



# The Greater Lakes Association of REALTORS®



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REALTOR® ADVISOR

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## MESSAGE FROM THE PRESIDENT

*Happy Thanksgiving GLAR Association Members!*

It is amazing to see that it is November already but a time of giving thanks to so many things both family and work related.

Thank you to all that came to welcome the 2018/2019 GLAR Board at the Installation of Officers in October and the warm welcome we all received.

The Board Team has hit the ground running and we have had a board meeting to set the strategic plans and establish the committee chairs that will help us achieve our goals with the help from all of you in the Association. The Board Team attended an all-day leadership conference in St. Cloud to introduce us to the hot topics in our profession with a focus on how we show value to be a member of the GLAR Association.

This week The Board Team will be off to Boston for the National Association of Realtors Convention. We are excited to bring you back information from the seminars that we will be attending daily....look for these recaps in the future newsletters.

As busy as we are in our lives and especially at this time of year...please stop and reach out to one another to say....Thank You and you are appreciated for everything that you bring to the Association.

*Happy Thanksgiving and Be Safe!*  
Sandy Swanson-President



## MESSAGE FROM YOUR CEO

# HAPPY THANKSGIVING

Not only are the season's changing but so are the faces at the Greater Lakes Association of Realtors. It has been both, exciting and exhausting, learning the processes of the association. I'll say this, "...Janie made it look easy 😊."

Please be patient with us. Christy, April, and I are eagerly working to find our groove and we hope that you will not see much of a disruption in service. We look forward to working with all our Realtor and Affiliate Members. We welcome suggestions, encourage discussions, and are receptive to new ideas.

I'll be attending the National Association of Realtors convention this week and am looking forward to sharing much of the information I bring back.

The Greater Lakes Association of REALTOR recognizes people who have made a significant contribution to the Association. Is there someone you would like to recommend for the honor?

Please take a moment to nominate someone in the categories listed below.  
**Deadline is Friday, November 16, 2018.**

- [Affiliate Nomination Form](#)
- [Citizen Nomination Form](#)
- [Realtor Nomination Form](#)

Dolly Matten  
Executive Director of GLAR  
218-828-4567

### Become a Committee Member!

\*Bylaws      \*Budget      \*Education      \*Governmental Affairs      \*Technology  
\*Membership \*MLS      \*Public Relations      \*Special Events

Greater Lakes Association of Realtors has many projects and events for you to get involved! We are always looking for fresh faces and new ideas! Contact the Committee Chair at: 218-828-4567.

# Join us for the *Holiday* Party at Grand View Lodge Grand Ballroom!

TIS THE SEASON TO BE...

**UGLY!**

DRESS TO IMPRESS IN YOUR HOLIDAY WORST!



## UGLY CHRISTMAS SWEATER CONTEST

**Thursday, November 29, 2018**

4:30-5:30pm **SOCIAL HOUR!**

5:30-6:30pm *Dinner* **\$36**

6:30-8:00pm **ENTERTAINMENT**

IS BY **CRIMSON HYPNOSIS SHOW!**

Buffet: Fresh Gourmet Breads & Butter;

Grand View Salad, Caramelized Pear Salad,  
Manchego, Walnuts, Sherry Vinaigrette

Bacon Wrapped Pork Tenderloin, Sour Cherry  
Glaze, Braised Short Ribs, Spicy Curried Fried  
Onions, Creamy Polenta,

Choice of Roast Potato Medley, Honey  
Whipped Yams or Brussel Sprouts & Baby  
Carrots

Entertainment Sponsored by:

**MEMBERS COOPERATIVE CREDIT UNION** (*Many Thanks!*)

(PLEASE RSVP BY WEDNESDAY, NOVEMBER 21, 2018. THANK YOU!)  
PRICE \$36.00 PER PERSON. *FULL TABLES OF 10 MAY BE RESERVED*

Name(s): \_\_\_\_\_

\$36.00 X \_\_\_\_\_ per person = Total Due \$\_\_\_\_\_

Payment Method: \_\_\_ Check \_\_\_ Credit Card (Visa/Mastercard)

- Please call GLAR with Credit Card information, 218-828-4567.
- Email form to [office@greaterlakesrealtors.com](mailto:office@greaterlakesrealtors.com) or mail to GLAR, 15344 Pearl Dr, Baxter MN 56425
- *Payment must accompany registration*
- Visa & MasterCard accepted.

Holiday Party & Ugly Sweater Contest is Sponsored by the *Greater Lakes Associations of Realtors*

## UPCOMING GLAR EDUCATION

<b>DATES</b>	<b>CLASSES</b>	<b>TIMES</b>	<b>CREDITS</b>
Nov 7	<a href="#">Instanet</a>	9:00a – 12:00p	3.00
Nov 7	<a href="#">Electronic Signatures for Real Estate</a>	1:00p – 3:30p	2.50
Nov 13	<a href="#">Comparitive Maret Analysis</a>	1:00p – 5:00p	4.00
Nov 14	<a href="#">Required Module-Risk Management</a> *	8:30a – 12:15p	3.75
Nov 14	<a href="#">You Be The Judge</a> *	1:15p – 5:00p	3.75
Nov 15	<a href="#">What's New 2019</a> *	8:30a – 12:15p	3.75
Nov 15	<a href="#">How Does This Measure Up?</a> *	1:15p – 5:00p	3.75
Nov 19	<a href="#">Lets Be Professional-Ethics</a>	1:00p – 4:00p	3.00
Dec 6	<a href="#">Instanet</a>	9:00a – 12:00p	3.00
Dec 6	<a href="#">Electronic Signatures for Real Estate</a>	1:00p – 3:30p	2.50

**\* November 14 & 15 classes are held at Izatys Resort.**

*The above classes have been approved by the MN DOC for the number of hours specified for CE.*

### **ARE YOU PREPARED?**

GLAR has upcoming education classes, check the schedule on the website and remember, *Ethics is required every two years!*

### **IMPORTANT INFORMATIONAL WEBSITES**

\*Department of Commerce -  
[www.commerce.state.mn.us](http://www.commerce.state.mn.us)

\*Greater Lakes Association of REALTORS®  
[www.greatlakesrealtors.com](http://www.greatlakesrealtors.com)

\*Minnesota Association of REALTORS®  
[www.mnrealtor.com](http://www.mnrealtor.com)

\*National Association of REALTORS®  
[www.nar.realtor](http://www.nar.realtor)

All Meetings and Education are held at GLAR unless otherwise noted

## GLAR AFFILIATES

**COMPANY**

A.W. Research Labs  
 Alder Creek Custom Cabinets  
 Almost Home Inspections  
 American National Bank  
 American National Bank  
 American National Bank  
 American National Bank NW  
 Atlas Abstract & Title  
 B. Johnson & Assoc., LTD  
 BlackRidge Bank  
 BlackRidge Bank  
 BlackRidge Bank  
 Brainerd Dispatch  
 Brainerd Savings & Loan  
 Brainerd Savings & Loan  
 Brainerd Savings & Loan  
 Brainerd Savings & Loan  
 Brainerd Weightloss & Wellness Center  
 Bremer Bank  
 Bremer Bank  
 Central Choice Insurance Group  
 Central Lakes Insurance Brokers  
 Central Water Testing Lab  
 Compeer Financial  
 Consolidated Telecommunications Co. (CTC)  
 Costco Wholesale  
 Crow Wing County Abstract Co.  
 Crow Wing Power Credit Union  
 Cygneture Title Solutions  
 Deerwood Bank  
 Deerwood Bank  
 Deerwood Bank  
 Diversified Handyman LLC  
 Eagle Vision Home Inspection  
 Edina Realty Title, Inc.  
 Elite Environmental Services, LLC  
 Elite Title & Escrow  
 Fine Line Finishing  
 First American Title  
 First National Bank  
 First National Investment Services  
 Frandsen Bank & Trust  
 GR Promotions, A Vernon Company  
 HealthSource Chiropractic-Progressive Wellness

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 Jennifer Carlson  
 Joseph Sparks  
 Maria Orłowski  
 Mike Kuck  
 Angela Remmick  
 Gary Johnson  
 Brandon Larson  
 Brian Sedlachek  
 Shane Paskey  
 Margaret Devorak  
 Jodie Garceau  
 Andy Isackson  
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Hedlund Chiropractic  
 Hi-Tech Home Inspections  
 HomeTeam Inspection Service  
 Hubbard Radio-Brainerd  
 Insty Prints  
 Insurance Advisors  
 Jamie Koop Insurance  
 Klein & Fleming Insurance Services  
 Lakes Area Habitat for Humanity  
 Larson Abstract Co.  
 Leer Title Services  
 Mayo Creek Home Inspection Services  
 Members Cooperative Credit Union  
 Members Cooperative Credit Union  
 Mid MN Builders Association  
 Mid MN Federal Credit Union  
 Mortgage Lending Services, LLC  
 Navigator Home Inspections  
 Neighborhood National Bank  
 Noble Escrow & Title  
 Nor-Son, Inc.  
 Odor Eliminators  
 Pine Country Bank  
 Pro-Tech Home Inspections  
 PrimeLending  
 Property Source  
 Randall State Bank  
 Restoration 1 of Northern MN  
 RiverWood Bank  
 ServiceMaster  
 Surety Home Inspection Team, LLC  
 The Blue i Group LLC  
 Tradition Mortgage  
 US Bank  
 US Bank  
 Wells Fargo Home Mortgage  
 Whitebirch Home Inspection Services

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*Code of Ethics Required  
Every 2 Years.*

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## GLAR'S COMMITTEES

GLAR COMMITTEE VOLUNTEERS			
<b>BUDGET</b>	<b>BYLAWS</b>	<b>EDUCATION</b>	<b>GOV AFFAIRS – RPAC</b>
Pete Thomes, Treasurer/Liaison	Sheila Holley, Past President Rep.	Angie Peterson, Director/Liaison	Brad Wadsten, Director/Liaison
Kevin Kruchten, Director/Liaison	Doug Zaske	Breanna Sheley	Becky Rentz
Albin Kuschel	Mike O'Connell	Colleen Goedker	Bill Brekken
Galen Johnson	Tim Nelson	Dennise Sonnee	Brad Wadsten
Jim Ruttger	Viny Van Roekel	Dinah Sundberg	Brian Wallin
T.J. Simon	Matt Pecarich	Keith Schwankl	Carrie Ruud
Pete Thomes		Preston Peters	Doug Kern
	<b>MLS</b>	Ronda Bjornson	Kevin Goedker
<b>MEMBERSHIP</b>		Sandy Swanson	
	Theresa Bilben, Director/Liaison	Traci Balder	
Laurie Simonson, Director/Liaison	Galen Johnson	Renee Nieman	<b>SPECIAL EVENTS</b>
Matt Przybilla	Jack Antolak		
Raelyn Borg	Jim Ruttger		Sandy Bebler, Director/Liaison
Steve Gall	Rod Osterloh	<b>PUBLIC RELATIONS</b>	Ben Bergjuis
Tanner Rogers	Jim Eisler	<b>MARKETING</b>	Carolyn Olson
Sandy Bebler			Dan Evans
	<b>TECHNOLOGY</b>	Mark Pietig, Director	Jodie Garceau
		Anthony Koop	Pam Braland
	Matt Wadsten	Chris Jacques	Sam Horn
	Shelly Satre	Jenny Carlson	Sindy Shanks
	Eli Kohorst	Suz Polh	Traci Balder
	Tom Sandelands	Bill Satre	Mike Koop
			Shayna McCulloch

COME VOLUNTEER WITH US!

Are you looking for something rewarding to do and would like to be amongst other great people? Not sure what it involves, ask any one of the volunteers above for more information.

\*Come be on any of these committees listed above.

\*We welcome new faces and embrace new ideas!

\*Above is our awesome group of people that already volunteer with GLAR's Committees.



Click on the application form to your right. Fill it out and email it to [office@greaterlakesrealtors.com](mailto:office@greaterlakesrealtors.com) or stop by the office to drop off.



## GLAR BOARD ACCEPTED MEMBERSHIP



Amanda Polito – Keller Williams Realty Professionals  
 Brooke Novak – EXIT Lakes Realty Premier  
 Colton Maher – Woods to Water Real Estate  
 Dan Evans – Keller Williams Realty Professionals  
 Eli Kohorst – Kurilla Real Estate  
 Jill Bieloh – Bill Hansen Realty  
 Karin Nelson – M2 Real Estate Group Inc  
 Madison Arens – Kurilla Real Estate  
 Reed Franklin – EXIT Lakes Realty Premier

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**New GLAR Applications**


Jodi Carley – Weichert Realtors Tower Properties  
 Kristina Foster – Positive Realty  
 Jeff Hilborn – Hubbard Radio Brainerd  
 Erin Holmes – Legacy Real Estate Group  
 Mike Kuck – Brainerd Savings & Loan  
 Cindy Bisping – Lakeplace.com  
 Bill Lewis – Pro-Tech Home Inspections  
 Chasidy Greenwaldt – EXIT Lakes Realty Premier

**New MLS Only Applications**

John Murphy – eXp Realty North

**Members on The Move**

Joseph Sparks – Brainerd Savings & Loan

**No Longer GLAR Members**

Dolly Matten – Edina Realty  
 Melanie Peterson – Lakes Appraisals  
 Pamala Kay-Williams – Edina Realty  
 Charles Emery – Moran Realty  
 Chad Moore – Lakeplace.com  
 Kathleen Dusterhoft – Edina Realty  
 Roger Forlund – Westwood Realty (MLS Only)  
 Bonnielyn Witt – Cedar Point Realty-Walker  
 Doug Happe – EXIT Lakes Realty Premier  
 Rick Hillard – Edina Realty  
 Randy Lee – Edina Realty  
 Tamara Adams – EXIT Realty Nexus  
 Jeff Davis – Positive Realty  
 Nick Heinen – Edina Realty  
 Maryls Meyer – Positive Realty  
 Eric Montague – Alpha Appraisal  
 Craig Stamp – EXIT Lakes Realtors Premier  
 Stephanie Thurlow – Edina Realty  
 Debbie Wussow – RE/MAX Lakes Area Realty

