

It's All About Septics

Tom Esperson

January 25, 2007 9:00 am - 12:00 pm

Becky Butcher, Bremer Bank, Sponsor

Why would you be inclined to listen to a licensed septic inspector? Selling a home with a septic system means that you need to know something about how a septic system works, selling land that needs a septic system, or is the septic system in compliance?

CMA's For Dummies

Denny Montegue

January 25, 2007 12:30 pm - 4:30 pm

Becky Butcher, Bremer Bank, Sponsor

Just kidding! This class is designed to take the guess work out of doing a market analysis, how to make adjustments, and what to look for in comparables. Learn adjustment costs for used home replacements, garage rates, flats or extra feature adjustments, physical depreciation, and increase factors for your CMA.



Individual Sewage Treatment Systems

Kevin Kloepner

April 18, 2007 12:30 am - 4:15 pm

Wells Fargo Home Mortgage, Sponsor

Why do REALTORS® and Appraisers need to know about septic systems? Buyers want a home that has a septic system that works. Learn about the changes to the rules that will affect your clients. New code changes will be in place January 2007. *This class will be held at The Bear Paws, Hackensack.*

USPAP

Susan Barkalow

May 30, 2007 8:30 am - 5:00 pm

This class is the required Appraiser course. Susan will cover the USPAP structure and give an overview of the recent changes. Find out the USPAP myths, misconceptions, common errors and deficiencies.

Houses: Is This Legal?

Barry Strand, ProSource

June 6, 2007 8:30 am - 5:00 pm

Erna Folta, First Federal Savings & Loan, Sponsor

New disclosure requirements about permits for home repairs, remodeling and construction place sellers in a quandary. On some properties the previous owner performed his own remodeling. On others, the previous owners withheld this information. And many homeowners

believe a permit is not required for something simple. This class addresses the confusion about permits and code compliance. While specifics may differ from city to city, the requirement for the licensed contractor and the homeowner is the same. Using case studies and examples, you'll learn to sort through the bureaucracy.

Education Cards

Purchase an education card, (\$80 for new members, \$110 for current members) which entitles you to attend all the listed classes, or you may pay per credit hour (\$12.50 members, \$15.00 non members).

Pre-registration is required, sign up on the GLAR website, greaterlakesrealtors.com.

Code of Ethics 9:00 - 12:30 pm

All Appraisers must attend within 90 days of application approval.

October 27, 2006 I Like It Like That, Sponsor
January 24, 2007 Atlas Abstract, Sponsor
April 25, 2007 I Like It Like That, Sponsor
July 26, 2007 I Like It Like That, Sponsor
October 25, 2007 I Like It Like That, Sponsor

The NAR Code of Ethics is the basis of conduct for members. Review the Code through the rules and case studies. The MNAR forms protect buyers, sellers and agents. Learn how to fill out the forms for the protection of all. The MLS is the tool that allows agents to help buyers and sellers expedite their search in the transaction of selling or buying a home. Learn the rules of the road. This class fulfills the NAR requirement of the Code of Ethics. This class is held in conjunction with the REALTOR® New Member Orientation. *Appraisers are required to attend only the Ethics portion.*

**The MLS Connection
Paragon Classes**

All computer classes are held at the Association Office.

Beginner 9:00 - 12:00
Nov 15, 2006; Jan 31, 2007, Mar 21, May 23,
July 19, Sept 6

Advanced 9:00 - 12:00
Dec 7, 2006; Feb 7, 2007, Apr 26, June 21,
Aug 8, Oct 17

**2006-2007 Appraiser
Continuing Education Schedule**

12-07-06	MLS Connection-Advanced	3
01-24-07	Ethics	0
01-25-07	It's All About Septics	3
01-25-07	CMAs for Dummies	4
01-31-07	MLS Connection-Beginner	3
02-07-07	MLS Connection-Advanced	3
03-21-07	MLS Connection-Beginner	3
04-18-07	Individual Sewage Treatment Systems	3.75
04-25-07	Ethics	0
04-26-07	MLS Connection-Advanced	3
05-23-07	MLS Connection-Beginner	3
05-30-07	USPAP	8
06-06-07	House: Is This Legal?	7.5
06-21-07	MLS Connection-Advanced	3
07-19-07	MLS Connection-Beginner	3
07-26-07	Ethics	0
08-08-07	MLS Connection-Advanced	3
09-06-07	MLS Connection-Beginner	3
10-17-07	MLS Connection-Advanced	3
10-25-07	Ethics	0

*All Continuing Education classes will be held at the Association Office, unless otherwise noted.
Thank You to the sponsors, who provide refreshments and lunch.*

The Greater Lakes
Association of REALTORS®

2006-2007

APPRAISERS

**Continuing
Education
Schedule**

