

The Greater Lakes Association of REALTORS®



REALTOR® ADVISOR

VOLUME 2018, ISSUE 9

SEPTEMBER 2018

MESSAGE FROM THE PRESIDENT

As REALTORS, we all know that moving can be bittersweet. There is no exception to this fact as we see our highly respected and accomplished Association Executive, Janie Weston, spread her wings off to the new adventure of retirement.

Janie has served our association with a passion and grace that is a rarity now days. We will miss her sorely but with great affection, wish her all the best in her new direction! We will be saying goodbye and honoring Janie the evening of Wednesday, October 17th at our annual installation of officers. We will be announcing venue and time for her Retirement Celebration as we want to make it a very special gathering so please stay tuned for more details.



As with any move the new occupant has and excitement for vision and plans of their own. It is my pleasure to introduce our new Executive Director, Dolly Matten. Her start date is Tuesday, September 4th, 2018. Some of you know her well, some are just acquainted, and others may not have had the chance to know her yet.... but mark my words, you will. This lady is a firecracker! She comes forward already a member of your association, highly qualified and organizational.

I want to thank the call/personnel committee for all the time and effort spent in hiring your new CEO. Jim Ruttger, Jeff Kruschek, Clint Nelson, Brad Wadsten, Sandy Swanson, Janie Weston, and myself. They did a fine job looking out for all your best interests throughout this hiring procedure. We will also be introducing Dolly at our annual installation.

I hope you will all come out for this greatly anticipated evening event, See you there!

Laurie A. Moe-Greer GRI*
Owner/Broker Coldwell Banker/Cedar Point Realty
218-838-7816

MESSAGE FROM YOUR CEO



In 2004, the Association was ready to become a "homeowner"! After an extensive search for a home for the Association, the Board and Brokers decided to build. They found land north of Menards in Baxter, a central location for members who travel from all areas of our Association. With a building loan from Bremer Bank, the Board was set to go. Plans were drawn up and construction started. A road had to be built for access to

the property, the land had to be cleared of trees and the building began. I spent a lot of time inspecting the process (and what do I know about building??) but wanted to be sure the contractors were working! We held a ground-breaking ceremony with many Board members present and members. It was a great time!

Now it seems like GLAR has always had its own home. It is a great facility, those who come to see it are impressed! We hold our educational classes here, events, and the building is also rented out. Brokers can use the room once a year for free and the

small conference room is available for all members to use upon request. This is your Home too!

Janie Weston-CEO, Greater Lakes Association of Realtors. 218-828-4567

The Three Wise Men Bill Rickmeyer, Roger Danielson, Marv Hoheisel



Before the paved parking lot.



Chamber Ribbon Cutting



Clearing the land



Our Building Partner



Board Members are so Excited!



GLAR building facility in Baxter

The Greater Lakes Association of Realtors is constructing an office building in Baxter to house GLAR and the Greater Lakes Multiple Listing

The 4,000-square-foot building will house three offices, a reception area, conference room and an educational unit with a kitchen. The new office is off Whispering Wood Lane in Baxter (north of Menard's).

GLAR has about 750 members in Aitkin, Cass, Crow Wing, Morrison, Mille Lacs, Hubbard and

Education in our New Building



TECHNOLOGY WORLD



SentriSmart App

I've been using the SentriSmart app since it became available to us. It has been a nice enhancement to interacting with our SentriLock boxes.

Key features that have been of great value:

- Personal 1-Day Code Generation
- Generating Property Specific 1-Day Codes for Non-Sentrilock Agents
- Generating Shackle Release Codes
- Assigning/Removing Lockbox To/From A Property
- Tracking Access to The Lockboxes Via the App's Message Center

Being able to bypass the SentriLock website; copying and pasting (example blow) a 1-day code with instructions to an agent; and assigning a lockbox to a property on location has saved a lot of time.

One caveat – the app is dependent on connectivity. We all know how spotty cell signal can be in the region. Having the SentriLock card on hand and updated as back up may be required in some instances. I will say that I have not needed to use my card since I started using the app.

Here is your one-day code for lockbox 12345678 at 123 Main Street. This code is valid on Sept 1, 2018.

1234567

- 1. Press and hold ENT key until keypad lights up
- 2. Enter the code shown above
- 3. Press the ENT key
- 4. Key door will open

Tom Sandelands - Broker/Owner Tom@SandelandsRealty.com 612-817-2129(cell) 320-684-2511(office)



Restoration 1 of Northern Minnesota is a Water, Mold, Fire, and Smoke Remediation and Reconstruction Company. We specialize in professional services using industry standards to help protect your home, business, and property in the event of a loss. Commonly specializing in flooded rooms, burst/leaking plumbing cleanup, sewer backups, fire recovery, damp environments, and mold remediation.

Our target service area is North Central MN with a radius including cities and areas surrounding the following list: Brainerd Lakes Region, Grand Rapids, Bemidji, Park Rapids, Detroit Lakes, Ottertail County Lakes, Wadena/Staples/Motley, and Little Falls.

We stand out with our prompt and professional response time, free initial inspection, thorough cleanup and dry down using industry recommended drying and cleaning practices. Being we are a licensed residential builder, we can do reconstruction back to new. Essentially our company is a one stop shop when the unexpected and unfortunate happens.

Protect and recover your investments and personal belongings while you ensure good health. We work for the customer but coordinate well with all insurance companies. Generally, it's a simple call to us to get your life headed back to before the damage happened.



Pat McBrady

Restoration 1 of Northern Minnesota

Minnesota Residential Building Contractor #BC735315

Office <u>218-216-1770</u> Cell <u>218-616-4074</u>

Email pmcbrady@restoration1.com

http://www.restoration1.com/northern-minnesota/

SEPTEMBER IS REALTOR® SAFETY MONTH

The National Association of REALTORS® has designated September as REALTOR® Safety Month. What is your association doing for Safety Month? One great way to mark this important event is with a free and informative education course.

To recognize this, Real Estate CE has designated September 24th through September 28th as Agent Safety Awareness Week. During that week, you can take the personal safety course for free.

FREE PERSONAL SAFETY COURSE

A major concern for real estate professionals is their personal safety and the safety of their clients. Many times, the agent is working alone while showing a property, holding an open house or manning a model home in a new subdivision. This situation can make an agent particularly vulnerable with respect to danger and safety issues. Busy agents sometimes forget to take some basic steps to reduce their risk of being prey to criminals.

DON'T BECOME A STATISTIC

Often working alone and showing properties to strangers makes them a target for violence and crime. The real estate industry has seen steady increases in work-related fatalities with 40 fatalities in 2015 and 65 in 2016.

KNOWLEDGE IS KEY - PROTECT YOURSELF



Did you know? You need to! Read This!

If you secure a One Time Showing Contract from a Seller who does not have their home listed, this contract DOES NOT ALLOW YOU TO OFFER REPRESENTATION! You can only offer representation with a listing contract!

Sellers need to be made aware that you, as an agent, cannot perform any of the normal duties you would perform for a Seller that has signed a listing contract because YOU DO NOT REPRESENT THEM!

It will not change a thing if an agent writes in any other language, has Sellers initial changes, etc. The risks of modifying the form in any way to imply agency to the Sellers could lead to DOC and Code of Ethics complaints as well as a lawsuit.

You, as a licensed Realtor, need to be very cautious in what you say and do when dealing with this type of contract. What you provide daily to a listed Seller cannot apply to a One Time Showing Contract.

UPCOMING GLAR EDUCATION

BE PREPARED...

DON'T WAIT UNTIL THE LAST MINUTE!

GLAR has upcoming education classes, check the schedule on the website and remember, *Ethics is*

required every two years!

IMPORTANT INFORMATIONAL WEBSITES

*Department of Commerce - www.commerce.state.mn.us

*Greater Lakes Association of REALTORS®

*Minnesota Association of REALTORS®

<u>www.mnrealtor.com</u>
*National Association of REALTORS®
www.nar.realtor

JOIN THE TEAM!

Become a Committee Member!

- Bylaws
- Budget
- Education
- Governmental Affairs
- Membership
- MLS
- Public Relations
- Special Events
- Technology

GLAR has many projects and events for you to get involved! We are always looking for fresh faces and new ideas!

Contact the Committee Chair or Janie Weston at 218-828-4567.

DATES	CLASSES	TIMES	CREDITS
Sept 26	CMA-Current Market Analysis	1:00p - 5:00p	4.00
Oct 10	Required Module-Risk Management	8:30a – 12:15p	3.75
Oct 10	You Be The Judge	1:15p – 5:00p	3.75
Oct 11	What's New 2019	8:30a – 12:15p	3.75
Oct 11	How Does This Measure Up?	1:15p – 5:00p	3.75
Oct 17	MLS Basics	1:00p – 5:00p	4.00
Oct 24	New Member Orientation	9:00a – 12:00p	3.00
Oct 24	Lets Be Professional-Ethics	1:00p – 4:00p	3.00

The above classes have been approved by the MN DOC for the number of hours specified for real estate and/or appraiser continuing education.



NEW ONLINE PROGRAM FOR GLAR MEMBERS!

If you do your education online – go to the <u>GLAR website</u>, Education and sign up with the CE SHOP for this fantastic opportunity!!!!

Package #1 & #2
For Continuing Online Education!



15 Hours of Online Education
Package #1

sponsored by the GLAR and the CE Shop

15 hours of education \$95 (savings of \$46)

MN Required Module: Risk Management
Code of Ethics: Good for your Clients & Your Business
Basics of Real Estate Taxation
Upslo Sambas Homes for Sale: Listing & Salling HUD

Uncle Sam has Homes for Sale: Listing & Selling HUD Fair Housing in MN

Offer good for ONE MONTH

October 1, 2018 - Nov 1, 2108

Available Oct 1 and take classes any time before June 30, 2019

Use Code GLAR1





15 Hours of Online Education
Package #2

sponsored by the GLAR and the CE Shop

15 hours of education \$95 (savings of \$46)

MN Required Module: Risk Management
The Code of Ethics in Action: Real-Life Applications
Form Contract to Keys: The Mortgage Process
Roadmap to Success-Business Planning for RE Pros
Minnesota Agency Law

Offer good for ONE MONTH

October 1, 2018 - Nov 1, 2108

Available Oct 1 and take classes any time before June 30, 2019

Use Code GLAR2

More fantastic opportunities on next page!

More...NEW ONLINE PROGRAM FOR GLAR MEMBERS!

If you do your education online – go to the <u>GLAR website</u>, Education and sign up with the CE SHOP for this fantastic opportunity!!!!

Package #3 & #4
For Commercial Online Education!



15 Hours of Commercial
Online Education
Package #3

sponsored by the GLAR and the CE Shop

15 hours of education \$112.50

(savings of \$37.50)

MN Required Module: Risk Management
Commercial Ethics
Determining Value of Commercial Properties
The Fundamental of Commercial RE
REAL Estate Auctions
Anatomy of Commercial Building

Offer good for ONE MONTH
Oct 1, 2018 – Nov 1, 2108
Available Oct 1 and take classes any time
before June 30, 2019

Use Code GLAR3



15 Hours of Commercial Online Education

Package #4

sponsored by the GLAR and the CE Shop

15 hours of education \$112.50

(savings of \$37.50)

MN Required Module: Risk Management Investment Strategies in Commercial RE Anatomy of Commercial Building Client Advocacy in Commercial RE Commercial Landlord Representation

> Offer good for ONE MONTH Oct 1, 2018 – Nov 1, 2108

Available Oct 1 and take classes any time before June 30, 2019

Use Code GLAR4



GLAR AFFILIATES (LOF 2)

COMPANY

A.W. Research Labs
Alder Creek Custom Cabinets
Almost Home Inspections
American National Bank
American National Bank
American National Bank
Atlas Abstract & Title
B. Johnson & Assoc., LTD

BlackRidge Bank
BlackRidge Bank
BlackRidge Bank
Brainerd Dispatch
Brainerd Savings & Loan
Brainerd Savings & Loan

Brainerd Weightloss & Wellness Center

Bremer Bank Bremer Bank

Central Choice Insurance Group Central Lakes Insurance Brokers Central Water Testing Lab

Compeer Financial

Consolidated Telecommunications Co. (CTC)

Costco Wholesale

Crow Wing County Abstract Co. Crow Wing Power Credit Union Cygneture Title Solutions

Deerwood Bank Deerwood Bank Deerwood Bank

Diversified Handyman LLC Eagle Vision Home Inspection

Edina Realty Title, Inc.

Elite Environmental Services, LLC

Elite Title & Escrow Fine Line Finishing First American Title First National Bank

First National Investment Services

Frandsen Bank & Trust

GR Promotions, A Vernon Company

HealthSource Chiropractic-Progressive Wellness

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Tad Johnson

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GLAR AFFILIATES (2 OF 2)

COMPANY

Hedlund Chiropractic
Hi-Tech Home Inspections
HomeTeam Inspection Service

Insty Prints

Insurance Advisors
Jamie Koop Insurance

Klein & Fleming Insurance Services

Lakes Appraisals, LLC

Lakes Area Habitat for Humanity

Larson Abstract Co. Leer Title Services

Mayo Creek Home Inspection Sevices Members Cooperative Credit Union Members Cooperative Credit Union

Mid MN Builders Association Mid MN Federal Credit Union Mortgage Lending Services, LLC Navigator Home Inspections

Noble Escrow & Title

Nor-Son, Inc.
Odor Eliminators
Pine Country Bank
PrimeLending
Property Source
Randall State Bank

Restoration 1 of Northern MN

RiverWood Bank ServiceMaster

Surety Home Inspection Team, LLC

Tanner Motors
The Blue i Group LLC
Tradition Mortgage

US Bank US Bank

Wells Fargo Home Mortgage

Whitebirch Home Inspection Services

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Mike Engel
Jonathan Kline
Krista Fogarty

Renee Johnson

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Katie Kapus Jackson Laurie Whitlow

Crystal Reed
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GLAR LEADERSHIP TEAM 2017 – 2018

PRESIDENT

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DIRECTOR

Pete Thomes petethomes@edinarealty.com

218-828-7000

AFFILIATE DIRECTOR

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MNAR DIRECTOR

Sandy Swanson sandra.swanson@century21.com 218-839-4390

GLAR FOUNDATION

President: Sandy Swanson; President Elect: Laurie Moe Greer: Secretary: Jennifer Werhan; Directors: Janene Imgrund, Angie Schultz & Kelly Woodman

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DIRECTOR

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DIRECTOR

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Brad Wadsten

218-828-7000

MNAR DIRECTOR

T.J. Simon tj@wolffsimonrealestate.com 218-366-1455

Code of Ethics Required Every 2 Years.



GLAR'S COMMITTEES

GLAR COMMITTEE VOLUNTEERS						
BUDGET	BYLAWS	EDUCATION	GOV AFFAIRS - RPAC			
Pete Thomes, Chair	Matt Pecarich, Chair	Renee Nieman, Chair	Dolly Matten, Chair			
Brad Wadsten, Director	Sheila Holley, Director	Angie Petersen, Director	Kevin Goedker, Director			
Albin Kuschel	Doug Zaske	Breanna Sheley	Becky Rentz			
Galen Johnson	Mike O'Connell	Colleen Goedker	Bill Brekken			
Jim Ruttger	Tim Nelson	Dennise Sonnee	Brad Wadsten			
T.J. Simon	Viny Van Roekel	Dinah Sundberg	Brian Wallin			
		Dolly Matten	Carrie Ruud			
MEMBERSHIP	MLS	Keith Schwankl	Doug Kern			
Sandy Bebler, Chair	Jim Eisler, Chair	Preston Peters				
Laurie Simonson, Director	Theresa Bilben, Director	Ronda Bjornson	SPECIAL EVENTS			
Matt Przybilla	Galen Johnson	Sandy Swanson	Mike Koop, Chair			
Raelyn Borg	Jack Antolak	Traci Balder	Shayna McCulloch, Director			
Steve Gall	Jim Ruttger		Ben Bergjuis			
Tanner Rogers	Rod Osterloh	PUBLIC RELATIONS	Carolyn Olson			
A A A		MARKETING	Jodie Garceau			
	TECHNOLOGY	Suz Pohl, Chair	Pam Braland			
	Tom Sandelands, Chair	Bill Satre, Director	Sam Horn			
	Matt Wadsten	Anthony Koop	Sindy Shanks			
	Shelly Satre	Chris Jacques	Traci Balder			
		Jenny Carlson				

Are you looking for something rewarding and would like to be amongst other great people?

Yes? Maybe? More Info?

COME VOLUNTEER WITH US!



- ~Come be on any of these committees listed above.
- ~We welcome new faces and embrace new ideas!
- ~Above is our awesome group of people that already volunteer with GLAR Committees.

Click on the application form to your right. Fill it out and email it to office@greaterlakesrealtors.com or stop by the office to drop off.

CREATING LISITNG PRESENTATIONS THAT DELIVER



Listing presentations are critical to winning new business. Only those professionals who learn proven listing strategies will earn the trust of new clients and increase their conversion rates. This course covers important skills for conducting effective listing presentations, gaining the trust of potential clients and closing the deal!

Upon the successful completion of this course, you will be able to:

- . Understand sellers' needs and motivations to provide effective guidance and counseling
- · Conduct an effective listing presentation
- . Handle seller resistance, concerns, complaints and objections to close effectively
- . Communicate effectively and consistently with sellers to provide the best service possible
- . Utilize a marketing plan and adapt marketing principles to your listings

Register at: CRS.com

https://crs.com/learn/education-catalog/ViewClass.aspx?ClassID=13245

Questions?

Contact: Cindy at CindyBramwell@EdinaRealty.com or 612-483-8438

ABOUT RRC The Residential Real Estate Council is the largest not-for-profit affiliate of the National Association of REALTORS®. We are a professional network of over 30,000 residential real estate professionals, and we provide the industry's best education, resources and networking opportunities. RRC also awards the Certified Residential Specialist® (CRS) Designation to top-producing REALTORS® who have met specific requirements related to experience, transactions and education.





For more information on other CRS courses or obtaining the CRS Designation, the premier Designation for residential real estate professionals, visit www.crs.com.

CLEAR TO CLOSE-TRANSFORMING DIFFICULT SITUATIONS...

CLEAR TO CLOSE

DOC UNE UVA CUITOSE



Transforming Difficult Situations into Profitable Deals

Instructor: Chandra Hall, CRS



Chandra is a practicing REALTOR® in addition to being an active instructor, which allows her to bring real world current experience to the classroom. In addition to being a Certified Instructor, Chandra also teaches GRI and ABR courses for real estate groups across the nation. She is the managing broker/owner of Colorado Mesa Realty, LLC, and has been recognized as the designer and creative consultant on three award winning Parade Homes in Colorado Springs.

October 18th 8:30am – 5:00pm

Presented by:

Minnesota Residential Real Estate Council

Course location:

Edina Realty 1301 Salem Rd SW Rochester, MN 55902

- \$ 99.00 RRC Member
- \$ 129.00 Non-Member

Course Credit

Individuals who take this course will earn 8 CRS Education course credits toward CRS Designation.

This educational offering is recognized by the Minnesota Commissioner of Commerce as satisfying 8 hours of credit towards continuing real estate education requirements.

This full-day course will explore strategies and best practices for transforming challenging situations into win-win outcomes. You will learn how to leverage tools, systems, and scripts to effectively manage your professional relationships with difficult buyers, sellers, appraisers, agents, and others. Attendees will leave the class with the skills to assess different personality types and effectively use appropriate communication strategies for each type. In this hands-on, highly engaging course, attendees collaborate on real-world case studies such as low offers, unresponsive agents, combative clients, ego-centric sellers, and your garden variety "problem child" to develop their own styles and techniques for transforming those difficult situations into profitable deals.

Upon the successful completion of this course, you will be able to:

- Recognize the diverse ways people think, personality types, communication styles, and how these elements impact professional relationships
- Leverage tools, systems, and scripts to effectively manage encounters with difficult clients, other agents, service providers, etc.
- Identify techniques and strategies to transform challenging situations into mutually beneficial outcomes
- · Improve your happiness factor

Register at: CRS.com

https://crs.com/learn/education-catalog/ViewClass.aspx?ClassID=13315

Questions?

Contact: Cindy at CindyBramwell@EdinaRealty.com or 612-483-8438





For more information on other RRC courses or obtaining the CRS Designation, the premier designation for residential real estate professionals, visit CRS.com.

About R

The Residential Real Estate Council is the largest not-forprofit affiliate of the National Association of REALTORS®.

With more than 34,000 agents, the Council is the leading education and networking organization for residential real estate agents.

It also awards the prestigious Certified Residential Specialist Designation® to top-producing REALTORS® who meet education, experience and transaction requirements.

Learn more about the Residential Real Estate Council and how the organization can help you today.

CRS.com

GLAR BOARD ACCEPTED MEMBERSHIP

Cody Karst – EXIT Lakes Realty Premier
Garrett Lee – Keller Williams Realty Professionals
Jeff Martin – Edina Realty, Hackensack
Jeffrey Davis – Positive Realty
Laura Pederson – RE/MAX Lakes Area Realty
Melissa Tandeski – American Nat'l Bank of Minnesota
Peggy Kelm – PK Real Estate & Appraisal Services
Stephanie Nelson – RE/MAX Lakes Area Realty

NEW GLAR APPLICATIONS

Brianna Anderson – Sandelands Realty Carol Amundson – Weichert Realty Doug Happe – EXIT Lakes Realty Premier John Groenwold – M2 Real Estate Group Karri Barrick – Help You Buy Real Estate LLC



NEW GLAR AFFILIATE APPLICATIONS

Tom Paulbeck – First National Investments Services



NO LONGER GLAR MEMBERS



Amy Wettstein – EXIT Lakes Realty Premier Bionka Chamberlin – EXIT Lakes Realty Premier Christine Mayer – EXIT Lakes Realty Premier Frank Perendy – Century 21 Land of Lakes Linda Andersen – EXIT Lakes Realty Premier Sarah Running – EXIT Lakes Realty Premier Scott Bruns – Bill Hanson Realty Teri Jo Flynn – Lakeplace.com

SAVE THE DATE

Thursday, September 13, 2018

9:00am - 5:00pm

26th Annual GLAR Golf Classic/Wall of Cheer Event

At Legacy Golf Courses at Cragen's Resort

Proceeds go to Local Food Shelves

See page:17 for details

Sunday, September 23, 2018

2:00pm - 4:00pm

GLAR Dashing Doggie Pageant COMMUNITY EVENT to raise funds for H.A.R.T.

See page: 18 for details

Tuesday, September 25, 2018

<u>11:30am - 12:30pm</u>

GLAR Brat & Weiner Wagon

All proceeds go to Local Children's Food Programs!

"See page: 19 for details

Thursday, November 29, 2018

4:30pm - 8:00pm

GLAR Holiday Party & Ugly Sweater Contest!

sponsored by Greater Lakes Associations of Realtors

Holiday Appreciation Dinner for all Realtors & Affiliates

*Details to come at later date

Friday, December 7, 2018

All Day Bell Ringing-Watch for Locations

Realtor & Affiliate Ring Day!

sponsored by Greater Lakes Associations of Realtors

Details to come at later date



26th Annual GLAR Golf Classic

When: Thursday, September 13, 2018
Where: The Legacy Courses at Cragun's



• Time: 12:00 p.m. SHARP Shotgun Start; 5:30 p.m. Prizes, Dinner

• Cost: \$75 per golfer, \$100 per sponsor

• Don't Golf? Come for dinner and the party only, \$25 each

• Quick lunch: Available for purchase at the clubhouse before T- off





• Putting Contest: 10:30 - 11:30

LIMITED TO THE FIRST 36 REGISTERED & PAID TEAMS

Sponsors - Good News! You can now reserve a golf cart in advance to keep with you during the entire tournament! Cost is \$16 per cart, payable to Cragun's on day of event. Make sure to check the line on the registration form, cart availability not guaranteed unless requested beforehand.



26th ANNUAL GLAR GOLF CLASSIC TEAM REGISTRATION FORM						
Name:	Office:					
We have a foursome Yes No						
26th ANNUAL GLAR GOLF CLASSIC SPONSOR REGISTRATION FORM						
Company:	Contact Person					
play games serve refreshments	s other-describe					
Reserve a golf cart, \$16 paid directly to Cragun's day of event						
1 FREE dinner with each paid s	ponsor, all others (including those at the holes) are \$25 each.					
PARTY ONLY @ \$25 each. (list names)						
Amount enclosed:	REGISTRATION MUST BE ACCOMPANIED BY PAYMENT.					
Send registration & payment to: For more info and questions contact:	GLAR, 15344 Pearl Drive, Baxter MN 56425 or call with CC information David Ellingson at DavidEllingson66@gmail.com , 963-9554 GLAR at office@greaterlakesrealtors.com , 828-4567					
REGISTRATION DEADLINE IS Friday SEPTEMBER 7, 2018						



SEPTEMBER 23, 2018 2:00-4:00 PM GLAR DASHING DOGGIE PAGEANT

FREE Community Event to raise funds for H.A.R.T

This year's contests will include: Best Dog Costume, Best Dog Trick, Softest Dog Ears, Longest Dog Tail, Best Dog Sitter, Faster Dog to Master. Prizes will be given out to the winners.

Registration is \$10 per dog.

Up to 25 local vendors will be set up with their Dog related items.

**All proceeds from the GLAR Dashing Doggie Pageant will go to
benefit H.A.R.T..







FUN FOR ALL

Food, Contests, Prizes, Vendors, Demonstrations

K9 Unit Demonstration

EVERYONE IS WELCOME!!!

Bring your dogs – vaccinations must be current and ALL dogs must be on leashes at all times

GREATER LAKES ASSOCIATION OF REALTORS

15344 Pearl Drive Baxter, MN 56425

218-828-4567

GreaterLakesRealtors.com

Sunday, September 23, 2018

2:00-4:00 PM



Brat and Weiner

Wagon!

Sponsors: Blackridge Bank, Costco, Culver's, GLAR Membership Committee

Treat your Office to a fresh grilled lunch, delivered by GLAR members, on September 25, 2018!

All Proceeds go to... Local Children's

Food Programs!

- Hot Dog & Chip & Cookie \$5.00
- Brat & Chip & Cookie \$6.00

Must Pre-Order: Call GLAR with your order, payment required at the time of order (Visa or MasterCard) We will deliver your lunch to your office on the 25th or feel free to come have lunch with us here at GLAR starting at 11:30!

If having lunch at GLAR, advance order required also. Beverages will be available for purchase.



Brat and Weiner Wagon Order Form- Delivery September 25th

Yes! Please deliver our order, between 11:30-12:30 pm

We will deliver within a 50 mile radius of the GLAR Office!!

Contact: _____ Phone: _____

___ Hotdogs ____ Brats Extra Donation \$____ Total Due: \$____

Deliver To: _____

Address City

Order deadline is September 17th. Payments required at the time of order!

August 2018 S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31

GREATER LAKES ASSOCIATION OF REALTORS

SEPTEMBER 2018

 October 2018

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	SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
							1
	2	3	4	5	6	7	8
2	Labor D	OFFICE IS CLOSED					
	9	10	11	12	13	14	15
		10AM Special Events Meeting (Golf)			OFFICE IS CLOSED 9am-5pm GLAR Golf Tourney at Legacy Golf Courses		
	16	17	18	19		21	22
				GLAR Board of Directors Election Closes Today	Committee Meetings 8:30am: Budget, 9:00am: Membership, Special Events, Technical 10:15am Board of Directors Meeting		
	23	24	25	26	27	28	29
DAS	M-4PM SHING DOGGY CEANT @ GLAR		11:30AM-12:30PM BRAT AND WEINER WAGON	1PM-5PM CMA-Current Market Analysis			