs that do not always get met? Or maybe you would like to get involved helping others?



Lakes Area













Hungry?

Need a safe place to live? Not sure where to turn for help?



Sharing Bread Soup Kitchen

Local Food Pantries
Operation Sandwich

Mustard Seed

Common Goods

Bridges of Hope

Lutheran Social Services

Habitat for Humanity

Brainerd Dorcas Thrift Store

2910B Oak Street

Brainerd, MN 56401

(218) 828-2811





Local Area Food Shelves

Akeley Food Shelf	Longville Food Shelf
Brainerd Food Shelf	Motley Food Shelf
Crosby Food Shelf	Nisswa/Pequot Lakes Food Shelf
Crossslake Food Shelf	Park Rapids Food Shelf
Emily Food Shelf	Pierz Food Shelf
Garrison Food Shelf	Pillager Food Shelf
Hackensack Food Shelf	Sebeka Food Shelf
Isle Food Shelf	Staples Food Shelf
Little Falls Food Shelf	Walker Food Shelf

Referral list for items you no longer need:

<u>Appliance, Building Materials, Furniture</u>

Lakes Area Habitat for Humanity - 218-454-8517

Baby Items

Lakes Area Pregnancy Support Center - 218-825-0793 (call to see what they are accepting)

Bikes

The Shop, M-Sat 3-8pm

Clothing & Housewares

Common Goods (Bridges of Hope), M-W-F 12pm-Full - 218-824-0923

Dorcas Thrift Store, M & TH 7-10am - 218-828-2811

Goodwill, M-Sat 9am-4:45pm - 218-829-8493

Salem West, M-F 9am-3pm - 218-534-4962

Salvation Army, W & F 10am-2pm - 218-822-3559

Electronics

The Shop, W-Sat 3-8pm - 218-454-009 (laptops, computer hard drives)

Fluorescent Bulbs

Ace Hardware - 218-829-5476 Menards - 218-825-7300

Mattresses

Salem West, M-F 9am-3pm

Paint (half gallons or frozen)

Hirshfields - 218-824-0642

Sherwin-Williams - 218-829-5705

Appliance Repair

Yde's - 218-829-5292

*Items that have had their useful life or not generally accepted by area non-profits

Landfill - 218-828-4392

(pianos/organs, sleeper sofas, chemicals, etc.)

Why would anyone want to work with a REALTOR®?

If you can't answer that in 3 seconds please feel free to use any of these resources to help you kickstart the conversation of understanding the value of a REALTOR®

- 179 Ways a REALTOR is worth every penny
- 105 Ways More







COMMUNITY HUB

The FOREWARN Community Hub includes:

- How to use FOREWARN: A quick guide to using FOREWARN.
- Activation instructions: Four easy steps to set up your account if you haven't already.
- Search tips and FAQs: How to get the most out of the app and get answers to common questions.
- Training sessions: Sign up for live training or watch the demo video.
- Videos: Watch the product video to see how FOREWARN can help protect you and your business or watch a testimonial video to see how it has helped others.