



Greater Lakes Association of REALTORS®

Local Market Update
by School District
and Waterfront Type for
November 2015

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Index

District	Page Number
Aitkin	Page 4
Hill City	Page 5
McGregor	Page 6
Bemidji	Page 7
Walker Hackensack Akeley	Page 8
Cass Lake Bena	Page 9
Pillager	Page 10
Northland Community School	Page 11
Brainerd	Page 12
Crosby Ironton	Page 13
Pequot Lakes	Page 14
Osakis	Page 15
Laporte	Page 16
Nevis	Page 17
Park Rapids	Page 18
Isle	Page 19
Princeton	Page 20
Onamia	Page 21

Index (cont.)

District	Page Number
Little Falls	Page 22
Pierz	Page 23
Royalton	Page 24
Swanville	Page 25
Upsala	Page 26
Bertha Hewitt	Page 27
Browerville	Page 28
Verndale	Page 29
Sebeka	Page 30
Menahga	Page 31
Milaca	Page 32
Wadena Deer Creek	Page 33
Staple Motley	Page 34
Pine River Backus	Page 35
Long Prairie Grey Eagle	Page 36
Eagle Valley	Page 37
Contact Us	Page 38

Aitkin School District

	December 2014 to November 2015	
Aitkin-ISD 001	Non-Waterfront	Waterfront
New Listings	139	249
Inventory of Homes for Sale	65	145
Pending Sales	69	122
Closed Sales	66	129
Average Days on Market	200	259
Average Sales Price	\$119,427	\$208,983
Month's Supply of Homes for Sale	11	14.6

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Hill City School District

	December 2014 to November 2015	
Hill City- ISD 002	Non-Waterfont	Waterfront
New Listings	2	6
Inventory of Homes for Sale	2	5
Pending Sales	0	2
Closed Sales	0	2
Average Days on Market	-	342
Average Sales Price	-	\$312,000
Month's Supply of Homes for Sale	-	5.4

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

McGregor School District

	December 2014 to November 2015	
McGregor- ISD 004	Non-Waterfront	Waterfront
New Listings	78	161
Inventory of Homes for Sale	54	122
Pending Sales	32	62
Closed Sales	35	61
Average Days on Market	245	241
Average Sales Price	\$94,296	\$217,837
Month's Supply of Homes for Sale	22	25.6

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Bemidji School District

	December 2014 to November 2015	
Bemidji- ISD 031	Non-Waterfront	Waterfront
New Listings	22	8
Inventory of Homes for Sale	9	4
Pending Sales	11	4
Closed Sales	9	4
Average Days on Market	125	179
Average Sales Price	\$105,377	\$209,750
Month's Supply of Homes for Sale	5.2	3.3

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Walker – Hackensack – Akeley School District

	December 2014 to November 2015	
Walker-Hackensack-Akeley - ISD 113	Non-Waterfront	Waterfront
New Listings	97	224
Inventory of Homes for Sale	47	140
Pending Sales	53	130
Closed Sales	48	132
Average Days on Market	199	225
Average Sales Price	\$127,184	\$291,215
Month's Supply of Homes for Sale	10.8	12.8

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Cass Lake - Bena School District

	December 2014 to November 2015	
Cass Lake/Bena-ISD 115	Non-Waterfront	Waterfront
New Listings	5	23
Inventory of Homes for Sale	3	15
Pending Sales	4	10
Closed Sales	4	10
Average Days on Market	186	172
Average Sales Price	\$50,867	\$292,667
Month's Supply of Homes for Sale	2.6	9.1

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greatlakesrealtors.com.

Pillager School District

	December 2014 to November 2015	
Pillager - ISD 116	Non-Waterfront	Waterfront
New Listings	86	100
Inventory of Homes for Sale	32	59
Pending Sales	55	50
Closed Sales	55	50
Average Days on Market	137	222
Average Sales Price	\$200,179	\$348,368
Month's Supply of Homes for Sale	6.7	15.1

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Northland Community Schools

	December 2014 to November 2015	
Northland Community- ISD 118	Non-Waterfont	Waterfront
New Listings	73	232
Inventory of Homes for Sale	41	137
Pending Sales	38	111
Closed Sales	37	109
Average Days on Market	232	231
Average Sales Price	\$94,932	\$263,688
Month's Supply of Homes for Sale	14.2	17.5

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Brainerd School District

Brainerd School District ISD 181	December 2014 to November 2015	
	Non-Waterfront	Waterfront
New Listings	806	404
Inventory of Homes for Sale	247	190
Pending Sales	598	210
Closed Sales	576	206
Average Days on Market	100	191
Average Sales Price	\$148,574	\$344,335
Month's Supply of Homes for Sale	5.4	11.0

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Crosby – Irononton School District

Crosby - Irononton - ISD 182	December 2014 to November 2015	
	Non-Waterfront	Waterfront
New Listings	169	210
Inventory of Homes for Sale	68	113
Pending Sales	110	98
Closed Sales	102	100
Average Days on Market	154	224
Average Sales Price	\$111,237	\$283,316
Month's Supply of Homes for Sale	8.3	13.0

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Pequot Lakes School District

	December 2014 to November 2015	
Pequot Lakes - ISD 186	Non-Waterfront	Waterfront
New Listings	231	326
Inventory of Homes for Sale	85	193
Pending Sales	141	163
Closed Sales	139	154
Average Days on Market	160	248
Average Sales Price	\$172,277	\$373,504
Month's Supply of Homes for Sale	6.9	15.1

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Osakis School District

	December 2014 to November 2015	
Osakis- ISD 213	Non-Waterfront	Waterfront
New Listings	6	27
Inventory of Homes for Sale	1	13
Pending Sales	4	5
Closed Sales	4	6
Average Days on Market	79	199
Average Sales Price	\$165,250	\$153,333
Month's Supply of Homes for Sale	0.6	8.7

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Laporte School District

	December 2014 to November 2015	
Laporte- ISD 306	Non-Waterfront	Waterfront
New Listings	12	34
Inventory of Homes for Sale	5	17
Pending Sales	6	10
Closed Sales	6	10
Average Days on Market	127	268
Average Sales Price	\$87,616	\$253,800
Month's Supply of Homes for Sale	2.9	8.8

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Nevis School District

	December 2014 to November 2015	
Nevis - ISD 308	Non-Waterfront	Waterfront
New Listings	35	87
Inventory of Homes for Sale	19	50
Pending Sales	23	49
Closed Sales	22	48
Average Days on Market	223	207
Average Sales Price	\$129,645	\$243,269
Month's Supply of Homes for Sale	8.4	13.2

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Park Rapids School District

	December 2014 to November 2015	
Park Rapids - ISD 309	Non-Waterfront	Waterfront
New Listings	160	177
Inventory of Homes for Sale	75	101
Pending Sales	97	82
Closed Sales	95	83
Average Days on Market	143	270
Average Sales Price	\$125,148	\$316,712
Month's Supply of Homes for Sale	9.5	14.8

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Isle School District

	December 2014 to November 2015	
Isle- ISD 473	Non-Waterfront	Waterfront
New Listings	75	102
Inventory of Homes for Sale	33	67
Pending Sales	39	31
Closed Sales	42	31
Average Days on Market	158	220
Average Sales Price	\$95,103	\$198,002
Month's Supply of Homes for Sale	10.8	30.8

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Princeton School District

	December 2014 to November 2015	
Princeton- ISD 477	Non-Waterfont	Waterfront
New Listings	424	83
Inventory of Homes for Sale	93	25
Pending Sales	315	49
Closed Sales	296	47
Average Days on Market	83	121
Average Sales Price	\$173,005	\$240,296
Month's Supply of Homes for Sale	3.8	6.3

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Onamia School District

Onamia- ISD 480	December 2014 to November 2015	
	Non-Waterfront	Waterfront
New Listings	80	108
Inventory of Homes for Sale	36	59
Pending Sales	44	54
Closed Sales	43	53
Average Days on Market	131	263
Average Sales Price	\$88,221	\$192,758
Month's Supply of Homes for Sale	9.5	12.7

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Little Falls School District

	December 2014 to November 2015	
Little Falls - ISD 482	Non-Waterfront	Waterfront
New Listings	290	42
Inventory of Homes for Sale	99	20
Pending Sales	211	19
Closed Sales	208	20
Average Days on Market	147	164
Average Sales Price	\$125,257	\$190,038
Month's Supply of Homes for Sale	5.8	8.7

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Pierz School District

	December 2014 to November 2015	
Pierz - ISD 484	Non-Waterfront	Waterfront
New Listings	36	13
Inventory of Homes for Sale	13	5
Pending Sales	28	6
Closed Sales	22	6
Average Days on Market	117	153
Average Sales Price	\$143,059	\$235,358
Month's Supply of Homes for Sale	4.5	4.3

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Royalton School District

	December 2014 to November 2015	
Royalton- ISD 485	Non-Waterfront	Waterfront
New Listings	34	15
Inventory of Homes for Sale	12	5
Pending Sales	20	10
Closed Sales	19	18
Average Days on Market	102	214
Average Sales Price	\$148,824	\$266,525
Month's Supply of Homes for Sale	4.2	3.3

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Swanville School District

	December 2014 to November 2015	
Swanville- ISD 486	Non-Waterfont	Waterfront
New Listings	16	18
Inventory of Homes for Sale	6	10
Pending Sales	9	6
Closed Sales	8	6
Average Days on Market	202	267
Average Sales Price	\$155,425	\$205,667
Month's Supply of Homes for Sale	3.5	7.5

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Upsala School District

	December 2014 to November 2015	
Upsala- ISD 487	Non-Waterfront	Waterfront
New Listings	23	6
Inventory of Homes for Sale	9	2
Pending Sales	12	4
Closed Sales	12	5
Average Days on Market	169	340
Average Sales Price	\$125,900	\$219,500
Month's Supply of Homes for Sale	5.2	2.3

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Bertha - Hewitt School District

Bertha/Hewitt- ISD 786	December 2014 to November 2015	
	Non-Waterfront	Waterfront
New Listings	15	2
Inventory of Homes for Sale	7	1
Pending Sales	8	1
Closed Sales	7	1
Average Days on Market	189	278
Average Sales Price	\$74,271	\$139,000
Month's Supply of Homes for Sale	5.4	-

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Browerville School District

	December 2014 to November 2015	
Browerville- ISD 787	Non-Waterfront	Waterfront
New Listings	18	15
Inventory of Homes for Sale	6	7
Pending Sales	11	2
Closed Sales	10	3
Average Days on Market	156	278
Average Sales Price	\$106,115	\$146,667
Month's Supply of Homes for Sale	4.5	3.9

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Verndale School District

	December 2014 to November 2015	
Verndale- ISD 818	Non-Waterfont	Waterfront
New Listings	21	2
Inventory of Homes for Sale	8	1
Pending Sales	5	-
Closed Sales	4	1
Average Days on Market	172	105
Average Sales Price	\$123,250	\$162,000
Month's Supply of Homes for Sale	8.3	-

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Sebeka School District

	December 2014 to November 2015	
Sebeka- ISD 820	Non-Waterfront	Waterfront
New Listings	22	4
Inventory of Homes for Sale	10	1
Pending Sales	14	2
Closed Sales	13	2
Average Days on Market	168	159
Average Sales Price	\$115,285	\$145,000
Month's Supply of Homes for Sale	7.3	0.8

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Menahga School District

Sebeka- ISD 820	December 2014 to November 2015	
	Non-Waterfront	Waterfront
New Listings	36	23
Inventory of Homes for Sale	16	13
Pending Sales	21	12
Closed Sales	23	11
Average Days on Market	167	222
Average Sales Price	\$98,194	\$141,582
Month's Supply of Homes for Sale	6.4	8.5

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Milaca School District

	December 2014 to November 2015	
Milaca- ISD 912	Non-Waterfront	Waterfront
New Listings	219	35
Inventory of Homes for Sale	63	11
Pending Sales	153	26
Closed Sales	142	26
Average Days on Market	103	113
Average Sales Price	\$133,066	\$177,788
Month's Supply of Homes for Sale	5.8	5.6

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Wadena – Deer Creek School District

Wadena-Deer Creek - ISD 2155	December 2014 to November 2015	
	Non-Waterfront	Waterfront
New Listings	93	0
Inventory of Homes for Sale	23	0
Pending Sales	43	0
Closed Sales	32	0
Average Days on Market	55	-
Average Sales Price	\$93,975	-
Month's Supply of Homes for Sale	9.7	-

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Staples – Motley School District

Staples - Motley - ISD 2170	December 2014 to November 2015	
	Non-Waterfront	Waterfront
New Listings	142	92
Inventory of Homes for Sale	76	43
Pending Sales	78	34
Closed Sales	78	35
Average Days on Market	162	173
Average Sales Price	\$107,359	\$194,180
Month's Supply of Homes for Sale	11.3	10.9

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Pine River – Backus School District

	December 2014 to November 2015	
Pine River - Backus - ISD 2174	Non-Waterfront	Waterfront
New Listings	122	176
Inventory of Homes for Sale	52	95
Pending Sales	86	85
Closed Sales	82	78
Average Days on Market	181	227
Average Sales Price	\$110,306	\$288,761
Month's Supply of Homes for Sale	8.0	13.9

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Long Prairie - Grey Eagle School District

	December 2014 to November 2015	
Long Prairie/Grey Eagle-ISD 2753	Non-Waterfront	Waterfront
New Listings	106	28
Inventory of Homes for Sale	37	12
Pending Sales	73	8
Closed Sales	66	10
Average Days on Market	112	206
Average Sales Price	\$113,426	\$315,590
Month's Supply of Homes for Sale	7.2	8.7

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Eagle Valley School District

	December 2014 to November 2015	
Eagle Valley- ISD 2759	Non-Waterfont	Waterfront
New Listings	16	-
Inventory of Homes for Sale	5	-
Pending Sales	13	-
Closed Sales	10	-
Average Days on Market	153	-
Average Sales Price	\$68,000	-
Month's Supply of Homes for Sale	3.1	-

All data from NorthstarMLS. Data deemed reliable but not guaranteed. Powered by 10K Research and Marketing. For more information contact your local REALTOR®. A roster of our members can be found at www.greaterlakesrealtors.com.

Greater Lakes Association of REALTORS®

15344 Pearl Drive

Baxter, MN 56425

office@greaterlakesrealtors.com

Phone: (218)828-4567

Fax: (218)829-8178